



**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**

**TO: ALL STOCKHOLDERS**

Notice is hereby given that the **ANNUAL MEETING OF STOCKHOLDERS** of **PHILIPPINE ESTATES CORPORATION** will be held on:

Date : October 14, 2016  
Time : 10:00 a.m.  
Place : One Café and Events Place  
6<sup>th</sup> Floor, One Corporate Center  
Julia Vargas Ave. corner Meralco Ave.  
Ortigas Center, Pasig City, Metro Manila

For the purpose of transacting the following business:

- a. Call to Order
- b. Report on Attendance and Quorum
- c. Approval of Minutes of Previous Stockholders' Meeting
- d. Report to Stockholders for the year 2015
- e. Ratification of Acts of the Board and Management
- f. Election of Board of Directors for the Ensuing Term
- g. Appointment of External Auditors
- h. Appointment of External Counsels
- i. Other Business as may properly come before the Meeting
- j. Adjournment

Stockholders who are unable to attend the meeting may vote by proxy, which shall be filed with the Corporate Secretary at least twenty-four (24) hours before the scheduled date of meeting.

The appropriate Proxy form is enclosed for your convenience.

Pasig City, September 23, 2016.

FOR THE BOARD OF DIRECTORS

  
\_\_\_\_\_  
M. Y. JOAQUIN P. OBIETA  
Corporate Secretary

**PROXY**

KNOW ALL MEN BY THESE PRESENTS:

That the undersigned, a stockholder of PHILIPPINE ESTATES CORPORATION, do hereby name, constitute and appoint:

Mr./Ms. \_\_\_\_\_; or in his absence  
Mr./Ms. \_\_\_\_\_; or in his absence

the Chairman of the shareholders' meeting, as his/her/its true and lawful Attorney-in-Fact for it and in his/her/its name, place and stead, to do and perform the following acts and things, to wit:

To attend, be present and represent the undersigned at the Annual Stockholders' Meeting of PHILIPPINES ESTATES CORPORATION including any adjournment or postponement thereof, to take part in the deliberation thereon, vote any and all shares that the undersigned now owns or may hereafter own in said Corporation in any matter, motion, resolution that may be taken up in said meeting/s in such manner as his/her/its aforesaid Attorney-in-Fact shall deem acceptable in the premises.

HEREBY GIVING AND GRANTING unto the said Attorney-in-Fact full power and authority to do and perform any and every act requisite or proper to be done in or about the premises, as fully to all intents as the undersigned might or could lawfully do if personally present and acting in person and hereby ratifying and confirming all that said Attorney-in-Fact shall lawfully do, or cause to be done by virtue hereof.

The power and authority herein granted shall remain in full force and effect until specifically revoked through a sufficient notice in writing delivered to the Secretary of the Corporation at any time before the meeting.

\_\_\_\_\_, \_\_\_\_\_ 2016.

PRINTED NAME OF STOCKHOLDER \_\_\_\_\_

SIGNATURE OF STOCKHOLDER \_\_\_\_\_

SEC Number 112978  
File Number \_\_\_\_\_

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PHILIPPINE ESTATES CORPORATION

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(Company's Full Name)

35<sup>th</sup> Floor, One Corporate Center, Julia Vargas Avenue corner Meralco Avenue,  
Ortigas Center, Pasig City, Metro Manila

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(Company's Address)

637-3112

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(Telephone Number)

December 31

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(Fiscal Year Ending)  
(Month and day)

SEC Form 20-IS

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(Form Type)

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Amended Designation (if applicable)

December 31, 2015

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Period Ended Date

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(Secondary License Type and File Number)

**SECURITIES AND EXCHANGE COMMISSION**

**SEC FORM 20-IS**

**Information Statement Pursuant to Section 20  
of the Securities Regulation Code**

1. Check the appropriate box:
- Preliminary Information Statement  
 Definitive Information Statement
2. Name of Registrant as specified in its Charter: PHILIPPINE ESTATES CORPORATION
3. Province, Country or Other jurisdiction of Incorporation or Organization : Metro Manila, Philippines
4. SEC Identification Number : 112978
5. BIR Tax Identification Number : 000-263-366
6. Address of principal office : 35<sup>th</sup> Floor, One Corporate Center, Julia Vargas, corner Meralco Ave., Ortigas Center, Pasig City, Metro Manila
7. Registrant's telephone number, including area code : Tel. No. (02) 637-3112 Fax No. (02) 636-8847
8. Date, time and place of the meeting of security holders : October 14, 2016  
10:00 a.m. /One Café and Events Place  
6<sup>th</sup> Floor, One Corporate Center, Julia Vargas Ave., corner Meralco Ave., Ortigas Center, Pasig City, Metro Manila.
9. Approximate date on which the Information Statement is first to be sent or given to security holders : September 23, 2016
10. Securities registered pursuant to Sections 4 and 8 of the RSA : Common Shares with par value of PhP1.00/share
- No. of Shares of Common Stock Issued and Outstanding: 1,445,549,830  
Amount of Debt Outstanding: PhP 391,319,945
11. Are any or all of these securities listed on the Philippine Stock Exchange?  
 Yes  No

Common Shares are listed on the Philippine Stock Exchange.

## **PART – I**

### **A. GENERAL INFORMATION**

#### **Item 1. Date, Time and Place of Meeting of Security Holders**

(a.) Date, time and place of meeting: October 14, 2016, 10:00 a.m.  
6<sup>th</sup> Floor, One Café and Events Place,  
One Corporate Center, Julia Vargas, corner  
Meralco Avenue, Ortigas Center, Pasig City,  
Metro Manila.

Complete mailing address of principal office: 35<sup>th</sup> Floor, One Corporate Center,  
Julia Vargas Ave., corner  
Meralco Ave., Ortigas Center, Pasig City,  
Metro Manila.

(b.) Approximate date on which the Information  
Statement is first to be sent or given to  
security holders: September 23, 2016

#### **Item 2. Dissenters' Right of Appraisal**

The stockholders' right of appraisal has no applicability in the forthcoming Annual Meeting of Stockholders of Philippine Estates Corporation (PHES) as the Agenda does not include any of the instances when the right may be invoked in accordance with Section 81 of the Corporation Code.

#### **Item 3. Interest of Certain Persons in, or Opposition to Matters to be Acted Upon.**

(a.) Since the beginning of the last fiscal year, none of the directors, any nominee for elections as director in the company, or associate of any of the foregoing persons have any substantial interest, direct or indirect, in any matter, to be acted upon in the stockholders meeting, other than election to office.

(b.) No director has informed the Company in writing that he intends to oppose any action to be taken by the Company at the meeting.

### **B. CONTROL AND COMPENSATION INFORMATION**

#### **Item 4. Voting Securities and Principal Holders Thereof.**

(a) The number of common shares of stock issued and outstanding as of July 31, 2016 is 1,445,549,830. The common shares owned by Filipinos is 1,364,427,830 or equivalent to 94.388%. Common shares allowed to foreigners is 578,219,932 and the total shares owned by foreigners is 81,122,000 or equivalent to 5.612%. For the purpose of electing Directors at the forthcoming Annual Meeting of Stockholders, stockholders enjoy cumulative voting rights. Each common share is entitled to eleven (11) votes which may be cast cumulatively in favor of one candidate, or distributively to as many candidates and in any proportion as the stockholders see fit.

(b) Only persons who are stockholders of record as of 16 September 2016 may vote, or be voted upon, for the position of Director.

(c) Security ownership of certain record and beneficial owners and management.

1. Security ownership of certain record and beneficial owners of more than five percent (5%) as of July 31, 2016:

Title of Class	Name and Address of Record/Beneficial Owner and Relationship with Issuer	Name of Beneficial Owner & Relationship with Record Owner	Citizenship	Number of Shares Held	% of Ownership
Common	PCD NOMINEE CORP. Indirect Beneficial Ownership 6767 Ayala Ave. Makati City	-----	Filipino	678,046,360	46.906
	<i>*HDI Securities holds 80,171,000 or 5.546%</i>				
Common	PCD NOMINEE CORP. Indirect Beneficial Ownership 6767 Ayala Ave. Makati City	-----	Non-Filipino	81,122,000	5.612
Common	RECOVERY REAL ESTATE CORP. 22 <sup>nd</sup> Flr. CITIBANK TOWER 8741 PASEO DE ROXAS MAKATI CITY Affiliate-Direct Beneficial Ownership	DEE HUA T. GATCHALIAN Corporate Treasurer	Filipino	150,000,000	10.377
Common	REXLON REALTY GROUP, INC. 22 <sup>ND</sup> Flr. CITIBANK TOWER 8741 PASEO DE ROXAS MAKATI CITY Affiliate-Direct Beneficial Ownership	DEE HUA T. GATCHALIAN Corporate Treasurer	Filipino	200,000,000	13.836
Common	ROPEMAN INTERNATIONAL CORP. #7 T. SANTIAGO ST. CANUMAY, VALENZUELA METRO MANILA Affiliate-Direct Beneficial Ownership	DEE HUA T. GATCHALIAN Corporate Secretary	Filipino	178,270,000	12.332
Common	THE WELLEX GROUP, INC. 35 <sup>TH</sup> FLR. ONE CORP. CENTER UNITS 3504 & 3504, JULIA VARGAS CORNER MERALCO AVE., ORTIGAS CENTER, PASIG CITY Affiliate-Direct Beneficial Ownership	DEE HUA T. GATCHALIAN Corporate Treasurer	Filipino	143,892,990	9.954

2. Security ownership of management as of July 31, 2016:

1. Security Ownership of Management.

Title of Class	Name of Beneficial Owner	Citizenship	Amount and Nature of Class	% of Ownership
Common	Dee Hua T. Gatchalian Chairman	Filipino	2,000-Direct Beneficial Ownership	0.000
Common	Ms. Elvira A. Ting Director	Filipino	500,000-Direct Beneficial Ownership	0.035
Common	Arthur M. Lopez Director	Filipino	1,000-Direct Beneficial Ownership	0.000
Common	Renato B. Magadia Director	Filipino	1,000,000 Beneficial Ownership	0.069
Common	Joaquin P. Obieta Director/Corporate Secretary	Filipino	1,100-Direct Beneficial Ownership	0.000
Common	Sergio R. Ortiz-Luis, Jr. Independent Director	Filipino	1,000-Direct Beneficial Ownership	0.000

Common	Arthur R. Ponsaran Director/Treasurer	Filipino	1,000-Direct Beneficial Ownership	0.000
Common	Richard L. Ricardo Director	Filipino	1,230,000-Direct Beneficial Ownership	0.085
Common	Kenneth T. Gatchalian Director	Filipino	320,000 Direct Beneficial Ownership	0.022

- ◆ Beneficial ownership of all directors and officers as a group unnamed is 3,056,100 shares.
- ◆ Voting Trust Holders of five percent (5%) or more.  
There are no voting trust holders of five percent (5%) or more of the securities of the registrant.
- ◆ Changes in control:  
There has been no change in the control of the registrant since the beginning of its fiscal year.

- \* Recovery Real Estate Corporation is represented by Mrs. Dee Hua T. Gatchalian.
- \*\* Rexlon Realty Group, Inc. is represented by Mrs. Dee Hua T. Gatchalian.
- \*\*\* Ropeman International Corporation is represented by Mrs. Dee Hua T. Gatchalian.
- \*\*\*\* The Wellex Group, Inc. is represented by Mrs. Dee Hua T. Gatchalian.

## MARKET PRICE OF AND DIVIDENDS ON COMMON EQUITY

### (1) Market Information

(a.) The shares of stock of the company are being traded in the Philippine Stock Exchange. The high and low sales price for each quarter within the last two (2) fiscal years and the current year are as follows:

	2016		2015		2014	
	<u>High</u>	<u>Low</u>	<u>High</u>	<u>Low</u>	<u>High</u>	<u>Low</u>
Q1	0.31	0.20	0.40	0.34	0.47	0.34
Q2	0.31	0.23	0.36	0.29	0.38	0.38
Q3			0.34	0.23	0.42	0.33
Q4			0.34	0.24	0.47	0.34

- The sales price as of August 31, 2016 was 0.29
- There were no recent sales of unregistered or exempt securities including recent issuance of securities constituting an exempt transaction.

### (2) Holders

### (3) Dividends

The number of holders of common shares as of September 16, 2016 was 709.

Names of the Top Twenty (20) shareholders as of July 31, 2016 the number of shares held, and the percentage of total shares outstanding held by each.

Rank	Stockholders Name	No. of Shares Held	% of Ownership
1	PCD Nominee Corporation (Filipino)	678,046,360	46.906
2	Rexlon Realty Group, Inc.	200,000,000	13.836
3	Ropeman International Corp.	178,270,000	12.332
4	Recovery Real Estate Corp.	150,000,000	10.377
5	The Wellex Group, Inc.	143,892,990	9.954
6	PCD Nominee Corporation (Non-Filipino)	81,122,000	5.612
7	Recovery Development Corp.	3,000,900	0.208
8	Vicente C. Co	1,575,000	0.109
9	Richard Ricardo	1,230,000	0.085
10	Renato B. Magadia	1,000,000	0.069
11	Anthony Samuel Lee	900,000	0.062
12	International Polymer Corp.	718,000	0.050
13	Juliet Bangayan	545,000	0.038
14	Rodolfo S. Estrellado	500,000	0.035
15	Elvira A. Ting	500,000	0.035
16	Benison L.Co	364,000	0.025
17	Kenneth T. Gatchalian	320,000	0.022
18	Carolina G. Aquino	250,000	0.017
19	Betty S. Chan	250,000	0.017
20	Neptali A. Gonzales	250,000	0.017

The Company's Articles of Incorporation states that dividends may be declared only out of the unrestricted retained earnings. Thus, unless the Company's retained earnings position changes, the directors will not be able to legally declare any dividends on its common shares.

There were no cash dividends declared within the last two (2) fiscal years.

**(4) Recent Sales of Unregistered or Exempt Securities, including Recent Issuance of Securities Constituting an Exempt Transaction.**

There has been no recent sale of unregistered or exempt securities, including recent issuance of securities constituting an exempt transaction.

**Item 5. Directors and Executive Officers**

1. Respective business experience of the Members of the Board of Directors and Officers covering the past five (5) years:

- a. **DEE HUA T. GATCHALIAN** – 67 years old, Filipino (**Chairman**)
  - President – Wellex Industries, Inc.
  - Vice President/Director – The Wellex Group, Inc.
  - Chairwoman and President – Westland Pacific Properties Corp.
  - Chairwoman and President – Palawan Estates Corp
- b. **KENNETH T. GATCHALIAN** – 39 years old, Filipino (**President/CEO**)



- President – Wellex Industries, Inc.
  - Vice President/Director – The Wellex Group, Inc.
  - Treasurer/Director – Forum Pacific, Inc.
  - Vice Chairman – Waterfront Philippines, Inc.
- c. **ELVIRA A. TING** – 55 years old, Filipino (**Director/CFO**)
- Director/ Vice Chairman – Forum Pacific, Inc.
  - Vice President – Wellex Industries, Inc.
  - Director/ Treasurer – Waterfront Philippines, Inc.
  - Treasurer /Director – Acesite Philippines, Inc.
  - Former Director – Metro Alliance Holdings
  - Chairwoman and President – Orient Pacific Corp.
  - Chairwoman and President – Rexlon Realty Group, Inc.
  - Corporate Treasurer – Pacific Rehouse Corp.
  - Chairwoman and President – Crisanta Realty & Development Corp
  - Chairwoman and President – Heritage Pacific Corp.
- d. **JOAQUIN P. OBIETA** - 82 years old, Filipino (**Director/Corporate Secretary**)
- Managing Partner – Corporate Counsels, Phils.
  - Director – Forum Pacific, Inc.
- e. **RENATO B. MAGADIA** – 78 years old, Filipino (**Director**)
- Chairman – ZetaMark, Inc., Mabuhay Vinyl Corporation, Metro Alliance Holdings & Equities Corporation
  - Vice Chairman – Acesite (Phils.) Hotel Corporation
- f. **ARTHUR M. LOPEZ** – 69 years old, Filipino (**Director**)
- Country Representative – CCA Management B.V.
  - Consultant – Bellevue Resort, Bellevue Suites and Palmerston Hotel
  - Chairman – Acesite Philippines Hotel Corporation
  - Director – Waterfront Hotels
- g. **ARTHUR R. PONSARAN** - 72 years old, Filipino (**Director/Treasurer**)
- Managing Partner – Corporate Counsels, Phils.
  - Chairman – Value Management & Options Corp. and Marfour Credit Corporation
- h. **BYOUNG HYUN SUH** – 60 years old, Korean
- President – Pan Islands, Inc.
  - President – National Unification Advisory Council Southeast Asia Chapter – R.O.K.
  - Independent Director – Forum Pacific, Inc.
- i. **RICHARD L. RICARDO** - 54 years old, Filipino (**Director**)
- Vice President for Strategic Initiatives – The Wellex Group, Inc.
  - Vice President for Corporate Affairs – Acesite (Phils.) Hotel Corporation
  - Corporate Affairs Officer – Waterfront Philippines, Inc.

- Director – Wellex Industries, Inc.
  - Director – Forum Pacific Inc.
  - Vice President for Corporate Affairs – Metro Alliance Holdings & Equities Corp.
- j. **JAMES B. PALIT-ANG** – 52 years old, Filipino (**Director/VP-Property Management**)
- Chairman & President – Noble Arch Realty & Construction Corp.
  - Chairman & President - Crisanta Realty Development Corp.
  - Director & Corporate Treasurer – Pacific Rehouse Corporation
  - Vice President – Forum Holdings Corp.
  - Chairman and President – Pacific Concorde Corp.
  - Treasurer – Metro Alliance Holdings & Equities Corp.
- k. **SERGIO R. ORTIZ-LUIS, JR.**- 74 years old, Filipino (**Independent Director**)
- President – Philippine Exporters Confederation, Inc.
  - Independent Director – Waterfront Philippines, Inc.
  - Director – Rural Bank of Baguio
  - Vice Chairman - Alliance Global, Inc.
  - Independent Director – BA Securities
- l. **MARIEL FRANCISCO** – 36 years old, Filipino (**Asst. Corporate Secretary**)
- Associate – Corporate Counsels, Philippines
  - Corporate Secretary – Wellex Industries, Inc

### **Term of Office**

The term of office of the Directors is one (1) year. All of the directors and executive officers, except for Messrs. Joaquin P. Obieta, Sergio R. Ortiz-Luis, Jr., James B. Palit-Ang and Richard L. Ricardo have served for fifteen (15) years. We take note of SEC Memorandum Circular No. 9 Series of 2011, regarding the Term Limits for Independent Directors and we are presently reviewing the term limits of our current Independent Directors.

The newly elected Directors elected the following Corporate Officers and Committee members during their organizational meeting to serve for the term 2015-2016:

- |                              |                             |
|------------------------------|-----------------------------|
| a) Chairman                  | - Ms Dee Hua T. Gatchalian  |
| b) President                 | - Mr. Kenneth T. Gatchalian |
| c) Treasurer                 | - Mr. Richard Ricardo       |
| d) Corporate Secretary       | - Atty. Joaquin P. Obieta   |
| e) Asst. Corporate Secretary | - Atty. Mariel Francisco    |

### **AUDIT COMMITTEE**

- Mr. Richard Ricardo (Chairperson)
- Mr. Byoung Hyun Suh (Member)
- Mr. Arthur M. Lopez (Member)

## COMPENSATION COMMITTEE

Ms. Dee Hua T. Gatchalian (Chairperson)  
Mr. Arthur M. Lopez (Member)  
Mr. Sergio Ortiz-Luis, Jr. (Member)

## NOMINATIONS COMMITTEE

Mr. Sergio Ortiz-Luis, Jr (Chairperson)  
Mr. Arthur Ponsaran (Member)  
Mr. Renato B. Magadia (Member))

2. There is no person who is not an executive officer but expected by the registrant to make significant contribution to the business.
3. Ms. Dee Hua T. Gatchalian and Ms. Elvira A. Ting are sisters. Ms Dee Hua T. Gatchalian is the mother of Kenneth T. Gatchalian.
4. None of the directors or officers of the registrant has been involved in any: (a.) Bankruptcy Petition, (b.) Violation of a Securities or Commodities Law, (c.) Conviction by final judgment, (d.) Nor has the foregoing officers been subjected to any order or decree, (e.) None of the foregoing incidents occurred during the past five (5) years up to 31 July 2016 that are material to, and for purposes of SEC's evaluation.
5. Certain Relationships and Related Transactions.

The Company used to be known as Philippine Cocoa Estates Corporation. The Company then had a total issued and outstanding capital stock of 25,121,603 shares, of which, 25,035,115 were owned by Benguet Management Corporation (“Benguet”). In December 1995, Benguet sold its 25,035,115 shares to the Wellex Group, Inc. (“Wellex”). At present, Wellex holds 143,892,990 shareholdings in the Company.

## Board of Directors

The Corporation has adopted the SEC Circular No. 16 series of 2002 (Guidelines on Nomination and Election of Independent Directors) and pursuant to SRC Rule 38, compliance therewith has been made.

The nominees for election to the Board of Directors of the Corporation on October 14, 2016 are as follows:

1. Elvira A. Ting
2. Dee Hua T. Gatchalian
3. Arthur M. Lopez
4. Renato B. Magadia
5. Sergio R. Ortiz-Luis, Jr.
6. Arthur. R. Ponsaran
7. Byoung Hyun Suh
8. Joaquin P. Obieta
9. Richard L. Ricardo
10. Kenneth T. Gatchalian
11. James B. Palit-Ang

A summary of the nominees' qualifications is presented in the preceding paragraph.

The Nominations Committee conducts nominations and pre-screens the qualifications of candidates for Independent Directors prior to the stockholders' meeting in accordance with Sec. 5, Art. III of the Corporation's By-Laws. All the nominees for election to the Board of Directors satisfy the mandatory requirements specified therein.

The independent directors have certified that they possess all the qualifications and none of the disqualifications provided for in the SRC. The Certifications of the independent directors are attached herewith as Annexes "A-1" and "A-2".

Pursuant to the process conducted by the Nominations Committee, the nominees for election as independent directors of the Board of Directors on October 14, 2016 are as follows:

Atty. Miguel B. Varela, resigned as **Independent Director** last August 8, 2016 due to health reasons. The Board of Directors accepted his resignation on August 15, 2016. The resignation was reported to PSE and SEC on the same date. The nomination and acceptance of Mr Byoung Hyun Suh as Independent Director was held on September 14, 2016 Board of Directors' Meeting.

Mr. Sergio R. Ortiz-Luis, Jr., 72 years old, Filipino, is an **Independent Director** of the Company. He also serves as the President of Philippine Exporters Confederation Inc., Director of Waterfront Philippines, Inc. Director of Rural Bank of Baguio and Vice-Chairman of Alliance Global, Inc.

Mr. Ortiz-Luis, Jr. was nominated by stockholder, Mr. James B. Palit-Ang. On the other hand, Mr. Byoung Hyun Suh was nominated by stockholder Yolanda Cayanan. The stockholders who made the nomination is not in any way related to both nominees.

## **(2.) Significant Employees**

Other than its current officers mentioned in the preceding sub-section, the Corporation has not engaged the services of any person who is expected to make significant contribution to the business of the Corporation.

## **(3.) Family Relationships**

Ms. Dee Hua T. Gatchalian and Ms. Elvira A. Ting are sisters. Ms Dee Hua T. Gatchalian is the mother of Kenneth T. Gatchalian.

## **(4.) Involvement in Certain Legal Proceedings**

Some of the directors and executive officers were involved in certain proceedings specifically: Lily Y. Part vs. Antonio Henson, Elvira A. Ting, Arthur R. Ponsaran, Joaquin P. Obieta, Lisandro Abadia, Yolanda T. Dela Cruz, Dee Hua T. Gatchalian, Kenneth T. Gatchalian, Arthur M. Lopez, Renato B. Magadia, James B. Palit-Ang and May Castillo, for violation of P.D. 957 and Syndicated Estafa. The Prosecutors' Office of Iloilo dismissed the case against directors Ponsaran and Obieta upon filing of a Motion for Reconsideration. On the other hand, the Petition for Review filed by the other directors and officers with the Department of Justice was granted, thereby dismissing the cases against the directors and officers of PHES. Respondent Lily Part filed her Motion for Reconsideration which is pending resolution.

**Item 6. Compensation of Executive Officers.**

1. Estimated Compensation :

<i>Name and Principal Position</i>	<i>Year</i>		<i>Salary</i>	<i>Bonus</i>	<i>Other Annual Compensation (13<sup>th</sup> Mo.)</i>
ELVIRA A. TING Director & CFO	2016	P	840,000.00	0.00	P 70,000.00
JAMES B. PALIT-ANG VP – Business Dev’t (Vismin)	2016	P	600,000.00	0.00	P 50,000.00
MANOLO B. FERNANDEZ VP – Business Dev’t (Luzon)	2016	P	864,000.00	0.00	P 72,000.00
JOCELYN A. VALLE Finance Head	2016	P	468,000.00	0.00	P 39,000.00
FERDINAND P. HALILI Operations Head	2016	P	420,000.00	0.00	P 35,000.00
BRANDO M. BULOSAN Planning and Design Head	2016	P	360,000.00	0.00	P 30,000.00

The estimated aggregate compensation of the members of the Board of Directors and Executive Officers as a group for the year 2016 is P 3,848,000.00

No other member of the Board of Directors and Officers are receiving compensation.

<i>Name and Principal Position</i>	<i>Year</i>		<i>Salary</i>	<i>Bonus</i>	<i>Other Annual Compensation (13<sup>th</sup> Mo.)</i>
ANTONIO A. HENSON President & CEO	2015	P	800,000.00	0.00	P 66,666.67
ELVIRA A. TING President & CEO	2015	P	840,000.00	0.00	P 70,000.00
JAMES B. PALIT-ANG VP – Business Dev’t (Vismin)	2015	P	600,000.00	0.00	P 50,000.00
ROBERTO M. ANTONIO VP – Project Management	2015	P	450,000.00	0.00	P 37,500.00
MANOLO B. FERNANDEZ VP – Business Dev’t (Luzon)	2015	P	432,000.00	0.00	P 36,000.00
JOCELYN A. VALLE Finance Head	2015	P	117,000.00	0.00	P 9,750.00

RIA CHRISTINA G. FRANCO Finance Head	2015	P	350,000.00	0.00	P 29,166.67
FERDINAND P. HALILI Operations Head	2015	P	420,000.00	0.00	P 35,000.00
BRANDO M. BULOSAN Planning and Design Head	2015	P	360,000.00	0.00	P 30,000.00

The estimated aggregate compensation of the members of the Board of Directors and Executive Officers as a group for the year 2015 is P 4,733,083.34

Ria Christina G. Franco was employed as Finance Head up to Oct. 2015. Jocelyn A. Valle assumed the position from Sept. 21, 2015.

No other member of the Board of Directors and Officers are receiving compensation.

<i>Name and Principal Position</i>	<i>Year</i>		<i>Salary</i>	<i>Bonus</i>	<i>Other Annual Compensation (13<sup>th</sup> Mo.)</i>
ELVIRA A. TING President & CEO	2014	P	840,000.00	0.00	P 70,000.00
JAMES B. PALIT-ANG VP – Land management	2014	P	585,000.00	0.00	P 48,750.00
RIA CHRISTINA G. FRANCO Finance Head	2014	P	405,000.00	0.00	P 33,750.00
FERDINAND P. HALILI Operations Head	2014	P	405,000.00	0.00	P 33,750.00
BRANDO M. BULOSAN Planning and Design Head	2014	P	360,000.00	0.00	P 30,000.00

The estimated aggregate compensation of the members of the Board of Directors and Executive Officers as a group for the year 2014 is P2,811,250.00

No other member of the Board of Directors and Officers are receiving compensation.

- Each member of the Board of Directors is given PhP10,000.00 per diem for attendance in a special or regular board meeting and PhP5,000 for attendance in a committee meeting.

#### **Item 7. Independent Public Accountant**

The Company's independent public accountant is the accounting firm of Diaz, Murillo, Dalupan and Co. The same external auditor might be recommended by the Board of Directors at the Annual Meeting of Stockholders. The representatives of the external auditor are expected to be present at the Meeting, where they will have the opportunity to make a statement if they so desire. Such representatives are also expected to be available to respond to appropriate questions.

## Rotation of External Auditors

The Company in compliance with SRC Rule 68 Par. 3(B)(ix) expresses that its independent auditors, the accounting firm of Diaz, Murillo, Dalupan and Co. and the signing partners thereof shall be rotated after every five (5) years of engagement and that a two-year cooling off period shall be observed in the engagement of the same signing partner(s).

### (a.) Audit and Audit-Related Fees

	YEAR	AMOUNT
1. Audit of Financial Statement	2014	495,000
	2015	511,500
2. No audit fees for other related services		
(b.) Tax Fees	2014	nil
	2015	nil

### (c.) All other Fees

No other fees were billed and paid during the last two (2) fiscal years.

(d.) The external auditor regularly tenders an audit engagement proposal which the Audit Committee reviews. The Audit Committee looks into the audit plan, scope and frequency of the audit and regularly holds audit committee meeting with the external auditor

## D. OTHER MATTERS

### Item 8. Action with Respect to Reports

The following is the Agenda for the upcoming Annual Stockholders' Meeting:

1. Reading and approval of the Minutes of the 2015 Annual Stockholders' Meeting.
2. Reading and approval of the Annual Report.
3. Ratification of all acts of the Board of Directors and Management during the past year.
4. Election of directors for the ensuing term.
5. Appointment of external auditor.  
(This will include: Agreements with contractors, other corporations in pursuance of the business of the corporation where simple majority vote is required.)

The Minutes of the Annual Stockholders' Meeting held on October 9, 2015 contains the approval of the Minutes of the year 2014 Annual Stockholders' Meeting, the approval of the year 2014 Annual Report and the Audited Financial Statements, the ratification of the acts of the Board of Directors and management during the year 2014, the election of the external auditor and the election of the members of the Board of Directors.

The Annual Report contains the Business and General Information, Operational and Financial Information, Control and Compensation Information about the Company. The Audited Financial Statements for the year 2015 also forms part of the Annual Report.

#### **Item 9. Other Proposed Action**

The following are to be proposed for approval during the stockholders' meeting:

1. Approval of Minutes of the previous Stockholders' meeting
2. Presentation of the Annual Report and Audited Financial Statements for the calendar year 2015
3. Ratification of the acts of the Board of Directors and Management for 2015
4. Election of Members of the Board of Directors.
5. Appointment of External Auditor.
6. Amendment Articles of Incorporation specifically Article FOURTH regarding principal office address of Philippine Estates Corporation from Metro Manila to 35th Floor, One Corporate Center, Doña Julia Vargas Ave. corner Meralco Ave., Ortigas Center, Pasig City, Metro Manila pursuant to SEC Memorandum Circular No. 6 Series of 2014.
7. Other Business.

#### **Item 10. Amendment of Charter, By-Laws & Other Documents**

In accordance with the provisions of Rule 38 of the Securities Regulation Code (SRC), as amended, the Company on March 17, 2005, has amended its By-laws, to include provisions for the nomination and election of at least two (2) independent directors and provisions for the creation and functions of the Nominations Committee, Audit Committee and Compensation Committee.

#### **Item 11. Voting Procedures**

Article II, Section 5 (a.) and (b.) of the By-laws of the Corporation provides, as follows:

- (a) At each meeting of the stockholders, the holders of a majority of the issued outstanding capital stock of the Corporation having voting powers, who are present in person or represented by proxy, shall constitute a quorum for the transaction of business, except, where otherwise provided by the Corporation Code.
- (b) Unless otherwise provided by the Corporation Code, each stockholder shall at every meeting of the stockholders be entitled to one vote per person or by proxy, for each share with voting right held by such stockholder. At all meetings of the stockholder, all matters, except in cases where other provisions is made by the Corporation Code, shall be decided by the vote of stockholders representing majority of the issued and outstanding capital stock present in person or by proxy and entitled to vote thereat, a quorum being present. Unless required by the Corporation Code, or demanded by a stockholder present in person or by proxy at any meeting and entitled to thereat, the vote on any question need not be by ballot. On a vote ballot, each ballot shall be signed by the stockholder voting or in his name by his proxy, and shall state the number of shares voted by him.
- (c) The holders of common stock are entitled to one vote per share, but in connection with the cumulative voting feature applicable to the election of directors, each stockholder is entitled to as many votes as shall equal the number of shares held by such person at the close of business on record date, multiplied by the number of directors to be elected. A stockholder may cast all of such votes for a single nominee or may apportion such votes among any two or more



nominees. The shares shall be voted/cast by secret balloting and/or raising of hands. In all matters included in the agenda, except, the election of directors, the stockholders are entitled to one vote per share. For the election of directors, the counting will be cumulative. The counting of votes will be done by the Corporate Secretary with the assistance of the representatives of the Corporation's independent auditor Diaz, Murillo, Dalupan and Co. and Stock Transfer Agent, Banco de Oro Stock Transfer Agency. All votes attaching to the shares owned by stockholders whose proxies were received by the Corporation will be cast in accordance with the instructions given or authority granted under proxies.

## **Item 11. Corporate Governance**

The Corporation adheres to the principles and practices of good corporate governance, as embodied in its Corporate Governance Manual and related SEC Circulars. Continuous improvement and monitoring of policies have been undertaken to ensure that the Corporation observes good governance and management practices. This is to assure the shareholders that the Corporation conducts its business with the highest level of integrity, transparency and accountability.

The Board of Directors is elected during the annual meeting and has the overall responsibility to oversee the activities of the Company. The Board conducts itself with honesty and integrity to ensure a high standard of best practices on governance for the Company and to promote and protect the interest of the Company, its stockholders and other stakeholders.

The Company realizes its duty to protect the rights and benefits of shareholders and to place the importance on fair and equal treatment of shareholders. It is the Company's policy to disclose information with respect to business operation with accuracy and transparency, including any issues that could impact the Company's business and the rights in which shareholders and minority shareholders are entitled to, such as shareholders' participation in the shareholders' meeting to exercise their voting rights, the rights to receive dividend, or the rights to approve a decrease or an increase in capital, etc. The Board has similarly adopted a Corporate Governance Policy to ensure that the rights of its shareholders particularly those that belong to the minority or non-controlling group are respected and protected by adopting the principle of "one-share, one-vote", likewise by ensuring that all shareholders of the same class are treated equally with respect to voting rights, subscription rights and transfer rights and also by having an effective, secure and efficient voting system, and an effective shareholder voting mechanism to protect minority shareholders against actions of controlling shareholders. The Board also provides all shareholders with the notice and agenda of the Annual Stockholders' Meeting (ASM) at least twenty (20) days before the meeting.

The Company has an orientation program for all new employees being conducted by the Manager of Human Resources. The Company conducted a Strategic Planning attended by all the officers and staff last October 23, 2015. The Company in association with other affiliated listed companies has organized an in-house Corporate Governance Seminar last November 12, 2015. The seminar was conducted by SEC accredited training institution, ***Risk, Opportunities, Assessment and Management (ROAM), Inc.*** and was held at the Manila Pavillion, Ermita, Manila. The seminar was attended by Company's Board and executives. The Company also paid for registration fees for seminars which the Company's employees attended for continuing professional education such as Tax Seminar conducted by BIR, Disclosures Seminar by the Philippine Stock Exchange, Mandatory Continuing Legal Education and other seminars related with real estate development.

As of June 30, 2016, there are no known material deviations from the Company's Manual of Corporate governance.

The Company is taking further steps to enhance adherence to principles and practices of good

corporate governance by conducting an in-house seminar in Corporate Good Governance to be held on November 6, 2016 at the Manila Pavillion in Ermita, Manila. This is to be attended by the Company's Board and top executives.

### **Other Notes to Operations and Financials:**

Analysis of material events and uncertainties known to management that would address the past and would have an impact on future operations:

- **Any known trends, demands, commitments, events or uncertainties that will have an impact on the issuer's liquidity;**

At present, the uncertainty that has a material impact on sales is the economic situation. The seemingly improving economic situation has not translated into a significant buying mood for the real estate market. As a result, there are contingencies that may affect future operations of the company the resolution of which are dependent to a large extent on the efficacy of the fiscal measures and other actions.

- **Any event that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;**

The Company sees no event that will trigger direct or contingent financial obligation that is material to the Company.

- **All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during reported period.**

There were no material off-balance sheet transactions, agreements, obligations, (including contingent obligations), and other relationship of the Company with unconsolidated entities or other persons created during the reported period.

- **Any material commitments for capital expenditures, the general purpose of such commitments and expected sources of funds of such expenditures.**

There were no material commitments for capital expenditures except those arising from the ordinary project development requirements that were well within the regular cash flow budget coming from internally generated funds.

- **Seasonal aspects that had material effect on the financial condition or results of operation.**

Projects are launched any time of the year depending on several factors such as completion of plans and permits and appropriate timing in terms of market condition and strategies. Development and construction works follow.

- **Internal and external sources of liquidity**

Collections from selling activities provide liquidity. Externally, the Company avails of credit lines offered by banks. The Company periodically reviews its capital structure and existing obligations.

**UPON THE WRITTEN REQUEST OF A STOCKHOLDER, THE REGISTRANT UNDERTAKES TO FURNISH SAID STOCKHOLDER A COPY OF SEC FORM 17-A FREE OF CHARGE, EXCEPT FOR EXHIBITS ATTACHED THERETO WHICH SHALL BE CHARGED AT COST. ANY WRITTEN REQUEST FOR A COPY OF SEC FORM 17-A SHALL BE ADDRESSED AS FOLLOWS:**

**PHILIPPINE ESTATES CORPORATION  
35<sup>TH</sup> FLR. ONE CORPORATE CENTER  
JULIA VARGAS COR MERALCO AVENUE  
PASIG CITY, PHILIPPINES**

**Attention: Atty Mariel Francisco**

**CERTIFICATE OF QUALIFICATION OF INDEPENDENT DIRECTORS**


I, ATTY. MARIEL L. FRANCISCO, being the duly elected Assistant Corporate Secretary of Philippine Estates Corporation (hereinafter the "Corporation"), a corporation duly organized and existing under and by virtue of Philippine law, with principal office address at the 35<sup>th</sup> Floor, One Corporate Center, Doña Julia Vargas Avenue corner Meralco Avenue, Ortigas Center, Pasig City, Metro Manila, Philippines, do hereby certify, that:

1. Mr. Byoung H. Suh and Mr. Sergio R. Ortiz-Luis, Jr. are nominees for the position of Independent Directors of Philippine Estates Corporation;

2. The foregoing nominees possess all the qualifications and none of the disqualifications to serve as Independent Directors of Philippine Estates Corporation as provided for in Section 38 of the Securities and Regulation Code (SRC) and its Rules and Regulations;

3. That the foregoing nominees has not exceeded the five (5) consecutive year term limit as expressly delineated under SEC Memorandum Circular No. 9, Series of 2011.

IN ATTESTATION OF THE ABOVE, this Certification is signed on this 19 <sup>SEP 19 2016</sup>th day of September 2016, at Pasig City, Metro Manila.

  
ATTY. MARIEL L. FRANCISCO  
Assistant Corporate Secretary

SUBSCRIBED AND SWORN to before me, this 19 <sup>SEP 19 2016</sup>th day of September 2016, at Pasig City, Metro Manila, affiant having exhibited to me her government identification (TIN 107-274-820) with her photograph appearing thereon.

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Page No. 23  
Book No. 130  
Series of 2016.

  
ATTY. RICHARD L. ANOLIN  
NOTARY PUBLIC  
FOR CITY OF PASIG  
Phil. Not. Reg. No. 105/MIA  
Rt. 26, Pasig  
Notary Office  
2nd Floor, One Corporate Center  
Pasig City, Metro Manila  
E-mail: richard@anolin.com  
E-mail: richard@anolin.com

**CERTIFICATE OF INDEPENDENT DIRECTOR**

I, **Byoung Hyun Suh**, Korean, of legal age and resident of Unit 2006B The Salcedo Place, Tordesillas St., Salcedo Village, Makati City after having been duly sworn in accordance with law do hereby declare that:

1. I am an Independent Director-nominee of **PHILIPPINE ESTATES CORP.**
2. I am affiliated with the following companies or organizations:

Company	Position	Period of Service
Pan Islands, Inc.	President	Feb. 1995 – present
National Unification Advisory Council Southeast Asia Chapter – R.O.K	President	July 2009 – present
Forum Pacific, Inc.	Independent Director	June 2011 – present
Wellex Industries, Incorporated	Independent Director	June 2011 – present

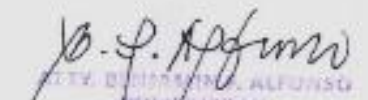
3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **PHILIPPINE ESTATES CORP.**, as provided for in Section 38 of the Securities Regulation Code and its implementing Rules and Regulations.
4. I shall faithfully and diligently comply with my duties and responsibilities as an independent director under the Securities Regulation Code.
5. I shall inform the corporate secretary of **PHILIPPINE ESTATES CORP.** of any changes in the above mentioned information within five days from its occurrence.

Done this SEP 20 2016 of \_\_\_\_\_, 2016 at QUEZON CITY

  
**BYOUNG HYUN SUH**  
 Affiant

SUBSCRIBED AND SWORN TO before me this SEP 20 2016 at QUEZON CITY, affiant exhibiting his Community Tax No. 05076747 at Makati City on January 7, 2016.

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 Series of 276

  
 NOTARY PUBLIC  
 UNTIL DECEMBER 31, 2016  
 PTR NO. 234779714/2016 - QUEZON CITY  
 IBP NO. 1019951/4/2016 - QUEZON CITY  
 ROLL NO. 43296  
 COMMISSION NO. NP-34 (2015-2016) QUEZON CITY  
 TIN NO. 377-967-639  
 MCL5 EXEMPTED

**CERTIFICATE OF INDEPENDENT DIRECTOR**

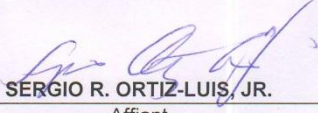
I, **SERGIO R. ORTIZ-LUIS, JR.**, Filipino, of legal age and resident of **151 cor. 3<sup>rd</sup> St., & 10<sup>th</sup> Ave., Riverside Village, Pasig City**, after having been duly sworn in accordance with law do hereby declare that:

1. I am an Independent Director of **PHILIPPINE ESTATES CORP.**
2. I am affiliated with the following companies or organizations:

Company	Position	Period of Service
Alliance Global, Inc.	Vice Chair	Since 2007
Waterfront Phils., Inc.	Independent Director	Since 2005
B.A. Securities	Independent Director	Since 2012

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **PHILIPPINE ESTATES CORP.**, as provided for in Section 38 of the Securities Regulation Code and its implementing Rules and Regulations.
4. I shall faithfully and diligently comply with my duties and responsibilities as an independent director under the Securities Regulation Code.
5. I shall inform the corporate secretary of **PHILIPPINE ESTATES CORP.** of any changes in the above mentioned information within five days from its occurrence.

Done this SEP 20 2016 of MANILA, 2016 at \_\_\_\_\_.

  
**SERGIO R. ORTIZ-LUIS, JR.**  
 Affiant

SUBSCRIBED AND SWORN TO before me this SEP 20 2016 at MANILA, affiant exhibiting his Community Tax Certificate No. EC Co 2 Co 2016 issued at \_\_\_\_\_ on \_\_\_\_\_.

  
**ATTY. RICHARD L. ANOLIN**  
 NOTARY PUBLIC until December 31, 2016  
 FOR CITY OF MANILA PHILIPPINES  
 IBP LIFETIME/NO. 05179/02 25 05/MLA.  
 PTR NO. 4922461 01/05/16 Mia.  
 Roll No. 33596  
 MCLE COMPLIANCE NO. IV-00238501 8/16/14  
 RODULFO ANOLIN AND ASSOCIATES LAW OFFICE  
 2/F YMCA OF MANILA BLDG.  
 #350 ANTONIO VILLEGAS ST.,  
 ERMITA MANILA TEL. 525-05-86  
 EMAIL ADD: attyrichardanolin@yahoo.com

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 Page No. 29  
 Book No. 172  
 Series of ndy

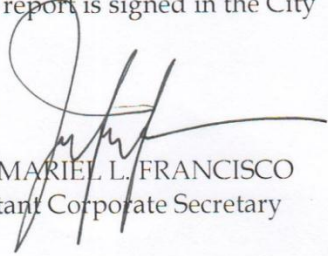
UNDERTAKING

A copy of SEC Form 20-IS will be provided free of charge upon written request to the following:

CORPORATE SECRETARY  
Philippine Estates Corporation  
Units 3503 and 3504  
35<sup>th</sup> Floor, One Corporate Center  
Julia Vargas Ave. corner Meralco Ave.  
Ortigas Center, Pasig City  
Metro Manila

PART III

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Pasig on August 31, 2016.

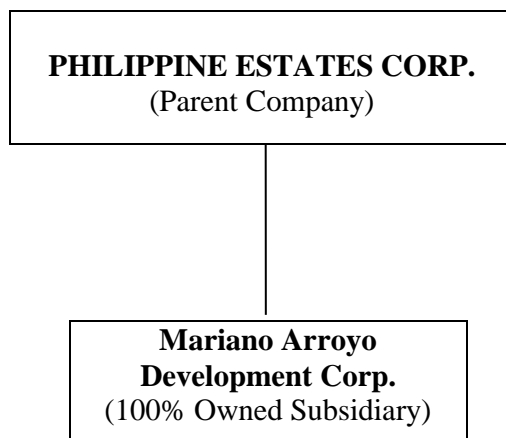
  
ATTY. MARIEL L. FRANCISCO  
Assistant Corporate Secretary

# **MANAGEMENT'S REPORT**

(Note: Audited Financial Statement and Interim Financial Statement is hereto attached as Annex "A" and made as an integral part hereof.)



Conglomerate map showing the relationship between parent company and its subsidiary.



## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The more significant accounting policies and practices applied in the preparation of these consolidated financial statements are set forth to facilitate the understanding of data presented in the financial statements. The policies have been consistently applied to all the years presented, unless otherwise stated.

### **Basis of Preparation and Presentation of Consolidated Financial Statements**

The consolidated financial statements have been prepared on a historical cost basis. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique.

The consolidated financial statements incorporate the financial statements of the Parent Company and a subsidiary controlled by the Parent Company as at reporting date. Control is achieved when the Parent Company is exposed, or has rights to variable returns from its involvement with the subsidiaries and has the ability to affect these returns through its power over the subsidiaries.

A subsidiary is consolidated from the date when control is transferred to the Parent Company and ceases to be consolidated from the date when control is transferred out of the Parent Company.

On acquisition, the assets and liabilities and contingent liabilities of subsidiary are measured at their fair values at the date of acquisition. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognized as goodwill. Any deficiency of the cost of acquisition below the fair values of the identifiable net assets acquired, i.e. discount on acquisition, is credited to profit or loss in the period of acquisition.

The consolidated financial statements were prepared using uniform accounting policies for like transactions and other events in similar circumstances. Inter-company balances and transactions, including inter-company profits and unrealized profits and losses, are eliminated. When necessary,

adjustments are made to the financial statements of subsidiary to bring the accounting policies used in line with those used by the Group.

### **Statement of Compliance**

The consolidated financial statements have been prepared in accordance with the Philippine Financial Reporting Standards (PFRS). The term PFRS in general includes all applicable PFRS, Philippine Accounting Standards (PAS) and interpretations issued by the former Standing Interpretations Committee, the Philippine Interpretations Committee (PIC) and the International Financial Reporting Interpretations Committee (IFRIC), which have been approved by the Financial Reporting Standards Council (FRSC) and adopted by the SEC.

### **Changes in Accounting Policies and Disclosures**

The accounting policies adopted are consistent with those of the previous financial years except for the following new and amended PFRSs which were adopted as at January 1, 2015.

#### *Annual Improvements to PFRSs 2010 – 2012 Cycle*

The annual improvements address the following issues:

*PFRS 2 (Amendment), Share-based Payment – Definition of vesting condition*, focuses on the amendment of the definitions of ‘vesting condition’ and ‘market condition’ and added definitions for ‘performance condition’ and ‘service condition’ which are previously included in the definition of vesting conditions.

*PFRS 3 (Amendment), Business Combinations – Accounting for contingent consideration in a business combination*, clarifies that contingent consideration that is not classified as equity shall be measured at fair value at each reporting date and changes in fair value shall be recognized in profit or loss, irrespective of whether it is within the scope of PFRS 9, Financial Instruments.

*PFRS 8 (Amendments), Operating Segments – Aggregation of operating segments and Reconciliation of the total of the reportable segments’ assets to the entity’s assets*, requires disclosure of judgments made by management in applying the aggregation criteria to operating segments which includes (a) a brief description of the operating segments that have been aggregated and (b) the economic indicators that have been assessed in determining that the aggregated operating segments share similar economic characteristics. These amendments also clarify that an entity shall only provide reconciliations of the total of the reportable segments’ assets to the entity’s assets if the segment assets are reported regularly to the chief operating decision maker.

*PAS 16 (Amendment), Property, Plant and Equipment – Revaluation method: proportionate restatement of accumulated depreciation*, clarifies that when an item of property, plant and equipment is revalued, the carrying amount of asset is adjusted to the revalued amount. At the date of revaluation, the asset is treated in one of the following ways: (a) the gross carrying amount is adjusted in a manner that is consistent with the revaluation of the carrying amount of the asset. The accumulated depreciation is adjusted to equal the difference between the gross carrying amount and the carrying amount of the asset after taking into account accumulated impairment losses, or (b) the accumulated depreciation is eliminated against the gross carrying amount of the asset.

*PAS 24 (Amendment), Related Party Disclosures – Key management personnel*, clarifies that a management entity that provides key management personnel services to the reporting entity or to the parent of the reporting entity is a related party of the reporting entity.

*PAS 38 (Amendment), Intangible Assets – Revaluation method: Proportionate restatement of accumulated amortization.* This amendment clarifies that when an intangible asset is revalued, the carrying amount of asset is adjusted to the revalued amount. At the date of revaluation, the asset is treated in one of the following ways: (a) the gross carrying amount is adjusted in a manner that is consistent with the revaluation of the carrying amount of the asset. The accumulated amortization is adjusted to equal the difference between the gross carrying amount and the carrying amount of the asset after taking into account accumulated impairment losses, or (b) the accumulated amortization is eliminated against the gross carrying amount of the asset.

The application of the above improvement has no impact on the disclosures and amounts recognized on the Group's financial statements. The above improvements are effective for annual periods beginning on or after July 1, 2014 and shall be applied retrospectively.

#### *Annual Improvements to PFRSs 2011 – 2013 Cycle*

The annual improvements address the following issues:

*PFRS 3 (Amendment), Business Combinations – Scope exceptions for joint ventures.* This amendment clarify that PFRS 3 excludes from its scope the accounting for the formation of a joint arrangement in the financial statements of the joint arrangement itself.

*PFRS 13 (Amendment), Fair Value Measurement – Portfolio exception,* clarifies that the scope of the portfolio exception defined in paragraph 52 of PFRS 13 applies to all contracts within the scope of, and accounted for in accordance with, PAS 39 Financial Instruments: Recognition and Measurement or PFRS 9 Financial Instruments, regardless of whether they meet the definitions of financial assets or financial liabilities as defined in PAS 32 Financial Instruments: Presentation.

*PAS 40 (Amendment), Investment Property.* These amendments clarify the interrelationship between PAS 40 and PFRS 3 Business Combinations. The amendment states that judgement is needed in determining whether the acquisition of investment property is the acquisition of an asset or a group of assets or a business combination within the scope of PFRS 3. Determining whether a specific transaction meets the definition of a business combination and includes an investment property requires the separate application of both PFRS 3 and PAS 40.

The application of the above improvements has no impact on the disclosures and amounts recognized on the Group's financial statements.

The above improvements are effective for annual periods beginning on or after July 1, 2014 and shall be applied retrospectively.

*PAS 19 (Amendment), Employee Benefits – Defined Benefit Plans: Employee Contributions.* The amendments clarify the requirements that relate to how contributions from employees or third parties that are linked to service should be attributed to periods of service. If contributions from employees or third parties are linked to service, those contributions reduce the service cost as follows:(a) if the amount of the contributions is dependent on the number of years of service, an entity shall attribute the contributions to periods of service, i.e. either using the plan's contribution formula or on a straight-line basis; or (b) if the amount of the contributions is independent of the number of years of service, the entity is permitted to recognize such contributions as a reduction of the service cost in the period in which the related service is rendered. The amendments are effective for annual periods beginning on or after July 1, 2014.

**The amendment has no impact on the consolidated financial statements as the Group does not have contributions from employees or third parties that are linked to period of service.**

## **New Accounting Standards, Interpretations and Amendments to Existing Standards Effective Subsequent to January 1, 2015**

Standards issued but not yet effective up to the date of the Group's financial statements are listed below. This listing of standards and interpretations issued are those that the Group reasonably expects to have an impact on disclosures, financial position or performance when applied at a future date. The Group intends to adopt these standards when they become effective.

### *Annual Improvements to PFRSs 2012-2014 Cycle*

The annual improvements addressed the following issues:

*PFRS 5 (Amendment), Non-current Assets Held for Sale and Discontinued Operations – Reclassification of Asset from Held for Sale to Held for Distribution or Vice Versa.* The amendment add specific guidance in for cases in which an entity reclassifies an asset from held for sale to held for distribution or vice versa and cases in which held-for-distribution accounting is discontinued.

*PFRS 7 (Amendment), Financial Instruments: Disclosures – Continuing Involvement in a Transferred Asset and Offsetting Disclosures in Condensed Interim Financial Statements.* The amendments provide additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset, and clarification on offsetting disclosures in condensed interim financial statements.

*PAS 19 (Amendment), Employee Benefits – Discount Rate for Post-Employment Benefits.* The amendments clarify that the high quality corporate bonds used to estimate the discount rate for post-employment benefits should be issued in the same currency as the benefits to be paid. These amendments would result in the depth of the market for high quality corporate bonds being assessed at currency level.

*PAS 34 (Amendment), Interim Financial Reporting – Disclosure of Information Elsewhere in the Interim Report.* The amendments clarify the requirements relating to information required by PAS 34 that is presented elsewhere within the interim financial report but outside the interim financial statements. The amendments require that such information be incorporated by way of a cross-reference from the interim financial statements to the other part of the interim financial report that is available to users on the same terms at the same time as the interim financial statements.

The application of the above improvement has no impact on the disclosures and amounts recognized on the Group's financial statements. The above improvements are effective for annual periods beginning on or after January 1, 2016 and shall be applied retrospectively. However, early application of these amendments is permitted.

*PFRS 11 (Amendment), Joint Arrangements – Accounting for Acquisitions of Interests in Joint Operations.* The amendments require an acquirer of an interest in a joint operation in which the activity constitutes a business (as defined in PFRS 3 to: (1) apply all of the business combinations accounting principles in PFRS 3 and other PFRSs, except for those principles that conflict with the guidance in PFRS 11; and, (2) disclose the information required by PFRS 3 and other PFRSs for business combinations. The amendments apply both to the initial acquisition of an interest in joint operation, and the acquisition of an additional interest in a joint operation (in the latter case, previously held interests are not remeasured). The amendments apply prospectively to acquisitions of interests in joint operations in which the activities of the joint operations constitute businesses, as defined in PFRS 3, for those acquisitions occurring from the beginning of the first period in which the amendments apply. Amounts recognized for acquisitions of interests in joint operations occurring in prior periods are not adjusted. This amendment is effective for annual periods beginning on or after January 1, 2016.

The amendment will not have impact on the consolidated financial statements as the Group does not have interests in joint operations.

*PFRS 14, Regulatory Deferral Accounts.* This new standard permits an entity which is a first-time adopter of Philippine Financial Reporting Standards to continue to account, with some limited changes, for 'regulatory deferral account balances' in accordance with its previous GAAP, both on initial adoption of PFRS and in subsequent financial statements. Entities which are eligible to apply this standard are not required to do so, and so can choose to apply only the requirements of PFRS 1 when first applying PFRSs. However, an entity that elects to apply this standard in its first PFRS financial statements must continue to apply it in subsequent financial statements. This standard cannot be applied by entities that have already adopted PFRSs. This new standard is effective and applicable on first annual financial statements for annual periods beginning on or after January 1, 2016.

This new standard will not have an impact on the consolidated financial statements since the Group is no longer a first-time adopter of PFRS on its mandatory effective date.

*PAS 16 (Amendment), Property, Plant and Equipment – Clarification of Acceptable Methods of Depreciation.* These amendments clarify that a depreciation method that is based on revenue generated by an activity that includes the use of an asset is not appropriate. This is because such methods reflects a pattern of generation of economic benefits that arise from the operation of the business of which an asset is part, rather than the pattern of consumption of an asset's expected future economic benefits. The amendments are effective for annual periods beginning on or after January 1, 2016.

The amendment will not have impact on the consolidated financial statements as the Group's depreciation method is not based on revenue.

*PAS 38 (Amendment), Intangible Assets – Clarification of Acceptable Methods of Amortization.* These amendments introduce rebuttable presumption that a revenue-based amortization method for intangible assets is inappropriate for the same reasons as in PAS 16. However, the IASB states that there are limited circumstances when the presumption can be overcome, (a) the intangible asset is expressed as a measure of revenue (the predominant limiting factor inherent in an intangible asset is the achievement of a revenue threshold); and (b) it can be demonstrated that revenue and the consumption of economic benefits of the intangible asset are highly correlated (the consumption of the intangible asset is directly linked to the revenue generated from using the asset). This amendment is effective for annual periods beginning on or after January 1, 2016.

This amendment will not have impact on the consolidated financial statements as the Group's amortization method is not based on revenue.

*PAS 16, Property, Plant and Equipment, and PAS 41, Agriculture – Bearer Plants (Amendment).* The amendments clarify that bearer plants are within the scope of PAS 16 rather than PAS 41, allowing such assets to be accounted for as property, plant and equipment and measured after initial recognition on a cost or revaluation basis in accordance with PAS 16. The amendments also introduce the definition of 'bearer plants' as a living plant that is used in the production or supply of agricultural produce, is expected to bear produce for more than one period and has a remote likelihood of being sold as agricultural produce, except for incidental scrap sales. Moreover, it also clarifies that produce growing on bearer plants remains within the scope of PAS 41. This amendment is effective for annual periods beginning on or after January 1, 2016.

This amendment will not have impact on the consolidated financial statements as the Group has no bearer plants.

*PAS 27 (Amendment), Separate Financial Statements – Equity Method in Separate Financial Statements.* These amendments permit investments in subsidiaries, joint ventures and associates to be optionally accounted for using the equity method in the separate financial statements. This amendment is effective for annual periods beginning on or after January 1, 2016.

This amendment will not have impact on the Group's financial statements.

*PFRS 10, Consolidated Financial Statements, and PAS 28, Separate Financial Statements – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendment).* The amendments clarify the treatment of the sale or contribution of assets from an investor to its associate or joint venture, as follows: (1) require full recognition in the investor's financial statements of gains and losses arising on the sale or contribution of assets that constitute a business (as defined in PFRS 3 Business Combinations); or (2) require the partial recognition of gains and losses where the assets do not constitute a business, i.e. a gain or loss is recognized only to the extent of the unrelated investors' interests in that associate or joint venture. These requirements apply regardless of the legal form of the transaction, e.g. whether the sale or contribution of assets occurs by an investor transferring shares in a subsidiary that holds the assets (resulting in loss of control of the subsidiary), or by the direct sale of the assets themselves. This amendment is effective and applicable on a prospective basis to a sale or contribution of assets occurring in annual periods beginning on or after January 1, 2016.

This amendment will not have impact on the Group's financial statements.

*PFRS 10, Consolidated Financial Statements, PFRS 12, Disclosure of Interests in Other Entities and PAS 28, Investments in Associates and Joint Ventures – Investment Entities: Applying the Consolidation Exception (Amendment).* The amendments clarify that (a) the exemption from preparing consolidated financial statements for an intermediate parent entity is available to a parent entity that is a subsidiary of an investment entity, even if the investment entity measures all of its subsidiaries at fair value in accordance with PFRS 10. The amendment further clarify that a subsidiary that provides services related to the parent's investment activities should not be consolidated if the subsidiary itself is an investment entity. Moreover, the amendments clarify that in applying the equity method to an associate or a joint venture that is an investment entity, an investor may retain the fair value measurements that the associate or joint venture used for its subsidiaries. Clarification is also made that an investment entity that measures all its subsidiaries at fair value should provide the disclosures required by PFRS 12. This amendment is effective and applicable for annual periods beginning on or after January 1, 2016.

This amendment will not have impact on the consolidated financial statements as the Group is not an investment entity and does not have any associate, subsidiary or joint venture that qualifies as an investment entity.

*PAS 1 (Amendment), Presentation of Financial Statements – Disclosure Initiative.* This amendment gives some guidance on how to apply the concept of materiality in practice. This also provides additional guidance for line items to be presented in statement of financial position and statement of comprehensive income and also introduce new requirements regarding the use of subtotals. Further, the amendments add additional examples of possible ways of ordering the notes to clarify that understandability and comparability should be considered when determining the order of the notes and to demonstrate that the notes need not be presented in the order so far listed in paragraph 114 of PAS 1. Guidance and examples are also removed with regard to the identification of significant accounting policies that were perceived as being potentially unhelpful. The amendments are effective and applicable for annual periods beginning on or after January 1, 2016.

The management does not anticipate that the application of these amendments will have a material impact on the Group's financial statements.

PFRS 9, *Financial Instruments*. The standard requires all recognized financial assets that are within the scope of PAS 39 Financial Instruments: Recognition and Measurement to be subsequently measured at amortized cost or at fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely for payments of principal and interest on the outstanding balance are generally measured at amortized cost at the end of subsequent reporting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent reporting periods. For financial liabilities that are designated as at fair value through profit or loss, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or increase an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss. The standard is to be effective no earlier than the annual periods beginning January 1, 2018, with earlier application permitted.

**The management does not anticipate that the application of PFRS 9 will have a significant impact on the consolidated financial statements as the Group financial assets and financial liabilities pertains only to debt securities that will continue to be measured at amortized cost.**

#### **Audited Financial Statements and Interim Financial Statements**

There were no disagreements with the former and present accountants and auditors on any matter of accounting and financial disclosures.

#### **Reconciliation of retained earnings available for dividend declaration.**

#### **PHILIPPINE ESTATES CORPORATION AND SUBSIDIARY**

#### **Consolidated Statements of Changes in Equity as of December 31, 2015**

<b>CAPITAL STOCK -</b>	<b>PhP 1,445,549,830</b>
<b>DEFICIT</b>	
At beginning of year	(398,287,463)
Net income for the year	<u>1,112,145</u>
At end of year	(397,175,318)
<b>RE-MEASUREMENT GAIN ON RETIREMENT BENEFITS</b>	
At beginning of year	4,709,267
Re-measurement gain for the year	<u>(2,128,917)</u>
At end of year	2,580,350
	<b><u>PhP1,050,954,862</u></b>

\*Based on the above reconciliation, no dividends would be declared as of

## Financial Soundness Indicators in two comparative periods.

<u>INDICATOR</u>	<u>2015</u>	<u>2014</u>
Current Ratio	5.18:1	3.99:1
Debt-to-Equity Ratio	0.37:1	0.38:1
Asset-to-Equity Ratio	1.37:1	1.38:1
Return on Sales	0.90%	11.26%
Past Due Ratio	NA	15.17%
Gross Profit Rate	55.29%	53.02%
Working Capital Turnover	0.190	0.095
Sales Variance	4%	-24.04%

### NATURE AND SCOPE OF BUSINESS OF THE REGISTRANT

The Company was incorporated on May 30, 1983 as “Philippine Cocoa Estates Corporation” under Securities and Exchange Commission (SEC) Registration No. 11297, with an authorized capital stock of only P1 million. Its primary purpose was to engage in all phases of agriculture. On February 29, 1984 its authorized capital stock was increased to P140 million. In November of that same year, the Company became a publicly listed company.

In 1987, the SEC approved two increases in the authorized capital stock of the Company: the first one on May 8 raising the capital to P180 million; and the second one on October 22, raising it further to P300 million.

In 1996, The Wellex Group, Inc. gained majority control of the Company and revamped its management. The new management opted for a change in business focus from agriculture to real estate, with the corporate vision of becoming a world-class real estate developer utilizing state-of-the-art design and technology to build projects with the highest quality and value.

To align the Company to this new corporate vision, management applied with the SEC for approval to carry out certain strategic corporate changes. Thus, on May 16, 1996, the SEC approved the proposed changes, namely: (a.) The change in the primary purpose clause from agriculture to the business of holding and developing real estate; (b.) The change in the corporate name to reflect the new business focus; (c.) The removal of the Class “A” and Class “B” classification of the Company’s shares; and (d.) The change in the par value of the shares from PhP10.00 to PhP1.00 per share.

Towards achieving its corporate vision, the Company filed an application to increase its authorized capital stock from PhP300 Million to PhP5 Billion. Out of this increase of PhP4.7 Billion, the amount of PhP1,194,333,800.00 was subscribed and paid up by five (5) corporate investors. The principal part of the subscription was paid up by way of transfers to the Company of forty five (45) parcels of land valued at PhP1,161,833,800.00, while a smaller portion of the subscription, amounting to PhP32,500,000.00 was paid through conversion of debt into equity. The increase in authorized capital stock was approved by the SEC on March 26, 1997.



**(2) Business Issuer:**

With the acquisition of real properties by virtue of its agreement with Rexlon Realty Group, Inc., Recovery Real Estate Corporation, Ropeman International Corporation, The Wellex Group, Inc. and Pacific Rehouse Corporation, the Company immediately conducted a study to determine the “highest and best use” of its real estate holdings for the purpose of enhancing their value and maximizing the returns to the stockholders. Based on the study conducted, the following are the projects were undertaken by the Company:

**COMPLETED PROJECTS:**

**1. *Pearl of the Orient Tower.***

A 42-storey office-residential-recreational condominium tower in Roxas Boulevard, Manila.

**2. *Metrotech Industrial Park Valenzuela (formerly; Plastic City Industrial Park).***

A 30-hectare, modern industrial park in the booming city of Valenzuela.

**3. *Pacific Grand Villas Phase 1.***

The first phase of the successful Mediterranean-inspired residential community in the highly urbanized city of Lapu-lapu, Cebu.

**4. *Pacific Grand Villas Phase II.***

The second completed project in Lapu-lapu City, Cebu, with bigger lot cuts than Phase 1 and new house models.

**5. *Pacific Grand Villas Phase III.***

The third in the series of thriving Pacific Grand Villas communities in Lapu-lapu City, Cebu.

**6. *Chateaux Geneva.***

A 10-hectare Swiss-Victorian themed community in the prime district of Jaro, Iloilo City.

**7. *Pacific Grand Villas Phase 4***

A Mediterranean themed residential subdivision in Lapu-Lapu City inside the Pacific Grand Villas Complex comprised of 351 lots with an average size of 120 SQM. The company sells lots and house and lot packages. The project is complete and sold out to date.

**ONGOING / CURRENT PROJECTS:**

- **Pacific Grand Townhomes Phase 1**

The Pacific Grand Townhomes is a middle-class Victorian-themed townhouse project located in Lapu-Lapu City. It boasts of the exclusivity of a pocket community, consisting of 43 units of elegantly designed houses.

This stylish community is proximate to private and public institutions, recreational areas, schools, resorts, business and trade centers..

- **Costa Smeralda, Jaro Grand Estates**

An Italian-inspired residential subdivision in Jaro, Iloilo City comprised of 395 lots. The Company sells lots and house and lot packages. Site development is almost 70% and 33% sold to date. Selling prices for lots is around Php 700,000 while house and lot packages are around Php 3.0 Million.

## **PROJECTS IN THE PIPELINE**

- **Wellford Homes at Jaro Grand Estates (*formerly Aureville*)**

The Company plans to launch its first economic housing project under the “Wellford Homes” brand in Jaro, Iloilo in the 4<sup>th</sup> quarter of 2016. The first phase of this project is a 2.2 hectare property which will be offering 106 residential lots and 13 Commercial lots. House and lot packages will have an average selling price of around P1.5 M. This project is expected to generate for the Company approximately Php 213 Million in Revenue over a one (1) year period. Initial construction works have started on the ground.

- **Wellford Residences - Mactan (*formerly Pacific Grand Townhomes Phase 2*)**

The Company plans to launch, by first quarter of 2017, its first economic condominium project in Mactan, Lapu-Lapu City under the “Wellford Residences” brand. This project is expected to offer approximately 180 affordable condominium units in mid-rise buildings. The Company expects to generate approximately Php 190 Million in Revenue from this project alone over a period of two (2) years.

## **FUTURE PROJECTS**

- **Mixed-Use Project in Dasmaringas, Cavite**

The Company is currently planning a mixed-use development in its 4-Has prime property along Jose Abad Santos Avenue in Dasmaringas Cavite adjacent to the Vermosa development of Ayala Land, Inc. and the famous Orchard Golf and Country Club. The Company plans to launch this development in 2017.

- **Mixed-Use Project in Lapu-Lapu City, Mactan**

The project is currently on the drawing board for a mixed-used development in the remaining 6-Has prime property along the Mactan Circumferential Road and adjacent to the Pacific Grand Villas complex. The Company plans to launch this development in 2017 as well.

- **Socialized Housing Projects**

The Company is currently studying two residential sites in Trece, Martirez, Cavite for the development of Socialized-Housing projects in support of the government's housing program.

- **Township Projects**

As part of its medium-term plans, the Company is already looking at the development of flagship township projects in Jaro, Iloilo and Marilao, Bulacan. These two (2) projects once launched, are expected to boost the Company's real estate business as well as recurring income portfolio over the years.

### **FINANCIAL AND OTHER INFORMATION:**

- (1) The Audited Financial Statement as of 31 December 2015 are attached hereto. The notes to Financial Statements, as well as Statement of Management Responsibility, and schedules required under Part IV(C) OF RULE 68 is included in the Annual Report (Form 17-A).

Also attached hereto are the Interim Financial Statements as of June 30, 2016 being also required under PART IV(C) OF RULE 68 (SEC Form 17-Q).

- (2) **MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND PLAN/RESULTS OF OPERATIONS.**

#### **A) FULL FISCAL YEAR:**

YEAR ENDED DECEMBER 31, 2015 VS. YEAR ENDED DECEMBER 31, 2014

Results of Operations:

In the year 2015, the Company was able to post a consolidated net sales of P123.804M compared to P118.708M sales of 2014 which shows an increase of 4.29%.

The Company's current ratio registered at 1:5.18. Current Assets reached P883.336M while Current Liabilities registered at P170.690M. Debt-to-equity ratio registered at 1:0.37. The Balance Sheet shows accounts indicative of positive liquidity condition. Total assets registered at 1.442B.

Comparative Top Key Performance Indicators of the Company:

Management evaluates the Company's performance as it relates to the following:

- a. Sales – The Company gauge its performance by determining the return on sales (net income after tax over the net sales). It indicates net profitability of each peso of sales.
- b. Accounts Receivable – The Company assesses the efficiency in collecting receivables and in managing of credit by determining the past due ratio thru the aging of receivables.
- c. Gross Profit Margin – Measures effectiveness of pricing and control of project development cost. This is derived by dividing gross profit over net sales.

d. Working Capital – The Company’s ability to meet obligations is measured by determining current assets over current obligations. Working capital turnover is calculated by dividing Cost of Sales over Net Working Capital.

e. Variance Analysis – Another tool that measures efficiency on how the actual sales were attained via-a-vis forecasted sales.

<u>INDICATOR</u>	<u>2015</u>	<u>2014</u>
Return on Sales	0.90%	11.26%
Past Due Ratio	N/A	15.17%
Gross Profit Rate	55.29%	53.02%
Working Capital Turnover	0.190	0.095
Sales Variance	4%	-24.04%

Financial Condition:

Causes of material changes from period to period of financial statements

- a) Current Trade Receivables – the decrease of 29.83% was due to improved collection on sales
- b) Accounts Payable and Accrued Expenses – the decrease of 29.15% was due to payment to contractors and suppliers
- c) Retention Payable and Guaranty bonds – the 3.92% decrease pertains to the 10% retained payment of each progress billing of contractors to be paid until full completion of the contract of on-going projects.
- d) Deferred Gross Profit – the increase of 3.48% was due to sales generated for the year

**ANALYSIS OF PRIOR YEAR OPERATIONS AND FINANCIAL CONDITION:**

YEAR ENDED DECEMBER 31, 2014 VS. YEAR ENDED DECEMBER 31, 2013.

In the year 2014, the company was able to post a consolidated net sales of PhP118.708M compared to PhP189.779M achievement of 2013 which shows a decrease of 37%.

The Company’s current ratio registered at 3.99:1. Current Assets reached PhP817.886M while Current Liabilities registered at Php205.184M. Debt-to-equity ratio registered at 0.38:1. The balance sheet shows accounts indicative of positive liquidity condition. Total assets registered at PhP1.455B.

Comparative Top Key Performance Indicators of the Company:

Management evaluates the Company’s performance as it relates to the following:

- a) Sales – The Company gauge its performance by determining the return on sales (net income after tax over the net sales). It indicates net profitability of each peso of sales.

- b) Accounts Receivable – The Company assesses the efficiency in collecting receivables and in managing of credit by determining the past due ratio thru the aging of receivables.
- c) Gross Profit Margin – Measures effectiveness of pricing and control of project development cost. This is derived by dividing gross profit over net sales.
- d) Working Capital – The Company’s ability to meet obligations is measured by determining current assets over current obligations. Working capital turnover is calculated by dividing Cost of Sales over Net Working Capital.
- e) Variance Analysis – Another tool that measures efficiency on how the actual sales were attained via-a-vis forecasted sales.

<u>INDICATOR</u>	<u>2014</u>	<u>2013</u>
Return on Sales	11.26%	18.72%
Past Due Ratio	15.17%	28.09%
Gross Profit Rate	53.02%	43.30%
Working Capital Turnover	0.095	0.098
Sales Variance	-24.04%	-9.08%

Financial Condition:

Causes of material changes from period to period of financial statements

- a) Cash and Cash Equivalents – the significant increase of 391.56% was basically attributable to improved collection on sales, proceeds from loans and settlement from Kumassie plantation
- b) Prepayments and other current assets – the 11.98% decrease was due to usage of creditable withholding taxes.
- c) Current Trade Receivables – the decrease of 12.14% was due to improved collection on sales
- d) Deferred Tax Liability – the 16.00% decrease was due to adjustment on Deferred Gross Profit
- e) Accounts Payable and Accrued Expenses – the decrease of 14.60% was due to payment to contractors and suppliers
- f) Loans Payable – the increase of 7.52% was the result of additional loan availed from CV Financial Corporation
- g) Retention Payable and Guaranty Bonds – The 26.45% decrease pertains to the 10% retained payment of each progress billing of contractors to be paid until full completion of the contract of on-going projects.
- h) Deferred Gross Profit – the increase of 20.99% was due to sales generated for the year.

- i) Retirement benefit liability – the 82% decrease was due to the revaluation of retirement benefit obligation based on the expense recognized in 2013.

YEAR ENDED DECEMBER 31, 2013 VS. YEAR ENDED DECEMBER 31, 2012.

In the year 2013, the company was able to post a consolidated net sales of PhP189.779M compared to PhP92.987M achievement of 2012 which shows an increase of 104%.

The Company’s current ratio registered at 3.57:1. Current Assets reached PhP810.617M while Current Liabilities registered at PhP227.196M. Debt-to-equity ratio registered at 0.44:1. The balance sheet shows accounts indicative of positive liquidity condition. Total assets registered at PhP1.493B.

Comparative Top Key Performance Indicators of the Company:

Management evaluates the Company’s performance as it relates to the following:

- a. Sales – The Company gauge its performance by determining the return on sales (net income after tax over the net sales). It indicates net profitability of each peso of sales.
- b. Accounts Receivable – The Company assesses the efficiency in collecting receivables and in managing of credit by determining the past due ratio thru the aging of receivables.
- c. Gross Profit Margin – Measures effectiveness of pricing and control of project development cost. This is derived by dividing gross profit over net sales.
- d. Working Capital – The Company’s ability to meet obligations is measured by determining current assets over current obligations. Working capital turnover is calculated by dividing Cost of Sales over Net Working Capital.
- e. Variance Analysis – Another tool that measures efficiency on how the actual sales were attained via-a-vis forecasted sales.

<u>INDICATOR</u>	<u>2013</u>	<u>2012</u>
Return on Sales	18.72%	18.72%
Past Due Ratio	28.09%	23.37%
Gross Profit Rate	43.30%	47.98%
Working Capital Turnover	0.098	0.098
Sales Variance	-9.08%	-62.81%

Financial Condition:

Causes of material changes from period to period of financial statements

- a. Cash and Cash Equivalents – the decrease of 70.01% was basically attributable to improved payment of prior years’ payables and current payables particularly to contractors and to finance on-going projects
- b. Pre-payments and other current assets – the 40.30% increase was due to creditable withholding taxes paid
- c. Non-current trade receivables – the increase of 29.68% was due to increased sales

- d. Deferred Tax Assets – the 470.81% decrease was due to adjustment on Deferred Gross Profit
- e. Loans Payable – the increase of 55.99% was the result of additional loan availed from CV Financial Corporation amounting to P30M
- f. Advances from Related Parties – the increase of 66.83% was due to advances from related parties for working capital requirements.
- g. Retention Payable and Guaranty Bonds – the 18.21% increase pertains to the 10% retained payment of each progress billing of contractors to be paid until full completion of the contract of on-going projects.
- h. Deferred Gross Profit – the increase of 9.69% was due to increase in sales.
- i. Customers’ Deposits – the decrease of 28.85% was due to increase in reported sales
- j. Retirement benefit liability – the 100% increase was due to the expense recognized for the year based on valuation for 2013.

**YEAR ENDED DECEMBER 31, 2012 VS. YEAR ENDED DECEMBER 31, 2011:**

In the year 2012, the company was able to post a consolidated net sales of P92.986M compared to P34.112M achievement of 2011 which shows an increase of 173%.

The Company’s current ratio registered at 2.69:1. Current Assets reached P786.889M while Current Liabilities registered at P292.977M. Debt-to-equity ratio registered at 2.86:1. The balance sheet shows accounts indicative of positive liquidity condition. Total assets registered at 1.393B.

Comparative Top Key Performance Indicators of the Company:

Management evaluates the Company’s performance as it relates to the following:

- a. Sales – The Company gauge its performance by determining the return on sales (net income after tax over the net sales). It indicates net profitability of each peso of sales.
- b. Accounts Receivable – The Company assesses the efficiency in collecting receivables and in managing of credit by determining the past due ratio thru the aging of receivables.
- c. Gross Profit Margin – Measures effectiveness of pricing and control of project development cost. This is derived by dividing gross profit over net sales.
- d. Working Capital – The Company’s ability to meet obligations is measured by determining current assets over current obligations. Working capital turnover is calculated by dividing Cost of Sales over Net Working Capital.
- e. Variance Analysis – Another tool that measures efficiency on how the actual sales were attained via a vis forecasted sales.

<u>INDICATOR</u>	<u>2012</u>	<u>2011</u>
Return on Sales	18.72%	-11.15%
Past Due Ratio	23.37%	60.04%

Gross Profit Rate	47.98%	40.63%
Working Capital Turnover	0.098	0.042
Sales Variance	-62.81%	-14.72%

Financial Condition:

Causes of material changes from period to period of financial statements

- a. Cash and Cash Equivalents – the decrease of 12.42% was basically attributable to payment for borrowings and advances from related parties
- b. Trade and Other Receivables, net - the decrease of 11.40% was due to improved collection.
- c. Prepayments and other current assets – the 7.78% increase was due to creditable withholding taxes that arise from the sale, exchange or transfer of real property.
- d. Advances to related parties – the decrease of 27.81% was due to advances from affiliates
- e. Property and Equipment – the increase of 2.76% was brought about by the depreciation of asset for the year and sale of transportation and equipment.
- f. Other Assets - the decrease of 1.27% was the result of additional refundable deposits.
- g. Accounts Payable & Accrued expenses – the increase of 11.50% was due to increased liability to customers who backed out from their sales contract and payables to suppliers on credit terms.
- h. Loans Payable - the increase of 32.28% was the result of loan availed from Luzon Development Bank.
- i. Retention Payable – the 13.60% increase pertains to the progress of work done by the contractors
- j. Deferred Gross Profit – the increase of 117.52% was due to sales reported for the period which are not yet completed as at reporting date and to be realized thereafter, based on the percentage of completion of the real estate sold
- k. Retirement benefit liability – the 8.9% increase was due to the expense recognized for the year based on actuarial valuation for 2012



# COVER SHEET

1 1 2 9 7 8

SEC Registration No.

P H I L I P P I N E E S T A T E S C O R P O R A T I O N

(Company's Full Name)

3 5 T H F L R O N E C O R P O R A T E C E N T E R

J U L I A V A R G A S C O R M E R A L C O A V E

O R T I G A S C E N T E R P A S I G C I T Y

(Business Address : No. Street City / Town / Province)

JOCELYN A. VALLE

Contact Person

637-3112

Contact Telephone No.

1 2 3 1

Fiscal Year

S E C - 1 7 Q A

FORM TYPE

Month Day

Annual Meeting

Secondary License Type, If Applicable

C F D

Dept. Requiring this Doc.

Amended Articles Number/Section

Total Amount of Borrowings

Total No. of Stockholders

Domestic

Foreign

To be accomplished by SEC Personnel concerned

File Number

LCU

Document I.D.

Cashier

STAMPS

Remarks = pls. Use black ink for scanning purposes

SEC Number 112978  
File Number \_\_\_\_\_

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**PHILIPPINE ESTATES CORPORATION**

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Company's Full Name

**<sup>35TH</sup> Flr. One Corporate Center, Julia Vargas cor. Meralco Ave., Ortigas Center, Pasig City**

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Company's Address

**637-3112**

Telephone Number

**DECEMBER 31**

Fiscal Year Ending  
(Month and day)

**SEC-FORM 17-Q**

Form Type

N.A.

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Amendment Designation(If applicable)

**June 30, 2016**

Period Ended Date

N.A.

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Secondary License Type and File Number

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION  
CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended **June 30, 2016**

2. Commission identification number **112978**

3. BIR Tax Identification No. **000-263-366**

**PHILIPPINE ESTATES CORPORATION**

4. Exact name of registrant as specified in its charter

**Metro Manila, Philippines**

5. Province, country or other jurisdiction of incorporation or organization

6. Industry Classification Code: SEC Use Only

**35<sup>th</sup> Flr., One Corporate Center, Julia Vargas cor. Meralco Ave., Ortigas Center, Pasig City**

7. Address of issuer's principal office

**(632) 637-3112**

8. Issuer's telephone number, including area code

9. Former name, former address and former fiscal year, if changed since last report **NA**

10. Securities registered pursuant to Section 4 and 8 of the RSA: Common shares **5,000,000,000**  
with par Value of P1.00 per share

Number of Shares Common Stock Issued Outstanding: **1,445,549,830 Common Shares**

**Amount of Debt Outstanding: ₱ 384,686,231 (as per Financial Statements)**

11. Are any or all of the securities listed on the Philippine Stock Exchange?  
Yes[**x**] No[ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

**PHILIPPINE STOCK EXCHANGE COMMON SHARES**

12. Indicate by check mark whether the registrant:

a) has filed all reports required to be filed by Section 11 of the Revised Securities Act (RSA) and RSA Rule 11(a)-1 hereunder and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding 12 months (or for such shorter period the registrant was required to file such report)  
Yes[**x**] No[ ]

b) has been subject to such filing requirements for the past 90 days  
Yes[**X**] No[ ]

## **PART I – FINANCIAL INFORMATION**

### **Item 1. Financial Statements**

The Quarterly Financial Statements of the Company for the period ending June 30, 2016 are incorporated herein by reference and attached as an integral part of this Quarterly Report.

#### **Statement of Compliance**

The Financial Statements of the Company have been prepared in accordance with Statements of Financial Accounting Standards of the Philippines issued by the Accounting Standards Council.

#### **Earnings per Share**

Basic Earnings per share is determined by dividing the Net Income by the weighted average number of shares issued and subscribed during the period.

#### **Financial Information**

- a. The management maintains the same system of accounting policies and methods of computation in the Interim Financial Statements.
- b. There were no changes in accounting estimates of amounts reported in interim periods of current financial year or even in prior financial years
- c. There were no issuances, repurchases and repayments of equity securities
- d. There were no changes in the composition of the issuer during the interim period i.e. Business Combinations, Acquisitions, or Disposal of Subsidiaries and Long-term Investments, Restructuring and Discontinuing operations
- f. There were no dividends declared and paid on the Company's Common Equity.
- g. There have been no material events that happened subsequent to the interim period that needs disclosure herein.
- h. The Company is contingently liable for existing lawsuits and claims from third parties arising from the ordinary course of business. Management believes that the ultimate liability for the abovementioned lawsuits and claims, if any, would not be material in relations to the Financial Position and Operating Results of the Company's operations.

## **Item 2. Management’s Discussion and Analysis of Financial Condition and Result of Operations.**

### **1. Plan of Operation**

The Company is continuously evaluating number of alternatives and measures for generating liquidity to meet material commitments for capital expenditures for the development of the projects.

Some of the more significant measures are as follows:

- Intensive collection
- Fast-track completion of sold residential units
- Partnering with financial institutions for buyers financing
- Launch of new projects catering the economic and middle income markets
- Launch of commercial projects that will bring in recurring income portfolio for the company

The Company continues to develop and generate cash flow through the following projects:

- **Pacific Grand Villas Phase 4**

A Mediterranean themed residential subdivision in Lapu-Lapu City inside the Pacific Grand Villas Complex comprised of 351 lots with an average size of 120 SQM. The company sells lots and house and lot packages. The project is almost complete and sold out to date.

- **Costa Smeralda, Jaro Grand Estates**

An Italian-inspired residential subdivision in Jaro, Iloilo City comprised of 395 lots. The Company sells lots and house and lot packages. Site development is almost 70% and 33% sold to date. Selling prices for lots is around Php 700,000 while house and lot packages are around Php 3.0 Million.

Projects-in-the-Pipeline:

- **Wellford Homes at Jaro Grand Estates (*formerly Aureville*)**

The Company plans to launch its first economic housing project under the “Wellford Homes” brand in Jaro, Iloilo in the 4<sup>th</sup> quarter of 2016. The first phase of this project is a 2.2 hectare property which will be offering 106 residential lots and 13 Commercial lots. House and lot packages will have an average selling price of around P1.5 M. This project is expected to generate for the Company approximately Php 213 Million in Revenue over a one (1) year period. Initial construction works have started on the ground.

- **Wellford Residences - Mactan (*formerly Pacific Grand Townhomes Phase 2*)**

The Company plans to launch, by first quarter of 2017, its first economic condominium project in Mactan, Lapu-Lapu City under the “Wellford Residences”

brand. This project is expected to offer approximately 180 affordable condominium units in mid-rise buildings. The Company expects to generate approximately Php 190 Million in Revenue from this project alone over a period of two (2) years.

#### Planned Residential and Recurring Income Projects

- **Mixed-Use Project in Dasmarinas, Cavite**

The Company is currently planning a mixed-use development in its 4-Has prime property along Jose Abad Santos Avenue in Dasmarinas Cavite adjacent to the Vermosa development of Ayala Land, Inc. and the famous Orchard Golf and Country Club. The Company plans to launch this development in 2017.

- **Mixed-Use Project in Lapu-Lapu City, Mactan**

The project is currently on the drawing board for a mixed-used development in the remaining 6-Has prime property along the Mactan Circumferential Road and adjacent to the Pacific Grand Villas complex. The Company plans to launch this development in 2017 as well.

- **Socialized Housing Projects**

The Company is currently studying two residential sites in Trece, Martirez, Cavite for the development of Socialized-Housing projects in support of the government's housing program.

- **Township Projects**

As part of its medium-term plans, the Company is already looking at the development of flagship township projects in Jaro, Iloilo and Marilao, Bulacan. These two (2) projects once launched, are expected to boost the Company's real estate business as well as recurring income portfolio over the years.

## 2. Financial Position

The Company maintained its Financial Position as its total assets stood at ₱1.42B. Current ratio registered at 5.67:1. Current assets reached ₱924.59M while current liabilities amounted only to ₱163.05M. Debt -to- equity ratio stood at 0.37:1 The Balance Sheet shows that accounts are indicators of positive liquidity condition. Hereunder are the significant or material changes in the Balance Sheet accounts as of June 30, 2016.

Causes for material changes (5% or more) from Dec. 31, 2015 to June 30, 2016:

- a. Cash – the decrease of 19.53% from ₱11.52M to ₱9.27M was mainly due to payments made to suppliers and contractors

- b. Trade and other receivables – the decrease of 6% from ₱328.04M to ₱308.10M was mainly due to collections made for the quarter ended June 30, 2016
- c. Accounts Payable – the decrease of 19.32% from ₱ 65.32M to ₱ 52.70M was due to payments made to various suppliers
- d. Deferred Gross Profit – the increase of 7.5% from ₱ 72.17M to ₱ 77.57M was due to installment sales generated during the quarter
- e. Customers Deposits – the increase of 25.45% from ₱ 1.65M to ₱ 2.07M was due to sales reservations generated during the quarter

### 3. Result of Operations

The Company continues to generate its revenue from housing project development. For the second quarter of 2016, the company posted consolidated sales of ₱ 13.31M. Cost of Sales Ratio decreased by 12% giving the Company a better gross margin rate compared the same period last year.

Operating expenses decreased by 28% from ₱ 16.86M in June 30, 2015 to ₱ 12.13M in June 30, 2016. Penalties, Interest and Surcharge for the 2<sup>nd</sup> quarter of 2016 is almost nil at ₱ 0.04M compared to ₱ 1.25M for the same period in 2015. The drop in Penalties, Interest and Surcharge is due to timely preparation and payment of business permits to local government units and remittances of withholding tax to the Bureau of Internal Revenue.

Comparative Top Key Performance Indicators of the Company:

The management evaluates the Company’s performance as it relates to the following:

- A. Sales - The Company gauge its performance by determining the return on sales (net income after tax over the net sales). It indicates net profitability of each peso of sales.
- B. Accounts Receivable – The Company assesses the efficiency in collecting receivables and in management of credit by determining the past due ratio done thru the aging of receivables.
- C. Gross Profit Margin - Management measures effectiveness regarding pricing and control of project development cost. This is being computed by dividing gross profit over net sales.
- D. Working Capital - The Company’s ability to meet obligations is measured by determining current assets over current obligations. Working Capital Turnover is calculated by dividing Cost of Sales over Net Working Capital.

<u>INDICATOR</u>	<u>Q2 2016</u>	<u>Q2 2015</u>
Return on sales	-38.69%	-19.91%
Past due ratio	37.15%	36.01 %
Gross Profit rate	58.43%	55.71 %
Working Capital Turnover	0.022	0.033

#### 4. Other Notes to 2Q 2016 Operations and Financials:

Analysis of material events and uncertainties known to management that would address the past and would have an impact on future operations:

- **Any known trends, demands, commitments, events or uncertainties that will have an impact on the issuer's liquidity;**

At present, the uncertainty that has a material impact on sales is the economic situation. The seemingly improving economic situation has not translated into a significant buying mood for the real estate market. As a result, there are contingencies that may affect future operations of the Company the resolution of which are dependent to a large extent on the efficacy of the fiscal measures and other actions.

- **Any event that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;**

The Company sees no event that will trigger direct or contingent financial obligation that is material to the Company.

- **All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during reported period.**

There were no material off-balance sheet transactions, agreements, obligations, (including contingent obligations), and other relationship of the company with unconsolidated entities or other persons created during the reported period.

- **Any material commitments for capital expenditures, the general purpose of such commitments and expected sources of funds of such expenditures.**

There were no material commitments for capital expenditures except those arising from the ordinary project development requirements that were well within the regular cash flow budget coming from internally generated funds.

- **Any known trends, events or uncertainties (material impact on sales)**

There were no known trends, events or uncertainties that are material impact on sales.

- **Seasonal aspects that had material effect on the financial condition or results of operation.**

Projects are launched any time of the year depending on several factors such as completion of plans and permits and appropriate timing in terms of market condition and strategies. Development and construction works follow.

- **Internal and external sources of liquidity**



Collections from selling activities provide liquidity. Externally, the Company avails of credit lines offered by banks. The Company periodically reviews its capital structure and existing obligations.

**PART II – OTHER INFORMATION**

Disclosure not made under SEC FORM 17-C: **NONE**

**PHILIPPINE ESTATES CORPORATION**  
**BALANCE SHEET**  
**June 30, 2016**  
**(With Comparative Figures for 2015)**  
**(Pesos in Millions)**

	<b>INTERIM F/S</b> <b>June 30, 2016</b>	<b>AUDITED F/S</b> <b>Dec 31, 2015</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and Cash Equivalents	9.271	11.520
Trade and other receivables, net	199.120	155.909
Real estate inventories, net	690.695	691.526
Prepayments and other current assets	25.508	24.381
	<u>924.595</u>	<u>883.336</u>
<b>Non-current Assets</b>		
Non-current trade receivables	108.982	172.129
Advances to related parties	317.334	315.585
Investment property	1.072	1.072
Property and equipment, net	45.675	47.357
Deferred tax assets	16.268	16.268
Other assets	6.625	6.527
	<u>495.956</u>	<u>558.938</u>
<b>TOTAL ASSETS</b>	<u><u>1,420.550</u></u>	<u><u>1,442.275</u></u>
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Accounts payable and accrued expenses	52.703	65.321
Borrowings	30.704	31.543
Deferred gross profit	77.572	72.171
Customers' deposits	2.074	1.655
	<u>163.052</u>	<u>170.690</u>
<b>Non-current Liabilities</b>		
Retention payable and guaranty bonds	24.661	23.658
Borrowings (net of current portion)	45.552	45.552
Advances from related parties	123.756	123.756
Deferred Tax Liabilities	22.873	22.873
Retirement benefits obligation	4.790	4.790
	<u>221.634</u>	<u>220.630</u>
<b>Total liabilities</b>	<u>384.686</u>	<u>391.320</u>
<b>Equity</b>		
Capital Stock	1,445.550	1,445.550
Deficit	(409.686)	(394.595)
<b>Total equity</b>	<u>1,035.864</u>	<u>1,050.955</u>
<b>Total liabilities and equity</b>	<u><u>1,420.550</u></u>	<u><u>1,442.275</u></u>

**PHILIPPINE ESTATES CORPORATION AND SUBSIDIARY**  
**STATEMENT OF INCOME AND DEFICIT**  
**For the Six-Month Period ended June 30, 2016**  
**(Pesos in Millions)**

	<b>2016</b>	<b>2016</b>	<b>2015</b>	<b>2015</b>
	<b>Apr-Jun</b>	<b>Year to date</b>	<b>Apr-Jun</b>	<b>Year to date</b>
REAL ESTATE SALES	13.306	39.005	40.226	48.541
LESS: COST OF SALES	4.455	16.214	17.964	21.497
GROSS PROFIT	8.851	22.791	22.262	27.043
DEFERRED GROSS PROFIT	7.423	15.977	9.671	12.994
REALIZED GROSS PROFIT ON CURRENT YEAR	1.428	6.814	12.592	14.049
ADD: REALIZED GROSS PROFIT - PRIOR YEAR	5.476	8.977	5.841	10.290
TOTAL REALIZED GROSS PROFIT	6.904	15.791	18.433	24.339
OPERATING EXPENSES	12.128	27.080	16.859	32.048
NET OPERATING INCOME	(5.224)	(11.289)	1.574	(7.710)
FINANCE COST	(2.588)	(4.655)	(2.173)	(4.627)
OTHER INCOME (EXPENSES)	0.540	0.853	0.682	2.675
NET INCOME (LOSS)	(7.272)	(15.091)	0.083	(9.662)
LESS: INCOME TAX	-	-	-	-
DEFERRED INCOME TAX	-	-	-	-
NET INCOME (LOSS) AFTER PROVISION	(7.272)	(15.091)	0.083	(9.662)
RETAINED EARNINGS, BEGINNING	(404.586)	(394.595)	(410.205)	(398.287)
NET INCOME (LOSS)	(7.272)	(15.091)	0.083	(9.662)
RETAINED EARNINGS, END	(411.858)	(409.686)	(410.122)	(407.950)
EARNINGS (LOSS) PER SHARE *	(0.005)	(0.010)	0.000	(0.007)

*\* Based on Weighted Average number of common shares outstanding*

**1,445.849830**

**PHILIPPINE ESTATES CORPORATION AND SUBSIDIARY**  
**STATEMENT OF CASH FLOW**  
**June 30, 2016**  
**(With Comparative Figures for 2015)**  
**(Pesos in Millions)**

	<b>Jan-Jun 2016</b>	<b>Jan-Jun 2015</b>
<b>CASH FLOW FROM OPERATING ACTIVITIES:</b>		
Net Income (Loss)	(15.091)	(9.662)
Adjustment to reconcile net income (loss) to net cash provided by operating activities	-	-
Depreciation and amortization	0.652	0.168
Amortization of deferred charges	-	-
Gain on sale of property and equipment	-	(21.277)
Acquisition of property	-	-
Provision for doubtful accounts	-	-
Decrease (increase) in assets:	-	-
Receivables	18.187	144.207
Inventories	15.861	15.473
Intangible Assets	-	(1.094)
Prepaid Expenses	0.243	(1.751)
Other Assets	(1.467)	-
Increase (decrease) in liabilities	-	-
Accounts payable	(15.306)	(13.776)
Accrued expenses	(10.246)	0.480
Deferred Income	6.483	3.296
<b>Net cash provided by (used) in operating activities</b>	<b>(0.684)</b>	<b>116.063</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES:</b>		
Additions to equipment	(0.053)	(0.533)
Deductions from Real estate held for sale	-	-
Additions to project development cost	(1.512)	(1.950)
Proceeds from sale of property and equipment	-	-
<b>Net cash provided by (used) in investing activities</b>	<b>(1.564)</b>	<b>(2.483)</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES:</b>		
Additional deposits on subscription	-	-
Net increase in due to affiliates	(0.000)	(129.490)
Net increase in due to stockholders	-	-
Payment of long-term debts	-	-
Payment of short-term borrowings	-	-
Proceeds from short-term borrowings	-	-
<b>Net cash provided by (used) in financing activities</b>	<b>(0.000)</b>	<b>(129.490)</b>
<b>NET INCREASE (DECREASE) IN CASH</b>	<b>(2.249)</b>	<b>(15.910)</b>
<b>ADJUSTMENT OF PRIOR PERIODS</b>	-	-
<b>CASH, BEGINNING</b>	<b>11.520</b>	<b>24.757</b>
<b>CASH, END</b>	<b>9.271</b>	<b>8.846</b>

**PHILIPPINE ESTATES CORPORATION  
SEGMENT REPORT  
JANUARY-JUNE 2016**

	<b>HEAD OFFICE</b>	<b>DAVAO</b>	<b>CEBU</b>	<b>ILOILO</b>	<b>CONSOLIDATED</b>
Sales	-	-	19,366,240	19,639,000	39,005,240
Realized Gross Profit	-	-	11,550,610	4,240,621	15,791,230
Other Income	3,334	-	322,742	526,909	852,985
Finance Cost	4,649,607	-	4,900	-	4,654,507
Depreciation and Amortization	1,429,131	-	281,855	23,303	1,734,289
Other Operating Expenses	15,015,206	257,581	6,996,806	3,076,420	25,346,012
<b>SEGMENT ASSETS</b>	<b>757,950,936</b>	<b>4,011,399</b>	<b>555,224,508</b>	<b>103,363,654</b>	<b>1,420,550,497</b>
<b>SEGMENT LIABILITIES</b>	<b>272,289,241</b>	<b>94,789</b>	<b>72,115,585</b>	<b>40,186,616</b>	<b>384,686,231</b>

**PHILIPPINE ESTATES CORPORATION**  
**PROPERTY, PLANT AND EQUIPMENT**  
**AS of June 30, 2016**

	<b>Leasehold Improvement</b>	<b>Transportation Equipment</b>	<b>Building, Machinery, Furniture &amp; Fixtures, Office Equipment</b>	<b>TOTAL</b>
<b><i>Cost</i></b>				
At January 1, 2016	16,547,307	5,085,986	117,868,001	139,501,294
Additions	-	-	-	-
Disposals	-	300	-	300
<b><i>June 30, 2016</i></b>	<b><i>16,547,307</i></b>	<b><i>5,085,686</i></b>	<b><i>117,868,001</i></b>	<b><i>139,500,994</i></b>
<b><i>Accumulated Depreciation</i></b>				
At January 1, 2016	16,196,940	4,159,954	73,178,159	93,535,052
Additions	18,440	32,541	225,613	276,594
Disposals	-	-	(14,044)	(14,044)
<b><i>June 30, 2016</i></b>	<b><i>16,215,380</i></b>	<b><i>4,192,495</i></b>	<b><i>73,417,816</i></b>	<b><i>93,825,690</i></b>
<b><i>Net Book Value</i></b>				
<b><i>At January 1, 2016</i></b>	<b><i>350,367</i></b>	<b><i>926,032</i></b>	<b><i>44,689,843</i></b>	<b><i>45,966,242</i></b>
<b><i>June 30, 2016</i></b>	<b><i>331,927</i></b>	<b><i>893,191</i></b>	<b><i>44,450,186</i></b>	<b><i>45,675,304</i></b>

**PHILIPPINE ESTATES CORPORATION**  
**STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY**  
**For the Six-Month Period ended June, 2016**  
**(With Comparative Figures for 2015)**

	<b>CAPITAL STOCK</b>	<b>DEFICIT</b>	<b>TOTAL</b>
Balance at December 31, 2014	1,445,549,829	(398,287,463)	1,047,262,366
Net Income (Loss) as of June 30, 2015		(9,662,479)	(9,662,479)
<b>Balance at June 30, 2015</b>	<b>1,445,549,829</b>	<b>(407,949,942)</b>	<b>1,037,599,887</b>
Balance at December 31, 2015	1,445,549,829	(394,594,969)	1,050,954,860
Net Income (Loss) as of June 30, 2016		(15,090,594)	(15,090,594)
<b>Balance at June 30, 2016</b>	<b>1,445,549,829</b>	<b>(409,685,563)</b>	<b>1,035,864,266</b>



AGING OF RECEIVABLES  
AS OF JUNE 2016

PROJECT	NCP	TOTAL PAYMENTS MADE	RECEIVABLE BALANCE	NOT YET DUE	CURRENT	PAST DUE							TOTAL		
						1-30	31-60	61-90	91-120	121-180	>180				
PACIFIC GRAND VILLAS PHASE 1B LOT ONLY HOUSE AND LOT <i>* Post Due Ratio</i>	29,358,686 11,152,000 18,206,686	7,119,319 617,600 6,501,719	22,239,366 10,534,400 11,704,966	- - -	- - -	- - -	0.00%	0%	0%	0%	0%	0%	22,239,366 10,534,400 11,704,966	100%	
PACIFIC GRAND VILLAS PHASE 1C LOT ONLY HOUSE AND LOT <i>* Post Due Ratio</i>	57,457,686 39,718,042 17,739,644	30,355,544 26,875,120 3,480,425	27,102,142 12,842,923 14,259,219	25,617,705.07 12,079,797.52 13,537,907.55	223,747 150,423 73,324	44,674 7,343 37,331	132,912 64,990 67,922	49,729 11,207 38,522	87,269 14,344 72,925	880,506 488,350 392,157	0%	0%	1,260,690 612,702 647,988	176.61%	
PACIFIC GRAND VILLAS PHASE 4A LOT ONLY HOUSE AND LOT <i>* Post Due Ratio</i>	223,508,381 165,076,316 58,432,065 216,743,781	137,058,666 112,448,803 24,609,862 133,930,689	86,449,715 52,627,512 33,822,203	79,115,533.52 45,695,757.27 33,419,776.25 75,652,416.57	4,069,536 3,873,568 195,968 4,022,270	44,674 44,674	101,492 48,213 53,278 75,303.02%	124,056 47,506 76,550 97,457.73%	107,132 107,132	2,727,137 2,727,057 80 2,727,136.61%	3,264,645 3,058,187 206,458	0%	0%	3,264,645 3,058,187 206,458	4%
PACIFIC GRAND VILLAS PHASE 4B LOT ONLY HOUSE AND LOT <i>* Post Due Ratio</i>	57,637,106 29,685,851 27,951,254	33,884,093 23,683,852 10,200,241	23,753,012 6,001,999 17,751,013	15,654,486.01 3,726,071.61 11,928,414.40	4,811,922 1,278,493 3,533,429	42,125 19,349 22,776	33,171 10,395 22,776	37,735 14,959 22,776	648,425 602,873 45,552	2,460,481 322,033 2,138,448	0%	0%	3,286,605 997,435 2,289,170	870.167%	
PACIFIC GRAND TOWNHOMES TOWNHOUSE <i>* Post Due Ratio</i>	5,138,468 5,138,468	4,753,121 4,753,121	385,348 385,348	- -	- -	- -	0%	0%	0%	385,348 385,348	0%	0%	385,348 385,348	0%	
CEBU TOTAL <i>* Post Due Ratio</i>	315,463,221	236,923,756	159,929,583	120,387,724.60	9,105,205	131,473	267,574	211,520	842,826	28,692,838	1%	1%	30,436,654	19%	
CHATEAUX GENEVA LOT ONLY HOUSE AND LOT <i>* Post Due Ratio</i>	41,027,372 18,292,800 22,734,572	11,972,690 907,213 11,065,477	29,054,682 17,385,587 11,669,095	- - -	- - -	- - -	0%	0%	0%	29,054,682 17,385,587 11,669,095	0%	0%	29,054,682 17,385,587 11,669,095	100%	
COSTA SMERALDA LOT ONLY HOUSE AND LOT <i>* Post Due Ratio</i>	95,728,228 50,124,938 45,603,290	45,933,180 29,607,651 16,325,529	49,795,049 20,517,288 29,277,761	44,758,253.94 18,473,418.65 26,284,835.30	1,899,100 194,364 1,704,736	105,301 72,945 32,356	101,337 68,880 32,457	106,844 74,284 32,560	176,464 118,608 57,856	2,496,960 1,849,505 1,288,190	0%	0%	3,137,695 1,849,505 1,288,190	196.8%	
ILOILO TOTAL <i>* Post Due Ratio</i>	136,755,600	57,905,870	78,849,731	44,758,253.94	1,899,100	105,301	101,337	106,844	176,464	31,551,642	0%	0%	32,192,377	41%	
PLASTIC CITY INDUSTRIAL PARK EMBASSY POINTE METRO MANILA <i>* Post Due Ratio</i>	5,921,254 35,557,150 41,478,404	- - -	5,921,254 35,557,150 41,478,404	- - -	- - -	- - -	0%	0%	0%	5,921,254 35,557,150 41,478,404	0%	0%	5,921,254 35,557,150 41,478,404	53%	
GRAND TOTAL <i>* Post Due Ratio</i>	452,218,821	294,829,626	280,257,718	165,145,978.54	11,004,304	236,773	368,911	318,364	1,019,290	101,722,883	0%	0%	104,107,435	37%	

## SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

Issuer : **KENNETH T. GATCHALIAN**  
Title : **PRESIDENT CEO**

Signature :   
Date : 8 August 2016

Principal Financial Accounting Officer Controller : **JOCELYN A. VALLE**  
Title : **FINANCE HEAD**

Signature :   
Date : 8 August 2016

***Philippine Estates Corporation  
and Subsidiary***

*Consolidated Financial Statements  
December 31, 2015 and 2014*

*and*

*Independent Auditor's Report*

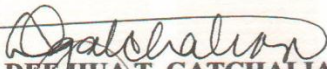


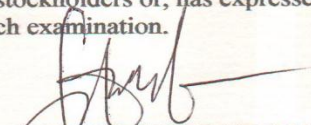
**STATEMENT OF MANAGEMENT'S RESPONSIBILITY  
FOR CONSOLIDATED FINANCIAL STATEMENTS**

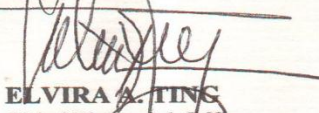
The management of **PHILIPPINE ESTATES CORPORATION AND CONSOLIDATED SUBSIDIARY** is responsible for the preparation and fair presentation of the financial statements for the years ended December 31, 2015 and 2014, including the additional components attached therein, in accordance with Philippine Financial Reporting Standards (PFRSs). This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the consolidated financial statements and submits the same to the stockholders.

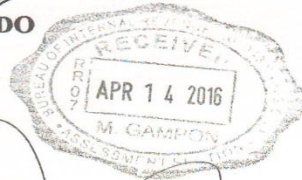
Diaz Murillo Dalupan and Company, the independent auditors, appointed by the stockholders has examined the consolidated financial statements of the Group in accordance with Philippine Standards on Auditing, and in its report to the stockholders or, has expressed its opinion on the fairness of presentation upon completion of such examination.

  
**DEE HUA T. GATCHALIAN**  
Chairwoman

  
**KENNETH T. GATCHALIAN**  
President / CEO  
TEL - 167-406-526-000

  
**ELVIRA A. TING**  
Chief Financial Officer

  
**RICHARD RICARDO**  
Treasurer



Signed this 12<sup>th</sup> day of April

APPROVED AND FORWARDED  
BY THE CHIEF OF BUREAU  
APR 14 2016

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**ATTY. RICHARD L. ANOLIN**  
NOTARY PUBLIC until December 31, 2016  
FOR CITY OF MANILA PHILIPPINES  
IBP LIFETIME NO. 05179/02 25 05/MLA.  
PTR NO. 4922461 01/05/16 Mia.  
Roll No. 33-95  
MCLE COMPLIANCE NO. IV-00238501 8/16/14  
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**Diaz Murillo Dalupan  
and Company**  
Certified Public Accountants

**Independent Auditor's Report**

To the Board of Directors and Stockholders of  
**PHILIPPINE ESTATES CORPORATION AND SUBSIDIARY**  
35<sup>th</sup> Floor, One Corporate Center,  
Doña Julia Vargas Ave., corner Meralco Avenue,  
Ortigas Center, Pasig City

We have audited the accompanying consolidated financial statements of **Philippine Estates Corporation and Subsidiary**, which comprise the consolidated statements of financial position as at December 31, 2015 and 2014, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2015, and a summary of significant accounting policies and other explanatory information.

*Management's Responsibility for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

*Auditor's Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Local in Touch, Global in Reach**

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an independent member of  International. A worldwide organization of accounting firms and business advisers.

*Opinion*

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of **Philippine Estates Corporation and Subsidiary** as at December 31, 2015 and 2014, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2015 in accordance with Philippine Financial Reporting Standards.

**Diaz Murillo Dalupan and Company**

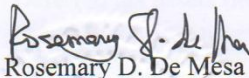
Tax Identification No. 003-294-822

BOA/PRC No. 0234, effective until December 31, 2017

SEC Accreditation No. 0192-FR-1, Group A, effective until April 30, 2016

BIR Accreditation No. 08-001911-000-2016, effective until March 17, 2019

By:



Rosemary D. De Mesa

Partner

CPA Certificate No. 29084

SEC Accreditation No. 1089-AR-1, Group A, effective until March 25, 2017

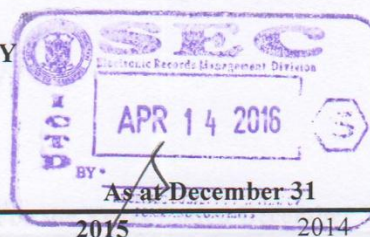
Tax Identification No. 104-576-953

PTR No. 5330425, January 8, 2016, Makati City

BIR Accreditation No. 08-001911-007-2016, effective until March 17, 2019

April 12, 2016

**PHILIPPINE ESTATES CORPORATION AND SUBSIDIARY**  
**Consolidated Statements of Financial Position**



	2015	2014
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash - note 4	P 11,520,059	P 24,792,084
Trade and other receivables - note 5	155,908,959	84,515,710
Real estate inventories - note 6	691,526,145	689,272,361
Prepayments and other current assets - note 7	24,381,293	19,306,061
	<b>883,336,456</b>	<b>817,886,216</b>
<b>Noncurrent Assets</b>		
Trade and other receivables (net of current portion) - net - note 5	172,129,397	245,290,433
Advances to related parties (net) - note 21	315,585,087	321,323,071
Investment property - note 8	1,072,016	1,072,016
Property and equipment (net) - note 9	47,356,870	49,558,940
Deferred tax assets (net) - note 23	16,267,655	13,333,256
Other noncurrent assets - note 10	6,527,326	6,510,556
	<b>558,938,351</b>	<b>637,088,272</b>
<b>TOTAL ASSETS</b>	<b>P 1,442,274,807</b>	<b>P 1,454,974,488</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Accounts payable and other liabilities - note 11	P 65,321,232	P 92,197,485
Borrowings - note 12	31,542,665	35,578,741
Deferred gross profit - note 15	72,171,223	69,740,797
Customers' deposits - note 13	1,654,502	7,667,135
	<b>170,689,622</b>	<b>205,184,158</b>
<b>Noncurrent Liabilities</b>		
Retention payable and guarantee bonds - note 14	23,657,784	24,622,820
Borrowings (net of current portion) - note 12	45,552,461	22,668,884
Advances from related parties - note 21	123,756,376	129,490,236
Deferred tax liabilities - note 23	22,873,487	20,481,185
Retirement benefits obligation - note 24	4,790,215	555,571
	<b>220,630,323</b>	<b>197,818,696</b>
<b>Equity</b>		
Capital stock - note 16	1,445,549,830	1,445,549,830
Remeasurement gain on retirement benefits - note 24	2,580,350	4,709,267
Deficit	( 397,175,318)	( 398,287,463)
	<b>1,050,954,862</b>	<b>1,051,971,634</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>P 1,442,274,807</b>	<b>P 1,454,974,488</b>

*(The accompanying notes are an integral part of these consolidated financial statements)*

<b>PHILIPPINE ESTATES CORPORATION AND SUBSIDIARY</b>			
<b>Consolidated Statements of Comprehensive Income</b>			
	<b>For the Years Ended December 31</b>		
	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>REAL ESTATE SALES</b> - note 17	<b>₱ 123,804,128</b>	<b>₱ 118,707,798</b>	<b>₱ 189,779,412</b>
<b>COST OF REAL ESTATE SOLD</b> - note 18	<b>( 55,349,119)</b>	<b>( 55,773,812)</b>	<b>( 107,603,022)</b>
<b>GROSS PROFIT</b>	<b>68,455,009</b>	<b>62,933,986</b>	<b>82,176,390</b>
<b>DEFERRED GROSS PROFIT</b> - note 15	<b>( 25,941,846)</b>	<b>( 30,976,360)</b>	<b>( 26,645,295)</b>
<b>REALIZED GROSS PROFIT DURING THE YEAR</b>	<b>42,513,163</b>	<b>31,957,626</b>	<b>55,531,095</b>
<b>REALIZED GROSS PROFIT FROM</b>			
<b>PREVIOUS YEARS SALES</b>	<b>21,381,509</b>	<b>12,254,517</b>	<b>18,288,376</b>
<b>TOTAL REALIZED GROSS PROFIT</b>	<b>63,894,672</b>	<b>44,212,143</b>	<b>73,819,471</b>
<b>OTHER INCOME</b> - note 19	<b>13,008,295</b>	<b>31,672,193</b>	<b>14,001,404</b>
<b>OPERATING EXPENSES</b> - note 20	<b>( 63,694,487)</b>	<b>( 58,629,731)</b>	<b>( 68,216,811)</b>
<b>FINANCE COSTS</b> - note 12	<b>( 10,454,947)</b>	<b>( 776,192)</b>	<b>( 11,375,127)</b>
<b>INCOME BEFORE TAX</b>	<b>2,753,533</b>	<b>16,478,413</b>	<b>8,228,937</b>
<b>PROVISION FOR INCOME TAX</b> - note 23			
Current	<b>1,271,092</b>	<b>1,080,975</b>	<b>724,476</b>
Deferred	<b>370,296</b>	<b>2,030,716</b>	<b>5,034,101</b>
	<b>1,641,388</b>	<b>3,111,691</b>	<b>5,758,577</b>
<b>NET INCOME</b>	<b>1,112,145</b>	<b>13,366,722</b>	<b>2,470,360</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>			
<b>Not subject to reclassification adjustment:</b>			
Remeasurement gain (loss) on retirement benefits (net of tax)	<b>( 2,128,917)</b>	<b>2,755,612</b>	<b>( 1,663,396)</b>
<b>TOTAL COMPREHENSIVE INCOME (LOSS)</b>			
<b>FOR THE YEAR</b>	<b>(₱ 1,016,772)</b>	<b>₱ 16,122,334</b>	<b>₱ 806,964</b>
<b>EARNINGS PER SHARE</b> - note 28	<b>₱ 0.001</b>	<b>₱ 0.009</b>	<b>₱ 0.002</b>

*(The accompanying notes are an integral part of these consolidated financial statements)*



<b>PHILIPPINE ESTATES CORPORATION AND SUBSIDIARY</b>				
<b>Consolidated Statements of Changes in Equity</b>				
	<b>Capital stock</b>	<b>Remeasurement gain on retirement benefits (net)</b>		
	(Note 16)	(Note 24)	<b>Deficit</b>	<b>Total</b>
Balance, January 1, 2013	₱ 1,445,549,830	₱ 3,617,051	(₱414,124,545)	₱1,035,042,336
Total comprehensive income for the year	–	( 1,663,396)	2,470,360	806,964
Balance as at December 31, 2013	1,445,549,830	1,953,655	( 411,654,185)	1,035,849,300
Total comprehensive income for the year	–	2,755,612	13,366,722	16,122,334
Balance as at December 31, 2014	1,445,549,830	4,709,267	( 398,287,463)	1,051,971,634
<b>Total comprehensive income for the year</b>	–	<b>( 2,128,917)</b>	<b>1,112,145</b>	<b>( 1,016,772)</b>
<b>Balance as at December 31, 2015</b>	<b>₱1,445,549,830</b>	<b>₱ 2,580,350</b>	<b>(₱397,175,318)</b>	<b>₱1,050,954,862</b>

*(The accompanying notes are an integral part of these consolidated financial statements)*

<b>PHILIPPINE ESTATES CORPORATION AND SUBSIDIARY</b>			
<b>Consolidated Statements of Cash Flows</b>			
	<b>For the Years Ended December 31</b>		
	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Income before income tax	<b>₱ 2,753,533</b>	₱ 16,478,413	₱ 8,228,937
Adjustments for:			
Finance costs - note 12	<b>10,454,947</b>	776,192	11,375,127
Depreciation - note 9	<b>3,424,329</b>	3,785,727	3,786,897
Loss on cancelled contracts - note 20	<b>1,588,220</b>	3,266,898	2,656,238
Retirement benefits expense - note 24	<b>1,193,335</b>	1,349,067	814,409
Loss from disposal of property and equipment - note 9	<b>22,000</b>	-	-
Interest income - notes 4, 5 and 21	<b>( 9,389,778)</b>	( 10,075,113)	( 13,764,522)
Reversal of impairment loss on advances to related parties - note 21	<b>( 2,310,405)</b>	( 7,434,134)	-
Operating income before working capital changes	<b>7,736,181</b>	8,147,050	13,097,086
Decrease (increase) in:			
Trade and other receivables	<b>179,567</b>	7,591,508	( 58,119,054)
Real estate inventories	<b>( 2,253,784)</b>	( 1,825,241)	( 42,065,543)
Prepayments and other current assets	<b>( 5,075,233)</b>	2,627,942	( 6,616,862)
Increase (decrease) in:			
Accounts payable and other liabilities	<b>( 26,876,253)</b>	( 15,758,911)	( 15,039,265)
Customers' deposit	<b>( 6,012,633)</b>	243,363	( 3,010,143)
Deferred gross profit	<b>2,430,426</b>	12,098,119	5,091,068
Retention payable and guarantee bonds	<b>( 965,036)</b>	( 8,853,263)	5,157,365
Cash generated from (used in) operations	<b>( 30,836,765)</b>	4,270,567	(101,505,348)
Interest received	<b>2,217,993</b>	2,743,351	1,556,304
Income tax paid	<b>( 1,271,092)</b>	( 1,080,975)	( 724,476)
Net cash provided by (used in) operating activities	<b>( 29,889,864)</b>	5,932,943	(100,673,520)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Collection of advances to related parties - note 21	<b>32,050,071</b>	69,686,174	8,777,506
Advances to related parties - note 21	<b>( 16,829,897)</b>	( 8,655,706)	( 61,833)
Additions to property and equipment - note 9	<b>( 1,324,259)</b>	( 1,547,911)	( 646,069)
Proceeds from sale of property and equipment	<b>80,000</b>	-	-
Utilization of (additions to) other noncurrent assets	<b>( 16,770)</b>	( 51,967)	1,289,901
Net cash provided by investing activities	<b>13,959,145</b>	59,430,590	9,359,505
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Advances from related parties - note 21	<b>( 5,733,860)</b>	27,689,758	111,636,054
Proceeds from borrowings	<b>56,500,136</b>	15,315,133	65,000,000
Payment of borrowings	<b>( 37,652,635)</b>	( 11,240,963)	( 45,554,687)
Payment of advances from related parties - note 21	<b>-</b>	( 76,602,783)	( 40,167,269)
Interest paid	<b>( 10,454,947)</b>	( 776,192)	( 11,375,127)
Net cash provided by (used in) financing activities	<b>2,658,694</b>	( 45,615,047)	79,538,971
<b>NET INCREASE (DECREASE) IN CASH</b>	<b>( 13,272,025)</b>	19,748,486	( 11,775,044)
<b>CASH - note 4</b>			
At beginning of year	<b>24,792,084</b>	5,043,598	16,818,642
At end of year	<b>₱ 11,520,059</b>	₱ 24,792,084	₱ 5,043,598
<i>(The accompanying notes are an integral part of these consolidated financial statements)</i>			

# **PHILIPPINE ESTATES CORPORATION AND SUBSIDIARY**

## **Notes to Consolidated Financial Statements**

As at December 31, 2015 and 2014 and for each of the three years in the period ended December 31, 2015

### **1. CORPORATE INFORMATION**

**Philippine Estates Corporation** (the ‘Parent Company’) was incorporated in the Philippines on May 30, 1983 as “Philippine Cocoa Estates Corporation”. It was registered with the Securities and Exchange Commission (SEC) with its new corporate name on May 16, 1996 and started its commercial operations in 1996. The Parent Company’s shares are listed and traded in the Philippine Stock Exchange (PSE).

The principal activity of the Parent Company is to engage in the business of holding and developing real estate or other properties for industrial, commercial, residential , leisure, or sports purposes, and in pursuance thereof, to acquire by purchase, lease or otherwise, real estate and/or appurtenant properties and/or interest therein. The Parent Company’s condominium projects and other developmental activities are located in the cities of Manila, Cebu and Iloilo.

The registered office of the Parent Company, which is also its principal place of business, is at 35<sup>th</sup> Floor, One Corporate Center, Doña Julia Vargas Ave., corner Meralco Avenue, Ortigas Center, Pasig City.

The Parent Company owns 100% of the shares of stocks issued and outstanding of Mariano Arroyo Development Corporation (MADCorp).

The financial position and results of operations of the Parent Company and its Subsidiary, (herein referred to as the “Group”) are consolidated in these financial statements.

The accompanying consolidated financial statements of the Group were approved and authorized for issue by its Board of Directors (BOD) on April 12, 2016.

### **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies that have been used in the preparation of these consolidated financial statements are summarized below and in the succeeding pages. The policies have been consistently applied to all the years presented, unless otherwise stated.

#### **Statement of Compliance**

The consolidated financial statements of the Group have been prepared in accordance with PFRS. The term PFRS in general includes all applicable PFRS, Philippine Accounting Standards (PAS) and Interpretations issued by the former Standing Interpretations Committee, the Philippine Interpretations Committee (PIC) and the International Financial Reporting Interpretations Committee (IFRIC), which have been approved by the Financial Reporting Standards Council (FRSC) and adopted by the SEC.

## **Basis of Preparation**

The consolidated financial statements have been prepared on a historical cost basis. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique.

## **Functional and Presentation Currency**

The consolidated financial statements are presented in Philippine peso (₱), the Group's functional currency. All amounts are rounded to the nearest peso except when otherwise indicated.

## **Changes in Accounting Policies and Disclosures**

The accounting policies adopted are consistent with those of the previous financial years except for the following new and amended PFRSs which were adopted as at January 1, 2015.

### *Annual Improvements to PFRSs 2010 – 2012 Cycle*

The annual improvements address the following issues:

*PFRS 2 (Amendment), Share-based Payment – Definition of vesting condition*, focuses on the amendment of the definitions of 'vesting condition' and 'market condition' and added definitions for 'performance condition' and 'service condition' which are previously included in the definition of vesting conditions.

*PFRS 3 (Amendment), Business Combinations – Accounting for contingent consideration in a business combination*, clarifies that contingent consideration that is not classified as equity shall be measured at fair value at each reporting date and changes in fair value shall be recognized in profit or loss, irrespective of whether it is within the scope of PFRS 9, Financial Instruments.

*PFRS 8 (Amendments), Operating Segments – Aggregation of operating segments and Reconciliation of the total of the reportable segments' assets to the entity's assets*, requires disclosure of judgments made by management in applying the aggregation criteria to operating segments which includes (a) a brief description of the operating segments that have been aggregated and (b) the economic indicators that have been assessed in determining that the aggregated operating segments share similar economic characteristics. These amendments also clarify that an entity shall only provide reconciliations of the total of the reportable segments' assets to the entity's assets if the segment assets are reported regularly to the chief operating decision maker.

*PAS 16 (Amendment), Property, Plant and Equipment – Revaluation method: proportionate restatement of accumulated depreciation*, clarifies that when an item of property, plant and equipment is revalued, the carrying amount of asset is adjusted to the revalued amount. At the date of revaluation, the asset is treated in one of the following ways: (a) the gross carrying amount is adjusted in a manner that is consistent with the revaluation of the carrying amount of the asset. The accumulated depreciation is adjusted to equal the difference between the gross carrying amount and the carrying amount of the asset after taking into account accumulated impairment losses, or (b) the accumulated depreciation is eliminated against the gross carrying amount of the asset.

*PAS 24 (Amendment), Related Party Disclosures – Key management personnel*, clarifies that a management entity that provides key management personnel services to the reporting entity or to the parent of the reporting entity is a related party of the reporting entity.

*PAS 38 (Amendment), Intangible Assets – Revaluation method: Proportionate restatement of accumulated amortization*. This amendment clarifies that when an intangible asset is revalued, the carrying amount of asset is adjusted to the revalued amount. At the date of revaluation, the asset is treated in one of the following ways: (a) the gross carrying amount is adjusted in a manner that is consistent with the revaluation of the carrying amount of the asset. The accumulated amortization is adjusted to equal the difference between the gross carrying amount and the carrying amount of the asset after taking into account accumulated impairment losses, or (b) the accumulated amortization is eliminated against the gross carrying amount of the asset.

The application of the above improvement has no impact on the disclosures and amounts recognized on the Group's financial statements. The above improvements are effective for annual periods beginning on or after July 1, 2014 and shall be applied retrospectively.

#### *Annual Improvements to PFRSs 2011 – 2013 Cycle*

The annual improvements address the following issues:

*PFRS 3 (Amendment), Business Combinations – Scope exceptions for joint ventures*. This amendment clarify that PFRS 3 excludes from its scope the accounting for the formation of a joint arrangement in the financial statements of the joint arrangement itself.

*PFRS 13 (Amendment), Fair Value Measurement – Portfolio exception*, clarifies that the scope of the portfolio exception defined in paragraph 52 of PFRS 13 applies to all contracts within the scope of, and accounted for in accordance with, PAS 39 Financial Instruments: Recognition and Measurement or PFRS 9 Financial Instruments, regardless of whether they meet the definitions of financial assets or financial liabilities as defined in PAS 32 Financial Instruments: Presentation.

*PAS 40 (Amendment), Investment Property*. These amendments clarify the interrelationship between PAS 40 and PFRS 3 Business Combinations. The amendment states that judgement is needed in determining whether the acquisition of investment property is the acquisition of an asset or a group of assets or a business combination within the scope of PFRS 3. Determining whether a specific transaction meets the definition of a business combination and includes an investment property requires the separate application of both PFRS 3 and PAS 40.

The application of the above improvements has no impact on the disclosures and amounts recognized on the Group's financial statements.

The above improvements are effective for annual periods beginning on or after July 1, 2014 and shall be applied retrospectively.

*PAS 19 (Amendment), Employee Benefits – Defined Benefit Plans: Employee Contributions*. The amendments clarify the requirements that relate to how contributions from employees or third parties that are linked to service should be attributed to periods of service. If contributions from employees or third parties are linked to service, those contributions reduce the service cost as follows:(a) if the amount of the contributions is dependent on the number of years of service, an entity shall attribute the contributions to periods of service, i.e. either using the plan's contribution formula or on a straight-line basis; or (b) if the amount of the contributions is independent of the number of years of service, the entity is permitted to

recognize such contributions as a reduction of the service cost in the period in which the related service is rendered. The amendments are effective for annual periods beginning on or after July 1, 2014.

The amendment has no impact on the consolidated financial statements as the Group does not have contributions from employees or third parties that are linked to period of service.

### **New accounting standards and amendments to existing standards effective subsequent to January 1, 2015**

Standards issued but not yet effective up to the date of the Group's financial statements are listed below. This listing of standards and interpretations issued are those that the Group reasonably expects to have an impact on disclosures, financial position or performance when applied at a future date. The Group intends to adopt these standards when they become effective.

#### *Annual Improvements to PFRSs 2012-2014 Cycle*

The annual improvements addressed the following issues:

*PFRS 5 (Amendment), Non-current Assets Held for Sale and Discontinued Operations – Reclassification of Asset from Held for Sale to Held for Distribution or Vice Versa.* The amendment add specific guidance in for cases in which an entity reclassifies an asset from held for sale to held for distribution or vice versa and cases in which held-for-distribution accounting is discontinued.

*PFRS 7 (Amendment), Financial Instruments: Disclosures – Continuing Involvement in a Transferred Asset and Offsetting Disclosures in Condensed Interim Financial Statements.* The amendments provide additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset, and clarification on offsetting disclosures in condensed interim financial statements.

*PAS 19 (Amendment), Employee Benefits – Discount Rate for Post-Employment Benefits.* The amendments clarify that the high quality corporate bonds used to estimate the discount rate for post-employment benefits should be issued in the same currency as the benefits to be paid. These amendments would result in the depth of the market for high quality corporate bonds being assessed at currency level.

*PAS 34 (Amendment), Interim Financial Reporting – Disclosure of Information Elsewhere in the Interim Report.* The amendments clarify the requirements relating to information required by PAS 34 that is presented elsewhere within the interim financial report but outside the interim financial statements. The amendments require that such information be incorporated by way of a cross-reference from the interim financial statements to the other part of the interim financial report that is available to users on the same terms at the same time as the interim financial statements.

The application of the above improvement has no impact on the disclosures and amounts recognized on the Group's financial statements. The above improvements are effective for annual periods beginning on or after January 1, 2016 and shall be applied retrospectively. However, early application of these amendments is permitted.

*PFRS 11 (Amendment), Joint Arrangements – Accounting for Acquisitions of Interests in Joint Operations.* The amendments require an acquirer of an interest in a joint operation in which the activity constitutes a business (as defined in PFRS 3 to: (1) apply all of the business combinations accounting principles in PFRS 3 and other PFRSs, except for those principles

that conflict with the guidance in PFRS 11; and, (2) disclose the information required by PFRS 3 and other PFRSs for business combinations. The amendments apply both to the initial acquisition of an interest in joint operation, and the acquisition of an additional interest in a joint operation (in the latter case, previously held interests are not remeasured). The amendments apply prospectively to acquisitions of interests in joint operations in which the activities of the joint operations constitute businesses, as defined in PFRS 3, for those acquisitions occurring from the beginning of the first period in which the amendments apply. Amounts recognized for acquisitions of interests in joint operations occurring in prior periods are not adjusted. This amendment is effective for annual periods beginning on or after January 1, 2016.

The amendment will not have impact on the consolidated financial statements as the Group does not have interests in joint operations.

*PFRS 14, Regulatory Deferral Accounts.* This new standard permits an entity which is a first-time adopter of Philippine Financial Reporting Standards to continue to account, with some limited changes, for 'regulatory deferral account balances' in accordance with its previous GAAP, both on initial adoption of PFRS and in subsequent financial statements. Entities which are eligible to apply this standard are not required to do so, and so can chose to apply only the requirements of PFRS 1 when first applying PFRSs. However, an entity that elects to apply this standard in its first PFRS financial statements must continue to apply it in subsequent financial statements. This standard cannot be applied by entities that have already adopted PFRSs. This new standard is effective and applicable on first annual financial statements for annual periods beginning on or after January 1, 2016.

This new standard will not have an impact on the consolidated financial statements since the Group is no longer a first-time adopter of PFRS on its mandatory effective date.

*PAS 16 (Amendment), Property, Plant and Equipment – Clarification of Acceptable Methods of Depreciation.* These amendments clarify that a depreciation method that is based on revenue generated by an activity that includes the use of an asset is not appropriate. This is because such methods reflects a pattern of generation of economic benefits that arise from the operation of the business of which an asset is part, rather than the pattern of consumption of an asset's expected future economic benefits. The amendments are effective for annual periods beginning on or after January 1, 2016.

The amendment will not have impact on the consolidated financial statements as the Group's depreciation method is not based on revenue.

*PAS 38 (Amendment), Intangible Assets – Clarification of Acceptable Methods of Amortization.* These amendments introduce rebuttable presumption that a revenue-based amortization method for intangible assets is inappropriate for the same reasons as in PAS 16. However, the IASB states that there are limited circumstances when the presumption can be overcome, (a) the intangible asset is expressed as a measure of revenue (the predominant limiting factor inherent in an intangible asset is the achievement of a revenue threshold); and (b) it can be demonstrated that revenue and the consumption of economic benefits of the intangible asset are highly correlated (the consumption of the intangible asset is directly linked to the revenue generated from using the asset). This amendment is effective for annual periods beginning on or after January 1, 2016.

This amendment will not have impact on the consolidated financial statements as the Group's amortization method is not based on revenue.

*PAS 16, Property, Plant and Equipment, and PAS 41, Agriculture – Bearer Plants (Amendment).* The amendments clarify that bearer plants are within the scope of PAS 16

rather than PAS 41, allowing such assets to be accounted for as property, plant and equipment and measured after initial recognition on a cost or revaluation basis in accordance with PAS 16. The amendments also introduce the definition of 'bearer plants' as a living plant that is used in the production or supply of agricultural produce, is expected to bear produce for more than one period and has a remote likelihood of being sold as agricultural produce, except for incidental scrap sales. Moreover, it also clarifies that produce growing on bearer plants remains within the scope of PAS 41. This amendment is effective for annual periods beginning on or after January 1, 2016.

This amendment will not have impact on the consolidated financial statements as the Group has no bearer plants.

*PAS 27 (Amendment), Separate Financial Statements – Equity Method in Separate Financial Statements.* These amendments permit investments in subsidiaries, joint ventures and associates to be optionally accounted for using the equity method in the separate financial statements. This amendment is effective for annual periods beginning on or after January 1, 2016.

This amendment will not have impact on the Group's financial statements.

*PFRS 10, Consolidated Financial Statements, and PAS 28, Separate Financial Statements – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendment).* The amendments clarify the treatment of the sale or contribution of assets from an investor to its associate or joint venture, as follows: (1) require full recognition in the investor's financial statements of gains and losses arising on the sale or contribution of assets that constitute a business (as defined in PFRS 3 Business Combinations); or (2) require the partial recognition of gains and losses where the assets do not constitute a business, i.e. a gain or loss is recognized only to the extent of the unrelated investors' interests in that associate or joint venture. These requirements apply regardless of the legal form of the transaction, e.g. whether the sale or contribution of assets occurs by an investor transferring shares in a subsidiary that holds the assets (resulting in loss of control of the subsidiary), or by the direct sale of the assets themselves. This amendment is effective and applicable on a prospective basis to a sale or contribution of assets occurring in annual periods beginning on or after January 1, 2016.

This amendment will not have impact on the Group's financial statements.

*PFRS 10, Consolidated Financial Statements, PFRS 12, Disclosure of Interests in Other Entities and PAS 28, Investments in Associates and Joint Ventures – Investment Entities: Applying the Consolidation Exception (Amendment).* The amendments clarify that (a) the exemption from preparing consolidated financial statements for an intermediate parent entity is available to a parent entity that is a subsidiary of an investment entity, even if the investment entity measures all of its subsidiaries at fair value in accordance with PFRS 10. The amendment further clarify that a subsidiary that provides services related to the parent's investment activities should not be consolidated if the subsidiary itself is an investment entity. Moreover, the amendments clarify that in applying the equity method to an associate or a joint venture that is an investment entity, an investor may retain the fair value measurements that the associate or joint venture used for its subsidiaries. Clarification is also made that an investment entity that measures all its subsidiaries at fair value should provide the disclosures required by PFRS 12. This amendment is effective and applicable for annual periods beginning on or after January 1, 2016.

This amendment will not have impact on the consolidated financial statements as the Group is not an investment entity and does not have any associate, subsidiary or joint venture that qualifies as an investment entity.



*PAS 1 (Amendment), Presentation of Financial Statements – Disclosure Initiative.* This amendment gives some guidance on how to apply the concept of materiality in practice. This also provides additional guidance for line items to be presented in statement of financial position and statement of comprehensive income and also introduce new requirements regarding the use of subtotals. Further, the amendments add additional examples of possible ways of ordering the notes to clarify that understandability and comparability should be considered when determining the order of the notes and to demonstrate that the notes need not be presented in the order so far listed in paragraph 114 of PAS 1. Guidance and examples are also removed with regard to the identification of significant accounting policies that were perceived as being potentially unhelpful. The amendments are effective and applicable for annual periods beginning on or after January 1, 2016.

The management does not anticipate that the application of these amendments will have a material impact on the Group's financial statements.

*PFRS 9, Financial Instruments.* The standard requires all recognized financial assets that are within the scope of PAS 39 Financial Instruments: Recognition and Measurement to be subsequently measured at amortized cost or at fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely for payments of principal and interest on the outstanding balance are generally measured at amortized cost at the end of subsequent reporting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent reporting periods. For financial liabilities that are designated as at fair value through profit or loss, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or increase an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss. The standard is to be effective no earlier than the annual periods beginning January 1, 2018, with earlier application permitted.

The management does not anticipate that the application of PFRS 9 will have a significant impact on the consolidated financial statements as the Group financial assets and financial liabilities pertains only to debt securities that will continue to be measured at amortized cost.

### **Basis of Consolidation**

The consolidated financial statements incorporate the financial statements of the Parent Company and a subsidiary controlled by the Parent Company as at reporting date. Control is achieved when the Parent Company is exposed, or has rights to variable returns from its involvement with the subsidiaries and has the ability to affect these returns through its power over the subsidiaries.

A subsidiary is consolidated from the date when control is transferred to the Parent Company and ceases to be consolidated from the date when control is transferred out of the Parent Company.

On acquisition, the assets and liabilities and contingent liabilities of subsidiary are measured at their fair values at the date of acquisition. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognized as goodwill. Any deficiency of the cost of acquisition below the fair values of the identifiable net assets acquired, i.e. discount on acquisition, is credited to profit or loss in the period of acquisition.

The consolidated financial statements were prepared using uniform accounting policies for like transactions and other events in similar circumstances. Inter-company balances and transactions, including inter-company profits and unrealized profits and losses, are eliminated. When necessary, adjustments are made to the financial statements of subsidiary to bring the accounting policies used in line with those used by the Group.

### **Financial Instruments**

#### *Initial recognition, measurement and classification of financial instruments*

The Group recognizes financial assets and financial liabilities in the statement of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the market place are recognized on the settlement date.

Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments includes transaction costs, except for those financial assets and liabilities at fair value through profit or loss (FVPL) where the transaction costs are charged to expense in the period incurred.

All financial assets and liabilities are classified as loans and receivables and other financial liabilities, respectively. The Group did not hold any other financial instruments as at December 31, 2015 and 2014.

### **Loans and Receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, loans and receivables are subsequently carried at amortized cost using the effective interest rate method less any allowance for impairment. Gains and losses are recognized in the comprehensive income when the loans and receivables are derecognized or impaired, as well as through the amortization process.

These financial assets are included in current assets if maturity is within twelve (12) months from the end of reporting period. Otherwise, these are classified as noncurrent assets.

As at December 31, 2015 and 2014, included under loans and receivables are the Group's cash in bank, trade and other receivables, refundable deposits and advances to related parties (see Notes 4, 5, 10 and 21).

### **Other Financial Liabilities**

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the effective interest rate method. Gains and losses are recognized in the consolidated statement of comprehensive income when the liabilities are derecognized as well as through the amortization process. Other financial liabilities are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer) while other payables are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities.

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Other payables include non-trade payables (mainly payable to government agencies) and accrued expenses.

As at December 31, 2015 and 2014, included in other financial liabilities are the Group's accounts payable and other liabilities, borrowings, retention payable and guarantee bonds, and advances from related parties.

### **Borrowings and Borrowing Cost**

#### *(a) Borrowings*

Borrowings are recognized initially at fair value, net of transaction costs and are subsequently measured at amortized cost using the effective interest method. Difference between the proceeds (net of transaction costs) and the redemption value is recognized in the consolidated statement of comprehensive income over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognized as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent that there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a pre-payment for liquidity services and amortized over the period of the facility to which it relates.

#### *(b) Borrowing cost*

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

All other borrowing costs are recognized as expenses in the Group's statement of comprehensive income in the period incurred.

### **"Day 1" Difference**

When the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in the consolidated statement of comprehensive income unless it qualifies for recognition as some other type of asset or liability. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in the consolidated statement of comprehensive income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference amount.

### **Determination of Fair Value and Fair Value Hierarchy**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Fair value measurement disclosures of financial and non-financial assets are presented in Note 30 to the consolidated financial statements.

### **Amortized Cost of Financial Instruments**

Amortized cost is computed using the effective interest method less any allowance for impairment and principal repayment or reduction. The calculation takes into account any premium or discount on acquisition and includes transaction costs and fees that are an integral part of the effective interest rate.

### **Offsetting of Financial Assets and Financial Liabilities**

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

## **Impairment of Financial Assets**

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred “loss event”) and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the contracted parties or a group of contracted parties is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization, and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

### *Loans and receivables*

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in the group of financial assets with similar credit risk and characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on financial assets carried at amortized cost has been incurred, the amount of loss is measured as a difference between the asset’s carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset’s original effective interest rate (i.e., the effective interest rate computed at initial recognition). The carrying amount of the asset is reduced through the use of an allowance account. The amount of loss is recognized in the consolidated statement of comprehensive income.

If in a subsequent date, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, and the increase or decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance for impairment losses account. If a future write-off is later recovered, the recovery is recognized in the consolidated statement of comprehensive. Any subsequent reversal of an impairment loss is recognized in the consolidated statement of comprehensive to the extent that the carrying value of the asset does not exceed its amortized cost at reversal date. Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the asset. Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral, if any, has been realized or has been transferred to the Group.

Future interest income is based on the reduced carrying amount and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of “Interest income” in the Group statement of

comprehensive income. If, in subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the Group statement of comprehensive income, the impairment loss is reversed through the Group statement of comprehensive income.

### **Derecognition of Financial Assets and Financial Liabilities**

#### *(a) Financial assets*

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to third party under a “pass-through” arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group’s continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### *(b) Financial liabilities*

A financial liability is derecognized when the obligation under the liability was discharged, cancelled or has expired.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the Group statement of comprehensive income.

### **Real Estate Inventories**

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory and is measured at the lower of cost and net realizable value. Cost includes land cost, amounts paid to contractors for construction, borrowing costs, planning and design costs, costs of site preparation, professional fees, property transfer taxes, construction overheads and other related costs during the construction period. The cost of real estate inventories as disclosed in the consolidated statement of financial position is determined using the specific identification and cost allocation for non-specific cost.

Net realizable value is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated costs to completion and the estimated costs of sale.

The cost of inventory recognized in the consolidated statement of comprehensive income on disposal is determined with reference to the specific costs incurred on the property sold.

When the net realizable value of the real estate inventories is lower than costs, the Group provides for an allowance for the decline in the value and recognizes the write-down as an expense in the consolidated statement of comprehensive income. The amount of any reversal of write-down of real estate inventories, arising from an increase in net realizable value, is recognized as a reduction in the amount of real estate inventories recognized as an expense in the period in which the reversal occurs.

### **Prepayments**

Prepayments are expenses paid in advance and recorded as asset before they are utilized. This account comprises prepaid taxes and licenses, prepaid rentals, prepaid insurance and creditable withholding tax. Prepaid taxes and licenses, rentals and insurance are apportioned over the period covered by the payment and charged to the appropriate accounts in the consolidated statement of comprehensive income when incurred. Creditable withholding tax is deducted from income tax payable on the same year the revenue was recognized.

Prepayments that are expected to be realized within twelve (12) months after the reporting date are classified as current asset, otherwise, these are classified as other noncurrent asset.

Prepayments are recognized when paid and carried at cost less any utilized portion.

### **Input Tax**

The Group's input tax is stated at cost less provision for impairment, if any. Allowance for unrecoverable input tax, if any, is maintained by the Group at a level considered adequate to provide for potential uncollectible portion of the claims. The Company, on a continuing basis, makes a review of the status of the claims designed to identify those that may require provision for impairment losses.

### **Interest in Joint Operation**

The Group has entered into various jointly controlled operations.

A jointly controlled operation is a joint venture which involves the use of the assets and other resources of the venturers rather than the establishment of a corporation, partnership or other entity or a financial structure which is separate from the venturers themselves. Each venturer recognizes in its consolidated financial statements: (a) the assets that it controls and the liabilities that it incurs, and (b) the expenses that it incurs and its share of the income that it earns from the sale of inventories by the joint venture. The contractual arrangement determines how the revenue and expenses incurred in common are shared among the venturers.

## **Property and Equipment**

Property and equipment are initially recognized at cost which comprises its purchase price, including taxes and any directly attributable costs of bringing the asset to its working condition and location necessary for it to be capable of operating in the manner intended by management.

Property and equipment are subsequently measured at cost less accumulated depreciation and any accumulated impairment losses.

Expenses that provide incremental future economic benefits to the Group are added to the carrying amount of an item of property and equipment. All other expenses are recognized in the consolidated statements of comprehensive income as incurred.

Depreciation on property and equipment is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method. The estimated useful lives of the property and equipment are as follows:

	<u>In Years</u>
Building and improvements	5 – 50
Transportation equipment	3
Machinery, furniture and fixtures	3

The useful lives and depreciation method are reviewed annually to ensure that the periods and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

When property and equipment are retired or otherwise disposed of, the cost of the related accumulated depreciation and amortization and accumulated impairment losses, if any, are removed from the accounts and any resulting gain or loss is credited to or charged against current operations. Fully depreciated and amortized property and equipment are retained in the accounts until they are no longer in use and no further depreciation and amortization is charged against current operations.

## **Investment Property**

Investment property are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment property is carried at cost less any impairment loss. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met, and excludes the costs of day-to-day servicing of an investment property.

Investment properties are derecognized when either they have been disposed of or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the consolidated statement of comprehensive income in the year of retirement or disposal.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.



## **Impairment of Non-Financial Assets**

At the end of each reporting period, the Group reviews the carrying amounts of its non-financial assets, to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When the asset does not generate cash flows that are independent from other assets, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognized as an expense immediately.

When an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset in prior years. A reversal of an impairment loss is recognized as income.

## **Equity**

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities.

*Capital stock* represents the par value of the shares that are issued and outstanding as at the reporting date.

*Retained earnings (deficit)* include all current and prior period results of operations as disclosed in the consolidated statements of comprehensive income.

*Remeasurement gain on retirement benefits (net)* is comprised of actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions.

## **Revenue Recognition**

The Group recognizes revenue when: the amount of revenue can be reliably measured; it is probable that future economic benefits will flow to the entity; and specific criteria have been met for each of the Group's activities.

Revenue comprises the fair value of the consideration received or receivable for the sale of goods in the ordinary course of the Group's activities. Revenue is shown net of value-added tax, returns, rebates and discounts.

The additional specific recognition criteria for each type of revenue are as follows:

### *Real estate sales*

Revenues from transactions covering sales of real estate which include sales of residential houses, condominium units and developed lots are accounted for under the percentage-of-completion method. Percentage-of-completion method is used to recognize income from sales

of projects where the Group has material obligation under the sales contract to complete the project after the property is sold, the equitable interest has been transferred to the buyer, construction is beyond preliminary state, and the costs incurred or to be incurred can be measured reliably. Under this method, revenue is recognized as the related obligations are fulfilled, measured principally on the basis of the estimated completion of a physical proportion of the contract work.

Gain from sales of virtually completed residential lots and housing units, where sufficient down payment has been received and when collectability of the sales price is reasonably assured, is accounted for under the full accrual method. Otherwise, the installment method is used where gain from sales of the completed projects is initially deferred and classified under 'Deferred gross profit' in the statement of financial position. Deferred gross profit is realized and transferred to the statement of comprehensive income based on the percentage-of-completion of the projects.

If any of the criteria under the full accrual or percentage-of-completion method is not met, the deposit method is applied until all the conditions for recording a sale are met. Pending recognition of sale, cash received from buyers are classified as 'Customers' deposits' as shown in the statements of financial position.

#### *Finance income*

Interest and other financial income are recognized on time proportion basis that takes into account the effective yield on the asset or effective interest rate.

#### *Miscellaneous Income*

Miscellaneous income is recognized when the right to receive cash from services provided is established.

### **Cost and Expense Recognition**

Cost and expenses are recognized in the consolidated statement of comprehensive income when decrease in future economic benefits related to a decrease in an asset or an increase of a liability has arisen that can be measured reliably. Expenses in the statements of comprehensive income are presented using the functional method.

#### *Cost of Real Estate Sold*

Cost of real estate sold before the completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works, as determined by the contractors and technical staff of the Group. The estimated expenditures works the full development of sold real estate property, as determined by the technical staff of the Group, are charged to the 'Cost of Real Estate Sold'.

The Group recognizes the effect of revisions in the total project costs in the year these changes become known.

#### *Operating Expenses*

Operating expenses are recognized in the consolidated statements of comprehensive income upon utilization of the service or at the date they are incurred. All finance costs are reported in the consolidated statements of comprehensive income, except capitalized borrowing costs which are included as part of the cost of the related qualifying asset, on an accrual basis.

Cost and expenses in the statements of comprehensive income are presented using the functional method.

### **Current and Deferred Income Tax**

The tax expense for the period comprises current and deferred tax. Tax is recognized in profit or loss, except to the extent that that it relates to items recognized in other comprehensive income or directly in equity.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the reporting date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is recognized, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable income. Deferred income tax is determined using tax rates and laws in the period the temporary difference are expected to be recovered or settled that have been enacted or substantively enacted as at reporting period.

Deferred income tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits from excess of minimum corporate income tax (MCIT) over regular corporate income tax (RCIT) and unused net operating loss carryover (NOLCO), to the extent that it is probable that sufficient future taxable profits will be available against which the deductible temporary differences, carryforward benefits of unused tax credits from excess of MCIT over RCIT and unused NOLCO can be utilized. Deferred income tax liabilities are recognized for all taxable temporary differences.

The Group reassesses at each reporting date the need to recognize a previously unrecognized deferred income tax asset.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

### **Retirement Benefits Obligation**

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method. Defined benefit costs comprise service cost, net interest on the net defined benefit liability or asset and remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

### **Leases**

Leases wherein the lessor substantially transfers to the Group all risks and benefits incidental to ownership of the leased item are classified as finance leases and are presented as assets and liabilities in the consolidated statement of financial position at amounts equal at the inception of the lease to the fair value of the leased property, or if lower, at the present value of minimum lease payments. Lease payments are apportioned between the finance costs and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance costs are recognized in the consolidated statements of comprehensive income. Capitalized leased assets are depreciated over the shorter of the estimated useful life of the asset or lease term.

Leases which do not transfer to the Group substantially all the risks and benefits of ownership of the asset are classified as operating lease. Operating lease payments are recognized as expense in the consolidated statement of comprehensive income on a straight-line basis over the lease term. Associated costs, such as maintenance and insurance, are expensed as incurred.

The Group is a party to an operating lease of its branch office spaces as a lessee. Payments paid to the lessor under operating leases (net of any incentives given by the lessor) are charged to the consolidated statement of comprehensive income.

### **Related Party Relationship and Transactions**

Related party relationship exists when (a) a person or a close member of that person's family has control or joint control, has significant influence or is a member of the key management personnel of the reporting entity or a parent of the reporting entity. (b) An entity is related to the Group if, the entity and the Group are members of the same group, one entity is an associate or joint venture of the other entity, both entities are joint ventures of the same third party, one entity is a joint venture of a third entity and the other entity is an associate of the third party, an entity is a post-employment benefit plan for the benefit of employees of the Group, the entity is controlled or joint controlled by a person who has control or joint control over the Group and a person as identified in (a) above has significant influence over the entity is a member of the key management personnel of the entity or of a parent of the entity. In considering each possible related party relationship, attention is directed to the substance of the relationships, and not merely to the legal form.

A related party transaction is a transfer of resources, services or obligations between related parties, regardless of whether a price is charged.

### **Basic Earnings (Loss) Per Share (EPS)**

Basic earnings (loss) per share is calculated by dividing the profit (loss) by the weighted average number of common shares outstanding during the year.

### **Provisions and Contingencies**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. When the Group expects a provision or loss to be reimbursed, the reimbursement is recognized as a separate asset only when the reimbursement is virtually certain and its amount is estimable. The expense relating to any provision is presented in the consolidated statement of comprehensive income, net of any reimbursement.

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the consolidated financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the consolidated financial statements.

### **Events after the Reporting Date**

The Group identifies post year-end events as events that occurred after the reporting date but before the date when the consolidated financial statements were authorized for issue. Post year-end events that provide additional information about the Group's position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the consolidated financial statements when material.

## **3. SIGNIFICANT ACCOUNTING JUDGMENTS, AND ACCOUNTING ESTIMATES AND ASSUMPTIONS**

The preparation of the consolidated financial statements in compliance with PFRS requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements. The estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances at the end of the reporting period. Actual results could differ materially from such estimates.

Estimates and judgments are continually evaluated and are based on historical experience and other factors including expectations of future events that are believed to be reasonable under the circumstances.

## **Significant Accounting Judgments in Applying the Group's Accounting Policies**

In the process of applying the Group's accounting policies, management has made the following judgments apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements:

### *Functional Currency*

The Group considers the Philippine peso as the currency that most fairly represents the economic effect of the underlying transactions, events and conditions. The Philippine Peso is the currency of the primary economic environment in which the Group operates. It is the currency in which the Group measures its performance and reports its operating results.

### *Interest in Joint and Real Estate Inventories*

The Group has entered into Joint Venture Agreement with related parties for the development of real estate properties, whereby the Group acts as Developer. The following guidance was set by the Group to distinguish investment in joint venture from real estate inventories:

- Interest in joint venture involves the assets and other resources of each venturers. Each venturer uses its own property and carries its own inventories. It also incurs its own expenses and liabilities and raises its own finance, which represent its own obligations.
- Real estate inventories comprise properties that are held for sale in the ordinary course of business.

The Group's interest in joint venture represents cost incurred to develop and sell the real estate properties contributed by co-venturers, in the Group's ordinary course of business. Accordingly, the Group accounted its share in the joint venture as real estate inventories.

### *Operating Lease Commitments*

The Group has entered into contract of lease for the branch office space it occupies. The Group has determined that all significant risks and benefits of ownership on these properties will be retained by the lessor. In determining significant risks and benefits of ownership, the Group considered, among others, the significance of the lease term as compared with the estimated useful life of the related asset. The Group accordingly accounted for these as operating leases.

### *Impairment of Non-Financial Assets*

Property and equipment, and investment property are periodically reviewed to determine any indications of impairment. Though the management believes that the assumptions used in the estimation of fair values are reasonable and appropriate, significant changes in these assumptions may materially affect the assessment of the recoverable amounts and any resulting impairment loss could have a material adverse effect in the results of operations.

### *Provisions and Contingencies*

Estimate of the probable costs for the resolution of possible claims are being developed in consultation with outside counsel handling the Group's defense in these matters and are based upon analysis of potential results. The Group is a party to certain lawsuits or claims arising from the ordinary course of business. However, the Group's management and legal counsel believe that the eventual settlement of these liabilities under these lawsuits or claims, if any, will not have a material impact on the consolidated financial statements. Accordingly, no

provision for probable losses arising from contingencies was recognized in the consolidated financial statements as at December 31, 2015 and 2014.

#### *Investment in a subsidiary*

The Parent Company clearly demonstrates control over its subsidiary because it has rights to variable returns from its investment with the subsidiary and has the ability to affect these returns through its power over the subsidiary.

Based on the management's impairment review of the investment in subsidiary, the Parent Company believes that there is no indication that an impairment loss has occurred on its investment in subsidiary as at December 31, 2015 and 2014.

#### **Significant Accounting Estimates and Assumptions**

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year are discussed below.

#### *Revenue and Cost Recognition*

The Group's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue and costs. The Group's revenue from sale of real estate inventories recognized based on percentage-of-completion are measured principally on the basis of the estimated completion of a physical proportion of the contract work, and by reference to the actual costs incurred to date over the estimated total costs of the project. Sales of real estate inventories amounted to ₱123,804,128, ₱118,707,798 and ₱189,779,412 in 2015, 2014 and 2013, respectively, while the related cost of real estate sold amounted to ₱55,349,119, ₱55,773,812 and ₱107,603,022 in 2015, 2014 and 2013, respectively (see Notes 17 and 18).

#### *Allowance for Doubtful Accounts and Impairment Losses*

Recoverability of specific trade and other receivables, and advances to related parties is evaluated based on the best available facts and circumstances, the length of the Group's relationship with its debtors, the debtors' payment behavior and known market factors. These specific reserves are reevaluated and adjusted as additional information received affects the amount estimated to be uncollectible.

Allowance for doubtful accounts and impairment loss on trade and other receivables, and advances to related parties as at December 31, 2015 and 2014 amounted to ₱44,113,915 and ₱46,424,320 (see Notes 5 and 21).

The Group's trade and other receivables, and advances to related parties as at December 31, 2015 and 2014 amounted to ₱643,623,443 and ₱651,129,214, respectively (see Notes 5 and 21).

#### *Estimating Useful Lives of Assets*

The Group estimates the useful lives of property and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of property and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. In addition, estimation is based on collective assessment

of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. A reduction in the estimated useful lives of property equipment would increase recorded operating expenses and decrease non-current assets.

The carrying value of property and equipment as at December 31, 2015 and 2014 amounted to ₱47,356,870 and ₱49,558,940, respectively (see Note 9).

#### *Deferred Tax Assets*

The Group reviews the carrying amounts of deferred taxes at each reporting date and reduces deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. As at December 31, 2015 and 2014, the Group has assessed that they will generate sufficient taxable profit from the utilization of deferred tax assets in succeeding years.

The Group's deferred tax assets, net of valuation allowance, as at December 31, 2015 and 2014 amounted to ₱16,267,655 and ₱13,333,256, respectively (see Note 23).

#### *Retirement Benefits Obligation*

The determination of the Group's obligation and cost of pension benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. The assumptions shown in Note 24 to the consolidated financial statements include among others, discount rates and rates of salary increase. In accordance with PFRS, actual results that differ from the assumptions are accumulated and amortized over future periods and therefore, generally affect the recognized expense and recorded obligation in such future periods.

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group's retirement benefits obligation as at December 31, 2015 and 2014 amounted to ₱4,790,215 and ₱555,571, respectively (see Note 24).

#### **4. CASH**

Cash as at December 31 consist of:

	<b>2015</b>	2014
Cash on hand	<b>₱ 128,000</b>	₱ 128,000
Cash in bank	<b>11,392,059</b>	24,664,084
	<b>₱11,520,059</b>	₱24,792,084

Cash in banks generally earns interest at annual rates based on daily bank deposit rates ranging from 0.125% to 0.25% per annum in 2015 and 2014.

Interest income earned from cash in bank amounted to ₱22,238 and ₱8,360 in 2015 and 2014, respectively, and is recognized as part of 'Other Income (net)' in the consolidated statements of comprehensive income (see Note 19).



There is no restriction on the Group's cash and cash equivalents as at December 31, 2015 and 2014.

**5. TRADE AND OTHER RECEIVABLES (net)**

Trade and other receivables (net) as at December 31 consist of:

	2015	2014
<b>Current</b>		
Installment contract receivables	₱127,398,419	₱ 67,603,996
Advances to homeowners	14,378,613	13,994,971
Advances to employees	14,352,827	2,983,364
Other receivables	357,594	511,873
	<b>156,487,453</b>	85,094,204
Allowance for doubtful accounts	( 578,494)	( 578,494)
	<b>155,908,959</b>	84,515,710
<b>Noncurrent</b>		
Installment contract receivables from:		
External customers	129,703,209	190,100,690
Related parties - note 21	37,557,929	47,897,275
Receivable from contractors	4,868,259	7,292,468
	<b>172,129,397</b>	245,290,433
	<b>₱ 328,038,356</b>	₱ 329,806,143

Installment contracts receivables are collectible within a period of one (1) to nine (9) years, and are secured by mortgage on the property purchased by the buyer. These receivables bear interest at annual rates ranging from 18% to 21% in 2015 and 2014. Interest income earned amounted to ₱2,195,655, ₱3,012,211 and ₱1,498,878 in 2015, 2014 and 2013, respectively (see Note 19).

The Group partially finances its real estate projects through assignment of certain installment contract receivables to secure loans availed from a local financial institution. Assigned installment contract receivables as at December 31, 2015 and 2014 amounted to ₱26,875,169 and ₱45,000,000, respectively (see Note 12).

Advances to homeowners pertain to advances for the maintenance of residential subdivisions pending establishment of Homeowner's Associations.

Receivable from contractors pertain to amount recoverable from construction projects. Other receivables consist of advances to suppliers and other miscellaneous receivables which are non-interest bearing and are collectible upon demand.

Except for the assigned installment contract receivables with a local financial institution, no other trade and other receivables as at December 31, 2015 and 2014 are held as collateral for its liabilities.

## 6. REAL ESTATE INVENTORIES

Real estate inventories (net) as at December 31 consist of:

	2015	2014
At cost:		
Raw land inventory	₱ 443,476,755	₱ 421,969,346
Projects under development	85,024,429	77,955,874
House and lot	163,024,961	189,347,141
	<b>₱ 691,526,145</b>	<b>₱ 689,272,361</b>

Raw land inventory consists of parcels of land in the cities of Manila, Cebu and Iloilo.

The cost of projects under development consists of cost of land, site preparation and development and construction cost of real estate inventories.

The Group's real estate inventories consist of:

- Pacific Grand Villas in Cebu
- Pearl of the Orient Tower (formerly Embassy Pointe Tower) in Manila
- Chateaux Geneva and Costa Smeralda (Jaro Estates) in Iloilo
- MetroTech Industrial Park (formerly Plastic City Industrial Park) in Valenzuela
- Pacific Grand Townhomes also in Cebu.

The Group has entered into joint venture agreement with related parties whereby the related parties contribute real estate properties to be developed by the Group. The following projects were undertaken through these joint venture agreements:

a) Pearl of the Orient Tower (formerly The Embassy Point Tower)

In 1996, the Group entered into a joint venture agreement with Pearl of the Orient Realty and Development Corporation, a property developer, for the construction of office-commercial-residential condominiums. The joint venture project consist of The Embassy Pointe Tower (later renamed Pearl of the Orient Tower) located in Roxas Boulevard, Manila.

b) Chateaux Geneva

The Group completed in 2005 its residential subdivision project in Iloilo called Chateaux Geneva. This project is a joint venture with Pacific Rehouse Corporation (PRC), an affiliate, by which they share on the net saleable areas of the joint venture property in accordance with their sharing agreement.

c) Metro Tech Industrial Park (formerly Plastic City Industrial Park)

In 1997, the Group also entered into a joint venture agreement with its related parties, Inland Container Corporation, International Polymer Corporation, Kennex Container Corporation, Pacific Rehouse Corporation, Rexlon Industrial Corporation and Ropeman International Corporation, for the development of a certain real estate property into an industrial estate for a developer's fee of equivalent to forty percent (40%) of the net sales proceeds after deducting

all relevant taxes and marketing expenses and administrative expenses, with the remaining sixty percent (60%) to be remitted to the owners.

Real estate inventories with a total cost of ₱16.87 million as at December 31, 2015 and 2014, were used as collateral for borrowings obtained from Luzon Development Bank in 2013 (see Note 12). Aside from the aforementioned information, no other real estate inventories as at December 31, 2015 and 2014 are held as collateral for its liabilities.

## 7. **PREPAYMENTS AND OTHER CURRENT ASSETS**

Prepayments and other current assets as at December 31 consist of:

	2015	2014
Creditable withholding taxes	₱ 16,419,874	₱ 12,187,167
Input taxes	6,632,848	5,913,050
Prepaid expenses	1,328,571	1,205,844
	<b>₱ 24,381,293</b>	<b>₱ 19,306,061</b>

The creditable withholding taxes arise from the sale, exchange or transfer of real estate inventories.

Prepaid expenses pertain to prepaid insurance, rental, taxes and licenses, and office supplies.

## 8. **INVESTMENT PROPERTY**

The Group's investment property pertains to the remaining 91 hectares of land located in Davao which was not covered by the Comprehensive Agrarian Reform Law.

The cost of investment property amounted to ₱1,072,016 as at December 31, 2015 and 2014.

The zonal value which is indicative of the market value of the investment property as at December 31, 2015 and 2014 at ₱50/sq.m. is equivalent to ₱45,500,000. Zonal value is the fair market value of real properties located in each zone or area upon consultation with competent appraisers both public and private sector

## 9. **PROPERTY AND EQUIPMENT (net)**

Reconciliation of the Group's property and equipment (net) as at December 31, 2015 is as follows:

	Building and improvements	Transportation equipment	Machinery, furniture and fixtures	Total
Cost				
At beginning of year	₱ 78,693,042	₱ 4,765,240	₱ 39,597,949	₱ 123,056,231
Additions	-	680,446	643,813	1,324,259
Disposal	-	( 360,000)	-	(360,000)

At end of year	<b>78,693,042</b>	<b>5,085,686</b>	<b>40,241,762</b>	<b>124,020,490</b>
<b>Accumulated depreciation</b>				
At beginning of year	<b>31,145,984</b>	<b>3,897,757</b>	<b>38,453,550</b>	<b>73,497,291</b>
Depreciation	<b>2,385,125</b>	<b>357,603</b>	<b>681,601</b>	<b>3,424,329</b>
Disposal	–	( 258,000)	–	(258,000)
At end of year	<b>33,531,109</b>	<b>3,997,360</b>	<b>39,135,151</b>	<b>76,663,620</b>
<b>Carrying amount as at</b>				
<b>December 31, 2015</b>	<b>₱ 45,161,933</b>	<b>₱ 1,088,326</b>	<b>₱ 1,106,611</b>	<b>₱ 47,356,870</b>

Reconciliation of the Group's property and equipment (net) as at December 31, 2014 is as follows:

	Building and improvements	Transportation equipment	Machinery, furniture and fixtures	Total
<b>Cost</b>				
At beginning of year	₱ 78,029,188	₱ 4,765,240	₱ 38,713,892	₱ 121,508,320
Additions	663,854	–	884,057	1,547,911
At end of year	₱ 78,693,042	₱ 4,765,240	₱ 39,597,949	₱ 123,056,231
<b>Accumulated depreciation</b>				
At beginning of year	₱ 28,998,563	₱3,570,246	₱37,142,755	₱ 69,711,564
Depreciation	2,147,421	327,511	1,310,795	3,785,727
At end of year	31,145,984	3,897,757	38,453,550	73,497,291
Carrying amount as at				
December 31, 2014	₱ 47,547,058	₱ 867,483	₱ 1,144,399	₱ 49,558,940

The Group recognized loss on sale of transportation equipment amounting to ₱22,000 in 2015 (see Note 20).

Fully depreciated property and equipment still in use as at December 31, 2015 and 2014 amounted to ₱47,356,837 and ₱10,385,966, respectively.

Based on the impairment review of the property and equipment, the Group believes that there is no indication that an impairment loss had occurred as at December 31, 2015 and 2014.

## 10. OTHER NONCURRENT ASSETS

Other noncurrent assets as at December 31 consist of:

	2015	2014
Refundable deposits	<b>₱ 6,283,863</b>	₱ 6,267,093
Other assets	<b>243,463</b>	243,463
	<b>₱ 6,527,326</b>	₱ 6,510,556

## 11. ACCOUNTS PAYABLE AND OTHER LIABILITIES

Accounts payable and other liabilities as at December 31 consist of:

	2015	2014
Accounts payable	<b>₱34,181,625</b>	₱ 56,002,731
Deferred output VAT and other taxes payable	<b>14,877,044</b>	17,194,305
Accrued expenses	<b>8,696,870</b>	10,479,469
Other payables	<b>7,565,693</b>	8,520,980
	<b>₱65,321,232</b>	₱ 92,197,485

Deferred output VAT arises from the Group's installment contracts, the collections on which did not reach 25% of the contract price at the time the sale was recognized.

Other payables pertain to the liabilities of the Group to customers who cancelled their sales contract.

## 12. BORROWINGS

Borrowings as at December 31 consist of:

	2015	2014
Current	<b>₱ 31,542,665</b>	₱ 35,578,741
Noncurrent	<b>45,552,461</b>	22,668,884
	<b>₱ 77,095,126</b>	₱ 58,247,625

The details of borrowings of the Group are as follows:

Bank/ Lender	Outstanding balance		Loan type and significant terms
	2015	2014	
Luzon Development Bank	<b>₱ 55,138,272</b>	₱27,088,362	Notes payable amounting to ₱35 million in 2012 and additional ₱35 million during the 2015, obtained for working capital requirements. The notes carry interest rate of 10% p.a. and payable in 6 years, with interest payable monthly in advance. The loan is secured by real estate inventories with a total cost of ₱16.87 million (see Note 6).
CV Financial Corporation	<b>21,956,854</b>	31,159,263	Borrowings from CV Financial Corporation represents selling of installment accounts receivables by virtue of various contracts

to sell for a consideration of ₱15,000,000 in 2014 and additional availment of ₱21,500,135 in 2015.

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**₱ 77,095,126 ₱ 58,247,625**

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Finance costs charged to operations amounted to ₱10,454,947 and ₱776,192 in 2015 and 2014, respectively, and presented as finance costs in the consolidated statements of comprehensive income.

**13. CUSTOMERS' DEPOSITS**

Customers' deposits represent reservation fees and initial collections received from the customers before the two parties enter into a sales agreement for the sale transaction. These were payments from buyers which had not reached the minimum required percentage. When the level of required percentage is reached by the buyer, sale is recognized and these deposits and down payments will be recognized as revenue and will be applied against the installment contract receivable balance.

As at December 31, 2015 and 2014, outstanding balance of the customers' deposits amounted to ₱1,654,502 and ₱7,667,135, respectively.

**14. RETENTION PAYABLE AND GUARANTEE BONDS**

Retention payable and guarantee bonds as at December 31 consist of:

	2015	2014
Retention payable	<b>₱ 14,886,550</b>	₱ 15,736,472
Guarantee bonds	<b>8,771,234</b>	8,886,348
	<b>₱ 23,657,784</b>	₱ 24,622,820

Retention payable pertains to ten percent (10%) of each progress payment retained by the Group until full completion of the contract. The full amount of retention will be released by the Group to the contractors after the full completion and acceptance of satisfactory works by the Group and submission of the original, signed and sealed sets of prints of "As-built" drawings and Guarantee Bond equivalent to 10% of the contract amount.

The guarantee bond equivalent to ten percent (10%) of the contract price covering a period of one year after the final completion of contracted jobs to answer for faulty and/or defective materials or workmanship was also recognized and recorded as retention payable.

## 15. DEFERRED GROSS PROFIT

This account represents the difference between the contract price and the estimated cost of real estate projects sold which are not yet completed as at financial reporting date and to be realized thereafter based on the percentage of completion of the real estate inventories sold. As at December 31, 2015 and 2014, deferred gross profit amounted to ₱72,171,223 and ₱69,740,797, respectively. Realized gross profit for current and prior year sales amounted to ₱63,894,672 and ₱44,212,143 in 2015 and 2014, respectively.

## 16. CAPITAL STOCK

Details of capital stock as at December 31 are as follows:

Capital stock	Number of share	Par value per share	Total
Authorized	<b>5,000,000,000</b>	<b>₱ 1</b>	<b>₱ 5,000,000,000</b>
Issued and outstanding	<b>1,445,549,830</b>	<b>₱ 1</b>	<b>₱ 1,445,549,830</b>

The Group has one class of common shares which carry no right to fixed income.

### *Track Record of Registration of Securities*

The Group was originally registered as Philippine Cocoa Estates Corporation with the SEC on May 30, 1983 with an authorized capital stock of ₱1 million primarily to engage in all phases of agriculture. On February 29, 1984, the Group increased its authorized capital stock to ₱140 million. The Group was listed with the PSE on November 1, 1984.

On May 8, 1987, the Group with the approval of SEC increased its authorized capital stock to ₱180 million and on October 22, 1987, increased to ₱300 million.

In 1996, The Wellex Group, Inc. (TWGI) gained majority control of the Group and revamped its management. The new management opted for a change in business focus from agriculture to real estate, with the corporate vision of becoming a world-class real estate developer.

To align the Group to this new corporate vision, management applied with the SEC for approval to carry out certain strategic corporate changes. Thus, on May 16, 1996, SEC approved the proposed changes, namely: (a) the change in the primary purpose clause from agriculture to the business of holding and developing real estate; (b) the change in the corporate name to reflect the new business focus; (c) the removal of the Class “A” and Class “B” classification of the Group’s shares; and (d) the change in par value of the shares from ₱10 to ₱1 per share.

Towards achieving its corporate vision, the Group filed an application to increase its authorized capital stock from ₱300 million to ₱5 billion. Out of this increase of ₱4.7 billion, the amount of ₱1,194,333,800 was subscribed and paid up by five corporate investors. The principal part of the subscription was paid up by way of transfers to the Group of 45 parcels of land valued at ₱1,161,833,800, while a smaller portion of the subscription, amounting to ₱32,500,000 was paid through conversion of debt to equity. The increase in authorized capital stock to ₱5 billion was approved by SEC on March 26, 1997.

Number of shares owned by public totaled 759,980,740 shares and 760,299,740 shares or a public ownership of 52.60% and 52.70% as at December 31, 2015 and 2014, respectively.

The historical market value of the Group's shares follows:

	Market value per share
<b>December 31, 2015</b>	<b>₱ 0.285</b>
December 31, 2014	0.390
December 31, 2013	0.365

## 17. REAL ESTATE SALES

Real estate sales for the years ended December 31 on the various projects are as follows:

	2015	2014	2013
Lot	<b>₱ 77,827,344</b>	₱ 71,817,189	₱ 89,194,481
House and lot	<b>45,976,784</b>	46,890,609	33,110,131
Raw land	–	–	67,474,800
	<b>₱ 123,804,128</b>	₱ 118,707,798	₱ 189,779,412

## 18. COST OF REAL ESTATE SOLD

Cost of real estate sold for the years ended December 31 is as follows:

	2015	2014	2013
Lot	<b>₱ 35,256,710</b>	₱ 32,373,948	₱ 41,930,487
House and lot	<b>20,092,409</b>	23,399,864	17,892,042
Raw land	–	–	47,780,493
	<b>₱ 55,349,119</b>	₱ 55,773,812	₱ 107,603,022

## 19. OTHER INCOME

Details of other income for the years ended December 31 are as follows:

	2015	2014	2013
Finance income from:			
Advances to affiliates – note 21	<b>₱ 7,171,785</b>	₱ 7,054,542	₱ 12,254,811
Installment contracts receivables – note 5	<b>2,195,655</b>	3,012,211	1,498,878
Cash in bank – note 4	<b>22,338</b>	8,360	10,833



Reversal of impairment loss on advances  
to related parties – note 21

	<b>2,310,405</b>	7,434,134	–
Income from lawsuit	<b>974,382</b>	13,486,349	–
Miscellaneous income	<b>333,730</b>	676,597	236,882
	<b>₱ 13,008,295</b>	₱ 31,672,193	₱14,001,404

On December 1, 2014, the Group and Kummassie Plantation Co., Inc. ('Kummassie') entered into Compromise Agreement for the determination of the payment for just compensation involving an amount of ₱26.3 million. The Group is a party to a civil case filed by Kummassie against the Landbank of the Philippines for the determination of just compensation for the conflicting claims on the value of agricultural assets on a leased property, filed before the Regional Trial Court (RTC) of Davao City. A decision by the RTC of Davao was reached on December 15, 2014 through a Compromise Agreement, in which the Group will receive 60% of the principal amount and interest. In the years ended December 31, 2015 and 2014, the Group received ₱974,382 and ₱13,486,349, respectively

## 20. OPERATING EXPENSES

Operating expenses for the years ended December 31 are as follows:

	2015	2014	2013
Salaries and wages	<b>₱16,518,712</b>	₱16,353,711	₱15,357,751
Taxes and licenses	<b>7,483,561</b>	6,354,628	2,553,356
Commissions	<b>6,001,919</b>	7,058,703	2,788,456
Travel and transportation	<b>5,499,606</b>	1,509,417	2,058,318
Depreciation - note 9	<b>3,424,329</b>	3,785,727	3,786,897
Penalty fee, interests and surcharges	<b>3,363,748</b>	1,153,673	8,170,162
Professional and legal fees	<b>2,678,168</b>	2,327,909	3,167,523
Advertising	<b>2,664,526</b>	3,928,495	7,706,887
Employee benefits	<b>1,808,632</b>	2,127,586	8,679,134
Loss on cancelled contracts	<b>1,588,220</b>	3,266,898	2,656,238
Retirement benefits expense – note 24	<b>1,193,335</b>	1,349,067	814,409
Electricity and water	<b>1,174,555</b>	1,208,100	1,194,589
Telephone and communication	<b>1,111,994</b>	1,023,452	1,074,214
Supplies	<b>1,081,097</b>	905,983	1,121,367
Meetings, trainings and seminars	<b>1,038,434</b>	785,048	965,956
Security services	<b>955,469</b>	1,138,424	969,273
Dues and subscription	<b>691,498</b>	706,885	682,895
Repairs and maintenance	<b>604,673</b>	578,298	426,579
Rental – note 26	<b>601,776</b>	544,296	505,878
Representation and entertainment	<b>336,852</b>	605,163	5,712
Janitorial services	<b>243,167</b>	61,633	25,334
Director fees	<b>200,000</b>	160,000	200,000
Insurance	<b>108,199</b>	191,432	457,887
Loss on disposal of property and equipment – note 9	<b>22,000</b>	-	-
Miscellaneous expenses	<b>3,300,017</b>	1,505,203	2,847,996
	<b>₱63,694,487</b>	₱58,629,731	₱68,216,811

## 21. RELATED PARTY TRANSACTIONS

The Group makes advances to and from related parties for working capital requirements and for those related to joint venture agreements and other transactions.

Details of the Group's advances to related parties for the years ended December 31, 2015 and 2014 are as follows:

<b>December 31, 2015</b>	At beginning of Year	Additional advances/ Impairment	Accrual of interest	Collection/ reversal of impairment	At end of year
<b>Common key management</b>					
Plastic City Corp. (a)	₱ 173,521,507	₱ –	₱ 3,470,430	₱ –	₱ 176,991,937
Forum Holdings Corp. (b)	71,323,264	–	1,426,465	–	72,749,729
Kennex Container Corp. (b)	27,695,810	4,443,915	564,995	–	32,704,720
Orient Pacific Corp. (b)	31,373,764	–	445,640	–	31,819,404
Heritage Pacific Corp. (b)	18,648,645	–	372,973	–	19,021,618
Metro Alliance Holdings and Equity Corp. (d)(e)	17,929,553	–	358,591	–	18,288,144
Noble Arch Realty and Construction (c)	18,098,212	57,836	361,128	( 15,000,000)	3,517,176
Bataan Polyethylene Corp.	176,185	–	3,524	–	179,709
The Wellex Group, Inc.	8,305,638	11,036,876	166,113	( 16,848,930)	2,659,697
<b>Stockholder</b>					
International Polymer Corp. (b)(f)	96,319	1,291,270	1,926	( 201,141)	1,188,374
	<b>367,168,897</b>	<b>16,829,897</b>	<b>7,171,785</b>	<b>( 32,050,071)</b>	<b>359,120,508</b>
<b>Allowance for impairment</b>					
Plastic City Corp.	22,466,500	–	–	–	22,466,500
Forum Holdings Corp.	9,714,260	–	–	–	9,714,260
International Polymer Corp.	96,319	–	–	–	96,319
Kennex Container Corp.	2,789,138	–	–	–	2,789,138
Orient Pacific Corp.	3,161,455	–	–	–	3,161,455
Heritage Pacific Corp.	2,769,393	–	–	–	2,769,393
Metro Alliance Holdings and Equity Corp.	2,384,888	–	–	–	2,384,888
Noble Arch Realty and Construction	2,310,405	–	–	( 2,310,405)	–
Bataan Polyethylene Corp.	153,468	–	–	–	153,468
	<b>45,845,826</b>	<b>–</b>	<b>–</b>	<b>( 2,310,405)</b>	<b>43,535,421</b>
	<b>₱ 321,323,071</b>	<b>₱ –</b>	<b>₱ 7,171,785</b>	<b>(₱34,360,476)</b>	<b>₱315,585,087</b>

December 31, 2014	At beginning of Year	Additional advances/ Impairment	Accrual of interest	Collection/ reversal of impairment	At end of year
<b>Common key management</b>					
Plastic City Corp. (a)	₱ 169,666,421	₱ 452,703	₱ 3,402,383	₱ –	₱ 173,521,507
Forum Holdings Corp. (b)	72,512,895	–	1,422,957	(2,612,588)	71,323,264
Kennex Container Corp. (b)	28,526,684	–	553,916	(1,384,790)	27,695,810
Orient Pacific Corp. (b)	30,936,860	–	436,904	–	31,373,764
Heritage Pacific Corp. (b)	18,282,984	–	365,661	–	18,648,645
Metro Alliance Holdings and Equity Corp. (d)(e)	17,577,993	–	351,560	–	17,929,553
Noble Arch Realty and Construction (c)	17,685,025	60,221	352,966	–	18,098,212
Bataan Polyethylene Corp.	172,729	–	3,456	–	176,185
Weltex Industries Corp. (e)	97,034	–	–	(97,034)	–
Rexlon Industrial Corp. (e)	25,385	–	–	(25,385)	–
The Wellex Group, Inc.	–	8,142,782	162,856	–	8,305,638
<b>Stockholders</b>					
International Polymer Corp. (b)(f)	65,524,431	–	1,884	(65,429,996)	96,319
Ropeman International Corp. (e)	136,381	–	–	(136,381)	–
	421,144,822	8,655,706	7,054,543	(69,686,174)	367,168,897
<b>Allowance for impairment</b>					
Plastic City Corp.	22,466,500	–	–	–	22,466,500
Forum Holdings Corp.	9,714,260	–	–	–	9,714,260
International Polymer Corp.	6,693,685	–	–	(6,597,366)	96,319
Kennex Container Corp.	3,620,012	–	–	(830,874)	2,789,138
Orient Pacific Corp.	3,161,455	–	–	–	3,161,455
Heritage Pacific Corp.	2,769,393	–	–	–	2,769,393
Metro Alliance Holdings and Equity Corp.	2,384,888	–	–	–	2,384,888
Noble Arch Realty and Construction	2,310,405	–	–	–	2,310,405
Bataan Polyethylene Corp.	153,468	–	–	–	153,468
Rexlon Industrial Corp.	5,894	–	–	(5,894)	–
	53,279,960	–	–	(7,434,134)	45,845,826
	₱ 367,864,862	₱ 8,655,706	₱ 7,054,543	(₱ 62,252,040)	₱ 321,323,071

Details of the Group's advances from related parties as at December 31, 2015 and 2014 are as follows:

December 31, 2015	At beginning of Year	Additional advances from related parties	Settlement/ Reversal	At end of year
<b>Common key management</b>				
Concept Moulding Corp.	₱ 3,830,646	₱ –	₱ –	₱ 3,830,646
Pacific Rehouse Corp.	27,738,603	–	(33,860)	27,704,743
Waterfront Cebu City Hotel	97,754,457	–	(5,700,000)	92,054,457
Manila Pavilion	166,530	–	–	166,530
	₱ 129,490,236	₱ –	(₱ 5,733,860)	₱ 123,756,376

December 31, 2014	At beginning of Year	Additional advances from related parties	Settlement/ Reversal	At end of year
<b>Common key management</b>				
Concept Moulding Corp.	₱ 2,300,000	₱ 1,530,646	₱ -	₱ 3,830,646
The Wellex Group, Inc.	76,602,783	-	( 76,602,783)	-
Pacific Rehouse Corp.	22,964,332	4,774,271	-	27,738,603
Waterfront Cebu City Hotel	76,369,616	21,384,841	-	97,754,457
Manila Pavilion	166,530	-	-	166,530
	<b>₱ 178,403,261</b>	<b>₱ 27,689,758</b>	<b>(₱76,602,783)</b>	<b>₱129,490,236</b>

a) *Plastic City Corporation (PCC)*

Advances to PCC represent interest bearing cash advances which bears an interest of 13% per annum. In 2009, PCC committed to pay by way of transfer of eleven (11) properties located at Metrotech Industrial Park with a total area of 21,475 sq.m. valued at ₱6,450/sq.m. The transfer, however, did not materialize in 2009 because of an impending “Us pendens” case that was resolved with finality only on March 26, 2010. Subject properties were purchased by Plastic City Corporation from the Philippine National Bank (foreclosed properties) which were subject of the abovementioned case filed by Quisumbing et, al. The Supreme Court issued its final decision, in favor of PNB.

On May 2, 2011, PCC and the Group re-entered into a memorandum of agreement wherein PPC will transfer the ownership of the said properties as payment to its outstanding obligation to the Group. As at December 31, 2015 and 2014, the outstanding advances to PCC has not been settled pending transfer of property from PNB to PCC.

b) *Forum Holdings Corp. (FPH), International Polymer Corporation (IPC), Kennex Container Corp. (KCC), Orient Pacific Corporation (OPC), and Heritage Pacific Corporation (HPC)*

In 2009, FPH, IPC, KCC, OPC, HPC and PRC executed respective unsecured promissory notes (PN) to cover their respective outstanding advances to the Group with terms ranging from three to five years and bear interest of three percent (3%) per annum, renewable upon agreement of the parties. These PNs were renewed in 2014 with a three-year term, which will mature in 2017, and an interest of two percent (2%) per annum. These cash advances are to be settled through cash payments.

c) *Noble Arch Realty and Construction Corporation (NARCC)*

In 2005, NARCC entered into a Contract to Sell with Union Bank of the Philippines involving eight (8) parcels of land located in Valenzuela City, with an aggregate area of 15,997 square meters.

For the purpose of paying the obligation arising from the abovementioned contract, NARCC sought the assistance of the Group through subsequent interest bearing cash advances.

In 2008, for the purpose of paying off its advances from the Group, NARCC executed a Deed of Assignment, conveying to the Group, all its rights, interest and title under the Contract to Sell between NARCC and Union Bank.

As at December 31, 2015 and 2014, the deed of assignment is pending due to the delay in the transfer of ownership from the bank to the Group (assignee).

On March 23, 2015, the properties were transferred to the Group through Deed of Absolute Sale executed by the Group and Union Bank of the Philippines.

*d) Metro Alliance Holdings and Equity Corporation (MAHEC)*

The Group provides unsecured advances to Metro Alliance Holdings and Equity Corporation with principal amount of ₱2,152,577 which bear interest at the rate of 2% per annum. The Group and MAHEC have not yet agreed on the mode of settlement of advances. The PN was renewed in 2014 for a three-year term, which will mature in 2017, and an interest of two percent (2%) per annum.

*e) Installment contract receivables from TWGI and IPC*

In addition to the advances made to related parties, the Group also has installment contracts receivables from related parties due beyond one year as follows (see Note 5):

	2015	2014
The Wellex Group, Inc.	₱ 27,552,410	₱ 37,089,286
International Polymer Corporation	10,005,519	10,807,989
	<b>₱ 37,557,929</b>	<b>₱ 47,897,275</b>

*f) Salaries of key management*

Key management is defined as those with position of assistant manager and above who are involved in the decision making policy of the Group. The total remuneration of these personnel is as follows:

	2015	2014	2013
Salaries and wages	₱ 4,482,500	₱ 5,277,221	₱ 5,493,809
Other benefits	373,542	439,755	495,392
	<b>₱ 4,856,042</b>	<b>₱ 5,716,976</b>	<b>₱ 5,989,201</b>

*g) Transaction with the retirement fund*

The Group has no transactions with its retirement fund for the years ended December 31, 2015 and 2014.

**22. MEMORANDUM OF AGREEMENT WITH AVIDA LAND CORP.**

On December 17, 2012, the Group and its related parties, Plastic City Corp. (PCC), Inland Container Corp. (ICC), International Polymer Corp. (IPC), MPC Plastic Corp. (MPC), Westland Pacific Properties Corp. (WPPC), and Kennex Container Corp. (KCC) ('the Landowners'), entered into a Memorandum of Agreement (MOA) with Avida Land Corp. (ALC) for the development of 167,959 sq. meters of land located in T. Santiago St., Canumay, Valenzuela City, into residential projects based on a Master Plan determined by ALC.

Under the MOA, the Landowners shall cede, transfer and convey the property including all its rights and interest on the property. The Landowner shall execute the Deed of Conveyance for the entire or certain portions of property and transfer to ALC full vacant physical possession,

free and clear of informal settlers, occupants and encumbrances as may be required in accordance with the development schedule of ALC.

In consideration for the conveyance by the Landowners of the property, the parties shall mutually agree on the value for each portion of the property. As at December 31, 2015, the transfer of property and the project remains pending due to prerequisites still needed to be settled on the transfer of property to ALC.

## 23. INCOME TAX

### *Reconciliation of Income Tax Expense*

The reconciliation of pretax income computed at the regular corporate income tax rate to the income tax expense as shown in the consolidated statements of comprehensive income is as follows:

	2015	2014	2013
Income before tax	<b>₱2,753,533</b>	₱16,478,413	₱ 8,228,937
Income tax computed at 30%	<b>826,060</b>	4,943,524	2,468,681
Tax effect of:			
Non-deductible interest expense	<b>2,765</b>	1,035	1,341
Other non-deductible expenses	<b>1,507,012</b>	264,466	3,286,333
Interest income subject to final tax	<b>( 6,701)</b>	( 2,508)	( 3,250)
Reversal of allowance for impairment loss	<b>( 693,122)</b>	( 2,230,240)	-
Expired NOLCO	<b>5,420</b>	135,662	4,681
Changes in valuation allowance	<b>( 46)</b>	( 248)	791
	<b>₱ 1,641,388</b>	₱ 3,111,691	₱ 5,758,577

The components of deferred tax assets and liabilities as at December 31 are as follows:

	2015	2014
<b>Deferred tax assets</b>		
NOLCO	<b>₱ 10,664,346</b>	₱ 9,359,085
Retirement benefit expense	<b>2,542,929</b>	2,184,929
MCIT	<b>3,076,543</b>	1,805,451
	<b>₱ 16,283,818</b>	₱ 13,349,465
Valuation allowance	<b>( 16,163)</b>	( 16,209)
	<b>₱ 16,267,655</b>	₱ 13,333,256
<b>Deferred tax liabilities</b>		
Excess of financial realized gross profit over taxable realized gross profit	<b>₱ 21,767,622</b>	₱ 18,462,928
Remeasurement gain on retirement benefits	<b>1,105,865</b>	2,018,257
	<b>₱ 22,873,487</b>	₱ 20,481,185

Deferred tax assets and liabilities are determined using the income tax rates in the period the temporary differences are expected to be recovered or settled.

As at December 31, 2015, the Group's NOLCO that can be claimed as deduction from future taxable income follows:

Year of Incurrence	Year of Expiry	2014 Balance	Additions	Expired/Applied	2015 Balance
2012	2015	₱ 18,068	₱ —	(₱ 18,086)	₱ —
2013	2016	31,161,161	—	—	31,161,161
2014	2017	17,722	—	—	17,722
2015	2018	—	4,368,936	—	4,368,936
		₱31,196,951	₱4,368,936	(₱ 18,086)	₱35,547,819

As at December 31, 2015, the Group's MCIT that can be claimed as deduction from future income tax payable follows:

Year of Incurrence	Year of Expiry	2014 Balance	Additions	Expired/Applied	2015 Balance
2013	2016	₱ 724,476	₱ —	₱ —	₱ 724,476
2014	2017	1,080,975	—	—	1,080,975
2015	2018	—	1,271,092	—	1,271,092
		₱ 1,805,451	₱ 1,271,092	₱ —	₱ 3,076,543

## 24. RETIREMENT BENEFITS OBLIGATION

The Group has a funded, noncontributory tax-qualified defined benefits type of pension plan covering substantially all of its employees. The benefits are generally based on defined contribution formula with minimum lump-sum guarantee of 100% of the latest monthly salary per year of credited service.

The Group appointed a trustee bank to be responsible for the general administration of the retirement plan and retirement fund.

Actuarial valuations are made at least every one (1) to two (2) years. The Group's annual contributions to the defined benefits plan consist principally of payments covering the current service cost for the year and the required funding relative to the guaranteed minimum benefits as applicable. The Group's latest actuarial valuation is as at December 31, 2015

The movement in the retirement benefit obligation for the years ended December 31, 2015 and 2014 is as follows:

December 31, 2015	Present value of retirement benefits obligation	Fair value of plan assets	Net retirement benefits obligation
December 31, 2014	₱ 1,611,003	(₱ 1,055,432)	₱ 555,571
Retirement expense			
Current service costs	1,158,944	—	1,158,944
Interest expense (income)	83,611	( 49,220)	34,391
Benefits paid from plan assets	( 214,154)	214,154	—
	1,028,401	164,934	1,193,335
Re-measurements, gross of tax:			
Actuarial loss arising from:			
Changes in financial assumptions	33,787	—	33,787
Deviation of experience from assumptions	2,963,773	—	2,963,773
Loss on plan asset	—	43,749	43,749
	2,997,560	43,749	3,041,309
<b>As at December 31, 2015</b>	<b>₱ 5,636,964</b>	<b>(₱ 846,749)</b>	<b>₱ 4,790,215</b>

December 31, 2014	Present value of retirement benefits obligation	Fair value of plan assets	Net retirement benefits obligation
December 31, 2013	₱ 4,185,141	(₱ 1,042,048 )	₱ 3,143,093
Retirement expense			
Current service costs	1,180,640	–	1,180,640
Interest expense (income)	217,209	( 48,782)	168,427
	1,397,849	( 48,782)	1,349,067
Re-measurements, gross of tax:			
Actuarial loss arising from:			
Deviation of experience from Assumptions	(3,971,987)	–	(3,971,987)
Loss on plan asset	–	35,398	35,398
	(3,971,987)	35,398	( 3,936,589)
As at December 31, 2014	₱1,611,003	(₱ 1,055,432 )	₱ 555,571

The total retirement benefits expense recognized is included in operating expenses in 2015 and 2014 (see Note 20).

The fair value and carrying amount of the Group's retirement plan assets as at December 31 consist of:

	2015	2014
Government bonds and securities	₱ 639,550	₱ 729,811
Cash	129,383	308,311
Net other assets	77,816	17,310
	₱ 846,749	₱ 1,055,432

The Group's plan assets are managed by a trustee bank, which is authorized to determine how the funds are invested with the objective of obtaining optimal return. The fair value of the plan assets measured using the market-to-market approach.

The principal actuarial assumptions used at December 31 are as follows:

	2015	2014
Discount rate	5.19%	5.19%
Salary rate increase	5%	5%

The discount rate at December 31, 2015 and 2014 was based on the PDEX (PDST-R2) benchmark market yields on government bonds as of the valuation dates (or latest available) considering the average years of remaining working life of the employees as the estimated term of the benefit obligation.

The sensitivity of the defined benefit obligation (DBO) to changes in the weighted principal assumptions is as follows:

	Impact on defined benefit obligations		
	Change in assumptions	Increase in assumptions	Decrease in assumptions
Discount rate	100 bps	Decrease by 8.0%	Increase by 9.1%
Salary increase rate	100 bps	Increase by 8.1%	Decrease by 7.3%

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the



assumptions may be correlated. When calculating sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the retirement liability recognized within the statement of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

Through its defined benefit retirement plan, the Group is exposed to a number of risks, the most significant of which are as follows:

- a) Asset volatility – The plan liabilities are calculated using a discount rate set with reference to government bonds, if plan assets underperformed this yield, this will create a deficit. Most of the assets of the plan are equities, which are expected to outperform government bonds in the long-term while providing volatility and risk in the short-term.
- b) Changes in bond yield – A decrease in government bond yields will increase plan liabilities, although this will be partially offset by an increase in the value of the plans' bond holdings.

The Group does not expect any contributions to post-employment benefit plans for the year ending December 31, 2016.

Expected maturity analysis of undiscounted retirement benefits obligation:

	Less than a year	Between 1- 2 years	Between 2-5 years	Over 5 years	Total
Retirement benefits obligation	₱ —	₱ —	₱1,757,189	₱4,276,147	₱6,033,336

## 25. **BUSINESS SEGMENT INFORMATION**

The Group's operating business segment are organized and managed separately according to location of business activities. The Group's management monitors the operating result of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit or loss in the consolidated financial statements. However, financing which includes finance cost, impairment of assets and income taxes are managed on a group basis and are not allocated to operating segments.

The Group classifies business segments based on location of its real property projects as in the following geographical areas:

- Metro Manila – industrial part and condominium projects
- Cebu – subdivision development
- Iloilo – subdivision development
- Davao – administrative office

Geographically, management considers the performance in Metro Manila, Cebu, Iloilo and Davao. Deferred tax assets, borrowings and retirement benefits obligation are not allocated to geographic segments.

The segment information is as follows:

December 31, 2015	Metro Manila	Cebu	Iloilo	Davao	Parent Company Total
<b>Revenue</b>					
Realized gross profit	₱ 357,078	₱ 55,772,410	₱ 7,765,184	₱ –	₱ 63,894,672
Other income	10,602,726	1,446,622	958,947	–	13,008,295
	10,959,804	57,219,032	8,724,131		76,902,967
<b>Expenses</b>					
Depreciation	2,749,075	607,367	67,887	–	3,424,329
Loss on cancelled contracts	–	1,343,664	244,556	–	1,588,220
Other expenses	36,713,089	13,545,906	6,716,574	492,620	57,468,189
	39,462,164	15,496,937	7,029,017	492,620	62,480,738
<b>Segment income (loss)</b>	<b>( 28,502,360)</b>	<b>41,722,095</b>	<b>1,695,114</b>	<b>( 492,620)</b>	<b>14,422,229</b>
Finance cost	10,454,947	–	–	–	10,454,947
Retirement benefits expense	1,193,335	–	–	–	1,193,335
Provision for income tax	1,641,388	–	–	–	1,641,388
<b>Net income (loss) for the year</b>	<b>(₱ 41,792,030)</b>	<b>₱ 41,722,095</b>	<b>₱ 1,695,114</b>	<b>(₱ 492,620)</b>	<b>₱ 1,132,559</b>
<b>Segment assets</b>					
	₱ 950,887,309	₱ 338,380,364	₱ 125,988,384	₱ 462,346	₱ 1,415,718,403
Investment in a subsidiary	–	–	–	–	7,800,000
Deferred tax assets	–	–	–	–	16,267,655
<b>Total assets</b>	<b>₱ 950,887,309</b>	<b>₱ 338,380,364</b>	<b>₱ 125,988,384</b>	<b>₱ 462,346</b>	<b>₱ 1,439,786,058</b>
<b>Segment liabilities</b>					
	₱ 204,256,327	₱ 72,723,929	₱ 32,022,521	₱ 94,789	₱ 309,097,566
Borrowings	–	–	–	–	77,095,126
Retirement benefits obligation	–	–	–	–	4,790,215
<b>Total liabilities</b>	<b>₱ 204,256,327</b>	<b>₱ 72,723,929</b>	<b>₱ 32,022,521</b>	<b>₱ 94,789</b>	<b>₱ 390,982,907</b>
December 31, 2014					
	Metro Manila	Cebu	Iloilo	Davao	Parent Company Total
<b>Revenue</b>					
Realized gross profit	₱ –	₱ 34,944,564	₱ 9,267,579	₱ –	₱ 44,212,143
Other income	28,136,746	3,015,589	519,858	–	31,672,193
	28,136,746	37,960,153	9,787,437		75,884,336
<b>Expenses</b>					
Depreciation	3,235,274	487,357	63,096	–	3,785,727
Loss on cancelled contracts	–	2,477,216	789,683	–	3,266,899
Other expenses	27,408,828	15,382,146	6,894,780	524,563	50,210,317
	30,644,102	18,346,719	7,747,559	524,563	57,262,943
<b>Segment income (loss)</b>	<b>(2,507,356)</b>	<b>19,613,434</b>	<b>2,039,878</b>	<b>(524,563)</b>	<b>18,621,393</b>
Finance cost	786,737	(10,545)	–	–	776,192
Retirement benefits expense	1,349,066	–	–	–	1,349,066
Provision for income tax	3,111,691	–	–	–	3,111,691
<b>Net income (loss) for the year</b>	<b>(₱ 7,754,850)</b>	<b>₱ 19,623,979</b>	<b>₱ 2,039,878</b>	<b>(₱ 524,563)</b>	<b>₱ 13,384,444</b>
<b>Segment assets</b>					
	₱ 959,103,021	₱ 353,720,965	₱ 117,956,161	₱ 551,922	₱ 1,431,332,069
Investment in a subsidiary	–	–	–	–	7,800,000
Deferred tax assets	–	–	–	–	13,333,256
<b>Total assets</b>	<b>₱ 959,103,021</b>	<b>₱ 353,720,965</b>	<b>₱ 117,956,161</b>	<b>₱ 551,922</b>	<b>₱ 1,452,465,325</b>
<b>Segment liabilities</b>					
	₱ 238,639,724	₱ 74,838,908	₱ 30,289,199	₱ 94,789	₱ 343,862,620
Borrowings	–	–	–	–	58,247,625
Retirement benefits obligation	–	–	–	–	555,571
<b>Total liabilities</b>	<b>₱ 238,639,724</b>	<b>₱ 74,838,908</b>	<b>₱ 30,289,199</b>	<b>₱ 94,789</b>	<b>₱ 402,665,816</b>

Although Davao segment does not meet the quantitative thresholds required by PFRS 8 for reportable segments as at December 31, 2015 and 2014, management has concluded that this segment should be reported, as it is closely monitored for potential growth that would contribute to revenue in the future.

## 26. LEASE COMMITMENTS

The Group has various non-cancellable lease agreements which are renewable upon mutual agreement with lessors as follows:

Lessor	Lease period
Arjay Realty	August 1, 2014 to August 1, 2017
Eumarc Real Estate	May 1, 2015 to June 30, 2020
Eumarc Real Estate	June 15, 2015 to June 30, 2020

The future annual minimum lease payments are as follows:

	2015	2014
Due within 1 year	₱ 634,288	₱ 492,164
Due beyond 1 year but not more than 5 years	1,138,446	665,475
	<b>₱ 1,772,734</b>	<b>₱ 1,157,639</b>

The lease commitments entered into by the Group represents the lease of office spaces occupied by the branches.

Total rent expense incurred by the Group related to lease of office space amounted to ₱601,776, ₱544,296 and ₱505,878 in 2015, 2014 and 2013, respectively (see Note 20).

## 27. CONTINGENCIES

### a) Claims from expropriated property in Chateaux Geneva

In 2006, portions of Chateaux Geneva were involved in an expropriation case filed by the government versus the Parent Company and PRC for the Iloilo Flood Control Project of the Department of Public Works and Highways (DPWH).

In 2006, the court, ordered DPWH to pay an initial deposit of ₱188,313,599, based on zonal value of ₱1,800 per square meter for the area covered by the initial expropriation petition of DPWH totaling 84,925 square meters of land that was directly traversed by the Floodway plus the provisional value of improvements and/or structures amounting to ₱35,448,599. In December of the same year, the Parent Company received from DPWH the initial amount of ₱127,867,244. Immediately thereafter, on January 2007, the amount of ₱60,446,355 was also directly deposited to the bank as agreed by the parties, for a total of ₱188,313,599.

In 2007, the Parent Company remitted to PRC the amount of ₱107,368,053 as its share in the initial deposit of DPWH. In December 2007, the government filed a second expropriation case involving properties of the Parent Company and PRC adjacent to the lands covered in the first expropriation case. These properties were also affected by the same Iloilo Flood Control Project, which DPWH failed to include in the first expropriation case. For this second expropriation, there was a second (2<sup>nd</sup>) portion of payment amounting to ₱11,987,520 of which ₱5,405,775 of the said amount was remitted to PRC in January 2008.

The case is under protest by the Parent Company and pending court decision. The Parent Company and PRC claimed just compensation amounting to ₱2,598,661,688 for the total land area that was expropriated, the existing improvements thereon, the affected areas for redesigning and restructuring, the professional and technical services and the necessary provisions for damages.

The expropriation cases for the determination of just compensation are still ongoing as at December 31, 2015.

b) Other lawsuits and claims

The Parent Company is contingently liable for existing lawsuits and claims from third parties, arising from the ordinary course of business. Management believes that the ultimate liability for the abovementioned lawsuits and claims, if any, would not be material in relation to the financial position and operating results of the Parent Company.

**28. EARNINGS PER SHARE**

The following table presents information necessary to calculate the earnings (loss) per share:

	2015	2014	2013
Net income	₱1,112,145	₱13,366,722	₱ 2,470,360
Weighted average number of common shares outstanding during the year	1,445,549,830	1,445,549,830	1,445,549,830
Earnings per share	₱ 0.001	₱ 0.009	₱ 0.002

**29. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES**

The Board of Directors (BOD) is mainly responsible for the overall risk management approach and for the approval of risk strategies and principles of the Group. It has also the overall responsibility for the development of risk strategies, principles, frameworks, policies and limits. It establishes a forum of discussion of the Group's approach to risk issues in order to make relevant decisions.

The Group is exposed to a variety of financial risks, which result from both its operating and investing activities. The Group's principal financial instruments consist of cash, trade and other receivables, advances to and from related parties, accounts payable and other liabilities, borrowings, and retention payable and guarantee bonds. The main purpose of these financial instruments is to raise finance for the Group's operations.

Financial risk management by the Group is coordinated with its BOD, in close cooperation with the local management. The Group's policies and guidelines cover credit risk and liquidity risk. The objective of financial risk management is to contain, where appropriate, exposures in these financial risks to limit any negative impact on the Group's results and financial position. The Group actively measures, monitors, and manages its financial risk exposure by various functions pursuant to the segregation of duties principles.

The Group forms a framework of guidelines and regulations for the management of financial risks, which result from its operating activities. The most significant financial risks to which the Group is exposed to are described below.

a) Credit risk

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets as shown on the face of the consolidated statements of financial position (or in the detailed analysis provided in the notes to the consolidated financial statements), as summarized below:

	2015	2014
Cash in bank	₱ 11,392,059	₱ 24,792,084
Trade and other receivables	328,038,356	329,806,143
Advances to related parties – net	315,585,087	321,323,071
Refundable deposits classified as “Other noncurrent assets”	6,283,863	6,267,093
	<b>₱661,299,365</b>	<b>₱682,188,391</b>

The credit quality of financial assets is discussed below:

*Cash*

The Group deposits its cash in a commercial and universal bank to minimize credit risk exposure.

*Trade and other receivables*

Credit risk from installments contract receivables is managed primarily through credit reviews and an analysis of receivables on a continuous basis. The Group also undertakes credit review procedures for certain installment payment structures. The Group's stringent customer requirements and policies in place contribute to lower customer default. Customer payments are facilitated through various collection modes including the use of post-dated checks and direct bank deposit arrangements. Exposure to bad debts is not significant and the requirement for remedial procedures is minimal given the profile of buyers.

In addition, the Group has the right to forfeit all payments made by the customer including the real estate properties sold upon default subject to terms of the contract. The Group has the liberty to dispose forfeited real estate properties subject to terms of the contract.

In respect to other receivable, the Group is not exposed to any significant credit, risk concentration in any single counterparty or any group of counterparties having similar characteristics.

#### *Advances to related parties*

The Group is pursuing cash collection of the advances to related parties within 2016. In addition, the Group has entered into various arrangements with related parties to secure payment of receivables such as execution of PN on real estate mortgage. In the event the related parties are not in position to pay in cash, collection shall be effected by way of transfer of properties that have been identified and are strategically located in Metro Manila, Cebu, Iloilo and Davao.

The aging and quality of financial assets exposed to credit risk is shown below:

December 31, 2015	Total	Neither Past due nor impaired	Past due but not impaired				Past due and Impaired	
			1 – 30 days	31 – 60 days	61 – 120 days	Over 121 days		
Cash	₱ 11,392,059	₱ 11,392,059	₱ –	₱ –	₱ –	₱ –	₱ –	
Trade and other receivables, gross	328,616,850	208,508,404	4,364	4,224,502	9,227,705	106,073,381	578,494	
Advances to related parties, gross	359,120,508	315,585,087	–	–	–	–	43,535,421	
	6,283,864	6,283,864						
Refundable deposits			–	–	–	–	–	
	₱705,413,281	₱541,769,414		₱ 4,364	₱4,224,502	₱9,227,705	₱106,073,381	₱44,113,915

December 31, 2014	Total	Neither Past due nor impaired	Past due but not impaired				Past due and Impaired	
			1 – 30 days	31 – 60 days	61 – 120 days	Over 121 days		
Cash	₱ 24,664,084		₱ –	₱ –	₱ –	₱ –	₱ –	
		₱24,664,084						
Trade and other receivables, gross	330,384,637	246,157,346	15,244,339	4,218,586	11,752,552	52,433,320	578,494	
Advances to related parties, gross	367,168,897	321,323,071	–	–	–	–	45,845,826	
Refundable deposits	6,267,093	6,267,093	–	–	–	–	–	
	₱728,484,711	₱597,411,594		₱15,244,339	₱4,218,586	₱11,752,552	₱52,433,320	₱ 46,424,320

#### a) Liquidity risk

To cover the Group's financing requirements, financial readiness is maintained in the form of centrally available liquid fund and committed credit facilities extended by banks in the form of development loans and rediscounting of receivables. As part of the Group's liquidity program, a regular monitoring of financial ratios is being done. Regular analysis shows that these financial ratios indicate positive liquidity condition.

The Group manages its liquidity needs by carefully monitoring scheduled debt servicing payment for long-term financial liabilities as well as cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-

week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a 6-month and one-year period are identified monthly.

As at December 31, 2015 and 2014, the Group's financial liabilities have contractual maturities (with accounts payable and other liabilities excludes deferred output VAT and other taxes payable) which are presented below:

December 31, 2015	Maturing in				Total
	On Demand	Less than 6 month	6 to 12 Months	1 to 5 Years	
Accounts payable and other liabilities					
– note 11	₱65,321,232	₱ –	₱ –	₱ –	₱65,321,232
Borrowings – note 12	–	–	31,542,665	45,552,461	77,095,126
Advances from related parties					
– note 21	–	–	–	123,756,376	123,756,376
Retention payable and guarantee					
bonds – note 14	–	–	–	23,657,784	23,657,784
	<b>₱65,321,232</b>	<b>₱ –</b>	<b>₱31,542,665</b>	<b>₱192,966,621</b>	<b>₱289,830,518</b>
December 31, 2014	Maturing in				
	On Demand	Less than 6 month	6 to 12 Months	1 to 5 Years	Total
Accounts payable and other liabilities					
– note 11	₱92,197,485	₱ –	₱ –	₱ –	₱92,197,485
Borrowings – note 12	–	–	35,578,741	22,668,884	58,247,625
Advances from related parties					
– note 21	–	–	–	129,490,236	129,490,236
Retention payable and guarantee					
bonds	–	–	–	24,622,820	24,622,820
	<b>₱92,197,485</b>	<b>₱ –</b>	<b>₱35,578,741</b>	<b>₱176,781,940</b>	<b>₱304,558,166</b>

The above contractual maturities reflect the gross cash flows, which may differ from the carrying values of the liabilities at the end of the reporting dates.

### c) Market risk

Market risk is the risk of loss of future earnings or future cash flows arising from changes in the price of a financial instrument. The value of a financial instrument may change as a result of changes in interest rates, foreign currency exchanges rates and other market changes. Market prices comprise three types of risk: Interest rate risk, currency risk, commodity price risk and other price risk such as equity risk. The Group's market risk is manageable within conservative bounds. As at December 31, 2015 and 2014, the Group has not engaged in trading financial instruments and has not maintained financial instruments that are carried at fair value.

#### *Interest rate risk*

Interest rate risk is the risk to earnings or capital resulting from adverse movements in the interest rates. The economic perspective of interest rate risk focuses on the value of a bank in the current interest rate environment and the sensitivity of that value to changes in interest rates.

To assure a fair margin of profitability, the Group keeps a reasonable spread between interest rate on contracts receivables and interest rates on borrowings. Fluctuation in interest rates has no material effect on Group's sales since the rates are fixed and predetermined at the inception of the contract.

The Group's policy is to minimize interest rate cash flow risk exposure on long-term financing. Long-term borrowings are therefore usually at fixed rates. At December 31, 2015 and 2014, the Group is exposed to market interest rates through its bank borrowings and cash in bank, trade receivables, and advances to related parties which are subject to fixed interest rates.

The terms and maturity profile of the interest-bearing financial assets and liabilities, together with their corresponding carrying amounts are shown in the following table:

<b>December 31, 2015</b>	<b>Interest rate</b>	<b>Interest terms</b>	<b>Within 1 year</b>	<b>Within 1 to 7 years</b>	<b>Total</b>
<b>Financial assets</b>					
Cash (excluding cash on hand)	0.125% to 0.25%	Fixed at the date of investment	₱ 11,392,059	₱ —	₱ 11,392,059
Installment contract receivables, gross	18%	Fixed at the date of sale	127,398,419	167,261,138	294,659,557
Advances to related parties, gross	2%	Fixed based on PN issued in 2014 (Note 21)	—	359,120,508	359,120,508
			<b>₱138,790,478</b>	<b>₱526,381,646</b>	<b>₱665,172,124</b>

<b>Financial liabilities</b>					
Borrowings (excluding non-interest bearing borrowings)	10%	Fixed based on PN issuance	₱ 31,542,665	₱ 45,552,461	₱77,095,126

<b>December 31, 2014</b>	<b>Interest rate</b>	<b>Interest terms</b>	<b>Within 1 year</b>	<b>Within 1 to 7 years</b>	<b>Total</b>
<b>Financial assets</b>					
Cash (excluding cash on hand)	0.125% to 0.25%	Fixed at the date of investment	₱ 24,664,084	₱ —	₱ 24,664,084
Installment contract receivables, gross	18%	Fixed at the date of sale	67,603,996	190,100,690	257,704,686
Advances to related parties, gross	2%	Fixed based on PN issued in 2014 (Note 21)	—	367,168,897	367,168,897
			<b>₱92,268,080</b>	<b>₱557,269,587</b>	<b>₱649,537,667</b>

<b>Financial liabilities</b>					
Borrowings (excluding non-interest bearing borrowings)	10%	Fixed based on PN issuance	₱ 35,578,741	₱ 35,578,741	₱ 58,247,625



### 30. CAPITAL MANAGEMENT

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern; and to provide an adequate return to shareholders by pricing products and services commensurately with the level of risk.

The Group defines capital as share capital and deficit for the purpose of capital management.

The Group regards and monitors as its capital the carrying amount of equity as presented on the face of the consolidated statements of financial position amounting to ₱1,050,954,862 and ₱1,051,971,634 as at December 31, 2015 and 2014, respectively.

The Group's goal in capital management is to maintain a minimum debt-to-equity structure ratio of 1:1 to 1:2 on a monthly basis.

	2015	2014
Total liabilities	₱ 391,319,945	₱ 403,002,854
Total equity	1,050,954,862	1,051,971,634
	1:2.69	1:2.61

The Group sets the amount of capital in proportion to its overall financing structure, i.e. equity and financial liabilities. The Group manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

### 31. FAIR VALUE ESTIMATION

#### *Assets and liabilities not measured at fair value*

The following table gives information about how the fair values of the Company's assets and liabilities, which are not measured at fair value but the fair values are disclosed at the end of each reporting period, are determined.

2015	Carrying Value	Fair value	Fair value hierarchy	Valuation technique
Installment contract receivables	₱294,659,557	₱294,659,557	Level 2	(a)
Receivable from contractors	4,868,259	4,015,340	Level 2	(b)
Investment property	1,072,016	45,500,000	Level 2	(e)
Advances to related parties	315,585,087	303,328,480	Level 2	(b)
	₱616,184,919	₱647,503,377		
<b>Financial Liabilities at amortized cost</b>				
Advances from related parties	₱123,756,376	₱118,942,253	Level 2	(c)
Borrowings	77,095,126	68,762,241	Level 2	(d)
Retention payable and guarantee bonds	23,657,784	19,512,940	Level 2	(b)

	<b>₱224,509,286</b>	<b>₱207,217,434</b>		
2014	Carrying value	Fair value	Fair value hierarchy	Valuation technique
Installment contract receivables	₱305,601,961	₱305,601,961	Level 2	(a)
Receivable from contractors	7,292,468	6,192,236	Level 2	(b)
Investment property	1,072,016	45,500,000	Level 2	(e)
Advances to related parties	315,585,087	302,789,873	Level 2	(b)
	<b>₱629,551,532</b>	<b>₱660,084,070</b>		
<b>Financial Liabilities at amortized cost</b>				
Advances from related parties	₱129,490,236	₱122,021,541	Level 2	(c)
Borrowings	58,247,625	54,897,164	Level 2	(d)
Retention payable and guarantee bonds	24,622,820	20,907,915	Level 2	(b)
	<b>₱212,360,681</b>	<b>₱197,826,620</b>		

The fair values of cash, current trade receivables and accounts payable and other liabilities approximate their carrying amounts as at reporting dates due to the short-term nature of transactions.

***Fair value estimation***

- (a) The fair value of installment contract receivable included under trade and other receivables are based on the discounted value of future cash using the discount rates of 18% at December 31, 2015 and 2014, respectively.
- (b) The fair value of receivable form contractors, retention payable and guarantee bonds is determined based on discounted value using the applicable rate of 4.348% in 2015 and 3.325% in 2014 for fixed income government securities of 5 years.
- (c) The fair value of advances to related parties and advances from related parties is determined based on discounted value using the applicable rate of 2% to 3.93%% and 2% in 2015 and 2014, respectively.
- (d) The fair value of interest bearing fixed rate loans is based on the discounted value of expected future cash flows using the applicable interest rates for similar types of loans. Discount rates used range from 3.875% to 4.000% in 2015 and 3.325 in 2014.
- (e) The fair value was determined by reference to zonal values of real properties located in each zone or area upon consultation with competent appraisers both public and private sector.

\* \* \*

**Diaz Murillo Dalupan  
and Company**  
Certified Public Accountants

**Audit Report on Additional Components  
of the Consolidated Financial Statements**

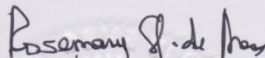
To the Board of Directors and Stockholders of  
**PHILIPPINE ESTATES CORPORATION AND SUBSIDIARY**  
35<sup>th</sup> Floor, One Corporate Center,  
Doña Julia Vargas Ave., corner Meralco Avenue,  
Ortigas Center, Pasig City

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information in Appendices A "*Financial Soundness*", B "*Map of Conglomerate or Group of Companies within which the Company belongs*" and C "*List of Effective Standards and Interpretations*" and Schedules A to I, to the financial statements are presented for purposes of additional analyses and filing with the Securities and Exchange Commissions, and are not a required part of basic financial statements. Such information is the responsibility of management. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

**Diaz Murillo Dalupan and Company**

Tax Identification No. 003-294-822  
BOA/PRC No. 0234, effective until December 31, 2017  
SEC Accreditation No. 0192-FR-1, Group A, effective until April 30, 2016  
BIR Accreditation No. 08-001911-000-2016, effective until March 17, 2019

By:


  
Rosemary D. De Mesa

Partner  
CPA Certificate No. 29084  
SEC Accreditation No. 1089-AR-1, Group A, effective until March 25, 2017  
Tax Identification No. 104-576-953  
PTR No. 5330425, January 8, 2016, Makati City  
BIR Accreditation No. 08-001911-007-2016, effective until March 17, 2019

April 12, 2016

**Local in Touch, Global in Reach**

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Telephone: +63(2) 894 5892 - 95 / 894 0273 / 844 9421 - 23 / Fax: +63(2) 818 1872  
Cebu Office : Unit 504 Cebu Holdings Building, Cebu Business Park, Mabolo, Cebu City 6000 Phone: +63(32) 415 8108 - 10 / Fax: +63(32) 232 8029  
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Website : [www.dmdcpa.com.ph](http://www.dmdcpa.com.ph)

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**PHILIPPINE ESTATES CORPORATION AND SUBSIDIARY**  
**INDEX TO CONSOLIDATED FINANCIAL STATEMENTS, APPENDICES AND**  
**SUPPLEMENTARY SCHEDULES**

FORM 17-A, ITEM 7

**Consolidated Financial Statements**

Statement of Management's Responsibility for Consolidated Financial Statements  
Report of Independent Public Accountants  
Consolidated Statements of Financial Position as at December 31, 2015 and 2014  
Consolidated Statements of Comprehensive Income for each of the three years  
ended December 31, 2015, 2014 and 2013  
Consolidated Statements of Changes in Equity for each of the three years ended  
December 31, 2015, 2014 and 2013  
Consolidated Statements of Cash Flows for each of the three years ended  
December 31, 2015, 2014 and 2013  
Notes to Consolidated Financial Statements

**Appendices**

Appendix A. Financial soundness  
Appendix B. Map of conglomerate or group of companies within which the Company belongs  
Appendix C. Standards and interpretations effective as at December 31, 2015

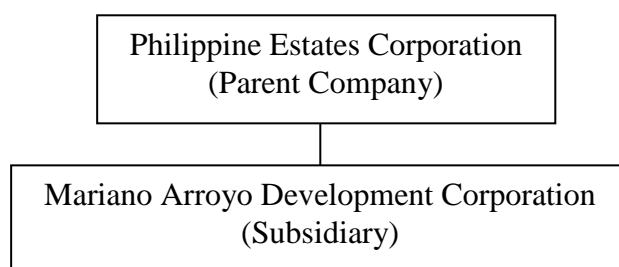
**Supplementary Schedules**

A. Financial Assets  
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G. Guarantees of Securities of Other Issuers  
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I. List of Top 20 Stockholders of Record

**PHILIPPINE ESTATES CORPORATION AND CONSOLIDATED SUBSIDIARY**  
**APPENDIX A – FINANCIAL SOUNDNESS**  
DECEMBER 31, 2015 and 2014

	<b>2015</b>	2014
<b>Profitability ratios:</b>		
Return on assets	<b>0.08%</b>	0.92%
Return on equity	<b>0.11%</b>	1.27%
Net profit margin	<b>0.90%</b>	11.26%
Gross profit margin	<b>55.29%</b>	53.02%
<b>Solvency and liquidity ratios:</b>		
Current ratio	<b>1:5.18</b>	1:3.99
Quick ratio	<b>1:0.98</b>	1:0.53
Debt to equity ratio	<b>1:0.37</b>	1:0.38
Cash flow liquidity ratio	<b>1:-0.18</b>	1:0.03
<b>Financial leverage ratio:</b>		
Asset to equity ratio	<b>1:1.37</b>	1:1.38
Debt to asset ratio	<b>1:0.27</b>	1:0.28
Interest rate coverage ratio	<b>1:1.26</b>	1:22.23

**PHILIPPINE ESTATES CORPORATION AND CONSOLIDATED SUBSIDIARY**  
**APPENDIX B – MAP OF CONGLOMERATE OR GROUP**  
**OF COMPANIES WITHIN WHICH THE COMPANY BELONGS**  
DECEMBER 31, 2015



**PHILIPPINE ESTATES CORPORATION AND CONSOLIDATED SUBSIDIARY**  
**APPENDIX C – STANDARDS AND INTERPRETATIONS EFFECTIVE**  
**AS AT DECEMBER 31, 2015**

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as at December 31, 2015		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
<b>Framework for the Preparation and Presentation of Financial Statements</b> Conceptual Framework Phase A: Objectives and qualitative characteristics		✓		
<b>PFRSs Practice Statement Management Commentary</b>				✓
<b>Philippine Financial Reporting Standards</b>				
<b>PFRS 1 (Revised)</b>	First-time Adoption of Philippine Financial Reporting Standards	✓		
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			✓
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			✓
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			✓
	Amendments to PFRS 1: Government Loans			✓
<b>PFRS 2</b>	Share-based Payment			✓
	Amendments to PFRS 2: Vesting Conditions and Cancellations			✓
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			✓
<b>PFRS 3 (Revised)</b>	Business Combinations			✓
<b>PFRS 4</b>	Insurance Contracts			✓
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓
<b>PFRS 5</b>	Non-current Assets Held for Sale and Discontinued Operations			✓
<b>PFRS 6</b>	Exploration for and Evaluation of Mineral Resources			✓
<b>PFRS 7</b>	Financial Instruments: Disclosures	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓		

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as at December 31, 2015</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	✓		
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	✓		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	✓		
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities			✓
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures			✓
<b>PFRS 8</b>	Operating Segments	✓		
<b>PFRS 9 (2014)</b>	Financial Instruments			✓
<b>PFRS 10</b>	Consolidated Financial Statements	✓		
	Amendments to PFRS 10, PFRS 11 and PFRS 12: Transition Guidance			✓
	Amendments to PFRS 10, PFRS 12 and PAS 27: Investment Entities			✓
<b>PFRS 11</b>	Joint Arrangements			✓
	Amendments to PFRS 10, PFRS 11 and PFRS 12: Transition Guidance			✓
<b>PFRS 12</b>	Disclosure of Interests in Other Entities			✓
	Amendments to PFRS 10, PFRS 11 and PFRS 12: Transition Guidance			✓
	Amendments to PFRS 10, PFRS 12 and PAS 27: Investment Entities			✓
<b>PFRS 13</b>	Fair Value Measurement	✓		
<b>Philippine Accounting Standards</b>				
<b>PAS 1 (Revised)</b>	Presentation of Financial Statements	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	✓		
<b>PAS 2</b>	Inventories			✓
<b>PAS 7</b>	Statement of Cash Flows	✓		



<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as at December 31, 2015</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
<b>PAS 8</b>	Accounting Policies, Changes in Accounting Estimates and Errors	✓		
<b>PAS 10</b>	Events after the Reporting Period	✓		
<b>PAS 11</b>	Construction Contracts			✓
<b>PAS 12</b>	Income Taxes	✓		
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets			✓
<b>PAS 16</b>	Property, Plant and Equipment	✓		
<b>PAS 17</b>	Leases	✓		
<b>PAS 18</b>	Revenue	✓		
<b>PAS 19 (Revised)</b>	Employee Benefits	✓		
	Amendments to PAS 19 - Defined Benefit Plans: Employee Contributions			✓
<b>PAS 20</b>	Accounting for Government Grants and Disclosure of Government Assistance			✓
<b>PAS 21</b>	The Effects of Changes in Foreign Exchange Rates			✓
	Amendment: Net Investment in a Foreign Operation			✓
<b>PAS 23 (Revised)</b>	Borrowing Costs			✓
<b>PAS 24 (Revised)</b>	Related Party Disclosures	✓		
<b>PAS 26</b>	Accounting and Reporting by Retirement Benefit Plans			✓
<b>PAS 27 (Amended)</b>	Separate Financial Statements			✓
	Amendments to PFRS 10, PFRS 12 and PAS 27: Investment Entities			✓
<b>PAS 28 (Amended)</b>	Investments in Associates and Joint Ventures			✓
<b>PAS 29</b>	Financial Reporting in Hyperinflationary Economies			✓
<b>PAS 32</b>	Financial Instruments: Disclosure and Presentation	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓
	Amendment to PAS 32: Classification of Rights Issues			✓
	Amendments to PAS 32: Offsetting Financial Assets	✓		

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as at December 31, 2015</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
	and Financial Liabilities			
<b>PAS 33</b>	Earnings per Share	✓		
<b>PAS 34</b>	Interim Financial Reporting	✓		
<b>PAS 36</b>	Impairment of Assets	✓		
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	✓		
<b>PAS 37</b>	Provisions, Contingent Liabilities and Contingent Assets	✓		
<b>PAS 38</b>	Intangible Assets			✓
<b>PAS 39</b>	Financial Instruments: Recognition and Measurement	✓		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	✓		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			✓
	Amendments to PAS 39: The Fair Value Option			✓
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets – Effective Date and Transition	✓		
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives			✓
	Amendment to PAS 39: Eligible Hedged Items			✓
	Amendments to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting			✓
<b>PAS 40</b>	Investment Property	✓		
<b>PAS 41</b>	Agriculture			✓
<b>Philippine Interpretations</b>				
<b>IFRIC 1</b>	Changes in Existing Decommissioning, Restoration and Similar Liabilities			✓
<b>IFRIC 2</b>	Members' Share in Co-operative Entities and Similar Instruments			✓
<b>IFRIC 4</b>	Determining Whether an Arrangement Contains a			✓

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as at December 31, 2015</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
	Lease			
<b>IFRIC 5</b>	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			✓
<b>IFRIC 6</b>	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			✓
<b>IFRIC 7</b>	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			✓
<b>IFRIC 9</b>	Reassessment of Embedded Derivatives			✓
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives			✓
<b>IFRIC 10</b>	Interim Financial Reporting and Impairment			✓
<b>IFRIC 12</b>	Service Concession Arrangements			✓
<b>IFRIC 13</b>	Customer Loyalty Programmes			✓
<b>IFRIC 14</b>	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			✓
	Amendments to Philippine Interpretations IFRIC-14, Prepayments of a Minimum Funding Requirement			✓
<b>IFRIC 16</b>	Hedges of a Net Investment in a Foreign Operation			✓
<b>IFRIC 17</b>	Distributions of Non-cash Assets to Owners			✓
<b>IFRIC 18</b>	Transfers of Assets from Customers			✓
<b>IFRIC 19</b>	Extinguishing Financial Liabilities with Equity Instruments			✓
<b>IFRIC 20</b>	Stripping Costs in the Production Phase of a Surface Mine			✓
<b>IFRIC 21</b>	Levies			✓
<b>SIC-7</b>	Introduction of the Euro			✓
<b>SIC-10</b>	Government Assistance - No Specific Relation to Operating Activities			✓
<b>SIC-15</b>	Operating Leases – Incentives			✓
<b>SIC-25</b>	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			✓
<b>SIC-27</b>	Evaluating the Substance of Transactions Involving the Legal Form of a Lease			✓
<b>SIC-29</b>	Service Concession Arrangements: Disclosures.			✓
<b>SIC-31</b>	Revenue - Barter Transactions Involving Advertising			✓

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as at December 31, 2015</b>		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
	Services			
<b>SIC-32</b>	Intangible Assets - Web Site Costs			✓

**PHILIPPINE ESTATES CORPORATION AND CONSOLIDATED SUBSIDIARY**  
**SCHEDULE A – FINANCIAL ASSETS**  
DECEMBER 31, 2015

Name of issuing entity and associate of each issue	Number of shares or principal amount of bonds and notes	Amount shown in the statement of financial position	Valued based on market quotation at end of reporting period	Income received and accrued
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**Not Applicable**

**PHILIPPINE ESTATES CORPORATION AND CONSOLIDATED SUBSIDIARY**  
**SCHEDULE B – AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES,**  
**RELATED PARTIES AND PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES)**  
DECEMBER 31, 2015

Name and designation of debtor	Balance at beginning of period	Additional	Accrual of interest	Amounts collected	Amounts written-off	Current	Non-Current	Balance at end of period
Plastic City Corp.	₱173,521,507	₱ –	₱3,470,430	₱ –	₱ –	₱ –	₱176,991,937	₱176,991,937
Forum Holdings Corp.	71,323,264	–	1,426,465	–	–	–	72,749,729	72,749,729
Kennex Container Corp.	27,695,810	4,443,915	564,995	–	–	–	32,704,720	32,704,720
Orient Pacific Corp.	31,373,764	–	445,640	–	–	–	31,819,404	31,819,404
Heritage Pacific Corp.	18,648,645	–	372,973	–	–	–	19,021,618	19,021,618
Metro Alliance Holdings and Equity Corp.	17,929,553	–	358,591	–	–	–	18,288,144	18,288,144
Noble Arch Realty and Construction	18,098,212	57,836	361,128	15,000,000	–	–	3,517,176	3,517,176
Bataan Polyethylene Corp.	176,185	–	3,524	–	–	–	179,709	179,709
The Wellex Group, Inc.	8,305,638	11,036,876	166,113	16,848,930	–	–	2,659,697	2,659,697
International Polymer Corp.	96,319	1,291,270	1,926	201,141	–	–	1,188,374	1,188,374
	<b>367,168,897</b>	<b>16,829,897</b>	<b>7,171,785</b>	<b>32,050,071</b>	<b>–</b>	<b>–</b>	<b>359,120,508</b>	<b>359,120,508</b>

**PHILIPPINE ESTATES CORPORATION AND CONSOLIDATED SUBSIDIARY**  
**SCHEDULE C – AMOUNTS RECEIVABLE FROM RELATED PARTIES**  
**WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF**  
**FINANCIAL STATEMENTS**  
**DECEMBER 31, 2015**

Name and designation of debtor	Balance at beginning of period	Cash advance during the year	Amounts written-off	Current	Non-Current	Balance at end of period
Mariano Arroyo Development Corporation	₱ 35	₱ 20,414	₱ –	₱ –	₱ –	₱ 20,449

**PHILIPPINE ESTATES CORPORATION AND CONSOLIDATED SUBSIDIARY**  
**SCHEDULE D – INTANGIBLE ASSETS - OTHER ASSETS**  
DECEMBER 31, 2015

Description	Beginning balance	Additions at cost	Charged to cost and expenses	Charged to other accounts	Other charges additions (deductions)	Ending balance
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**Not Applicable**

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**PHILIPPINE ESTATES CORPORATION AND CONSOLIDATED SUBSIDIARY**  
**SCHEDULE E – LONG TERM DEBT**  
DECEMBER 31, 2015

Title of issue and type of obligation	Amount authorized by indenture	Amount shown under caption "Current portion of long term debt" in related statement of financial position	Amount shown under caption "Long-term debt" in the related statement of financial position
Loan payable	Not Applicable	₱ 9,585,810	₱ 45,552,461

**PHILIPPINE ESTATES CORPORATION AND CONSOLIDATED SUBSIDIARY**  
**SCHEDULE F – INDEBTEDNESS TO RELATED PARTIES (LONG TERM LOANS**  
**FROM RELATED COMPANIES)**  
 DECEMBER 31, 2015

Name of related party	Balance at beginning of period	Balance at end of period
<b>Affiliates</b>		
Waterfront Cebu City Hotel	₱ 97,754,457	₱ 92,054,457
Pacific Rehouse Corp.	27,738,603	27,704,743
Concept Moulding Corp.	3,830,646	3,830,646
Manila Pavilion	166,530	166,530
	<b>₱ 129,490,236</b>	<b>₱ 123,756,376</b>

**PHILIPPINE ESTATES CORPORATION AND CONSOLIDATED SUBSIDIARY**  
**SCHEDULE G – GUARANTEES OF SECURITIES OF OTHER ISSUERS**  
 DECEMBER 31, 2015

Name of issuing entity of securities guaranteed by the Company for which this statement is filed	Title of issue of each class of securities guaranteed	Total amount guaranteed and outstanding	Amount owned by person for which statement is filed	Nature of guarantee
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**Not Applicable**

**PHILIPPINE ESTATES CORPORATION AND CONSOLIDATED SUBSIDIARY**  
**SCHEDULE H – CAPITAL STOCK**  
DECEMBER 31, 2015

Title of issue	Number of shares authorized	Number of shares issued and outstanding as shown under related statement of financial position caption	Number of shares reversed for options, warrants, conversion and other rights	Number of shares held by related parties	Directors, officers and employees	Others
Common shares	5,000,000,000	1,445,549,830	–	683,328,370	3,053,100	759,168,360

**PHILIPPINE ESTATES CORPORATION AND CONSOLIDATED SUBSIDIARY**  
**SCHEDULE I – List of Top 20 Stockholders of Record**  
DECEMBER 31, 2015

Name of Stockholders	Citizenship	Tax Identification No.	Amount Subscribed	Percentage to total Outstanding
PCD Nomine Corporation	Filipino	004-774-849-000	678,896,360	46.96
Rexlon Realty Group, Inc.	Filipino	000-810-908-000	200,000,000	13.83
Ropeman International Corp.	Filipino	000-232-434-000	178,270,000	12.33
Recovery Real Estate Corp.	Filipino	000-599-326-000	150,000,000	10.37
The Wellex Group, Inc.	Filipino	004-740-001-000	143,892,990	9.95
PCD Nominee Corporation	Non-Filipino	117-922-145-000	80,272,000	5.55
Recovery Development Corp.	Filipino	000-810-182-000	3,900,000	0.21
Vicente C. Co	Filipino		1,575,000	0.11
Richard Ricardo	Filipino	140-857-860-000	1,230,000	0.08
Renato B. Magadia	Filipino	000-942-390-000	1,000,000	0.06
Anthony Samuel Lee	Filipino		900,000	0.06
International Polymer Corp.	Filipino	000-232-426-000	718,000	0.05
Juliet Bangayan	Filipino		545,000	0.03
Rodolfo S. Estrellado	Filipino		500,000	0.03
Elvira A. Ting	Filipino	117-922-153-000	500,000	0.03
Benison L. Co	Filipino		364,000	0.02
Kenneth T. Gatchalian	Filipino	167-406-526-000	320,000	0.02
Carolina G. Aquino	Filipino	135-899-752-000	250,000	0.01
Betty S. Chan	Filipino		250,000	0.01
Neptali A. Gonzales	Filipino		250,000	0.01
			1,443,633,350	

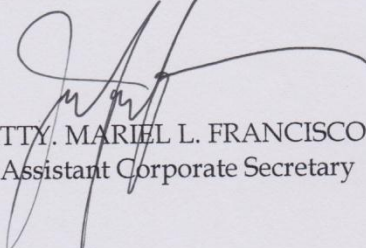
UNDERTAKING

A copy of SEC Form 17-A will be provided free of charge upon written request to the following:

CORPORATE SECRETARY  
Philippine Estates Corporation  
Units 3503 and 3504  
35<sup>th</sup> Floor, One Corporate Center  
Julia Vargas Ave. corner Meralco Ave.  
Ortigas Center, Pasig City  
Metro Manila

PART III

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Pasig on August 31, 2016.

  
ATTY. MARIEL L. FRANCISCO  
Assistant Corporate Secretary

**CERTIFICATION**

I, ATTY. MARIEL L. FRANCISCO, being the duly elected Assistant Corporate Secretary of Philippine Estates Corporation (hereinafter the "Corporation"), a corporation duly organized and existing under and by virtue of Philippine law, with principal office address at the 35<sup>th</sup> Floor, One Corporate Center, Doña Julia Vargas Avenue corner Meralco Avenue, Ortigas Center, Pasig City, Metro Manila, Philippines, do hereby certify that none of the named Officers and Directors of the Corporation are currently holding positions in the government and are therefore qualified to be elected, hold and maintain the same position consistent with the mandate of the Securities and Regulation Code and other pertinent SEC Memorandum Circulars.

IN ATTESTATION OF THE ABOVE, this Certification is signed on this 30th day of August 2016, at Pasig City, Metro Manila.



ATTY. MARIEL L. FRANCISCO  
Assistant Corporate Secretary

SEP 19 2016

SUBSCRIBED AND SWORN to before me, this 19<sup>th</sup> day of September 2016, at Pasig City, Metro Manila, affiant having exhibited to me her government identification (TIN 107-274-820) with her photograph appearing thereon.

Doc. No. 113  
Page No. 33  
Book No. 130  
Series of 2016.



ATTY. RICHARD L. ANOLIN  
Notary Public for the Philippines  
24 YACA OF ... OFFICE  
ERMITA, MANILA  
EMAIL ADD: attyricardianolin@gmail.com