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SECURITIES AND EXCHANGE COMMISSION

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Company Information

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Company Name

PHIL. ESTATES CORP.

Industry Classification

Company Type

Stock Corporation

Document Information

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Department CFD
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SEC Number	<u>112978</u>
File Number	

PHILIPPINE ESTATES CORPORATION

Company's Full Name

35TH Flr. One Corporate Center, Julia Vargas cor. Meralco Ave.,Ortigas Center, Pasig City
Company's Address

 $\frac{637-3112}{\text{Telephone Number}}$

DECEMBER 31 Fiscal Year Ending (Month and day)

SEC-FORM 17-Q Amended Form Type

N.A.

Amendment Designation(If applicable)

September 30, 2016 Period Ended Date

 $\frac{\text{N.A.}}{\text{Secondary License Type and File Number}}$

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

- 1. For the quarterly period ended **September 30, 2016**
- 2. Commission identification number 112978
- 3. BIR Tax Identification No. 000-263-366

PHILIPPINE ESTATES CORPORATION

4. Exact name of registrant as specified in its charter

Metro Manila, Philippines

- 5. Province, country or other jurisdiction of incorporation or organization
- 6. Industry Classification Code: SEC Use Only

35th Flr., One Corporate Center, Julia Vargas cor. Meralco Ave., Ortigas Center, Pasig City

7. Address of issuer's principal office

(632) 637-3112

- 8. Issuer's telephone number, including area code
- 9. Former name, former address and former fiscal year, if changed since last report NA
- 10. Securities registered pursuant to Section 4 and 8 of the RSA: Common shares **5,000,000,000** with par Value of P1.00 per share

Number of Shares Common Stock Issued Outstanding: 1,445,549,830 Common Shares

Amount of Debt Outstanding: # 377,945,849 (as per Financial Statements)

11. Are any or all of the securities listed on the Philippine Stock Exchange?

Yes[x] No[]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

PHILIPPINE STOCK EXCHANGE COMMON SHARES

- 12. Indicate by check mark whether the registrant:
 - a) has filed all reports required to be filed by Section 11 of the Revised Securities Act (RSA|) and RSA Rule 11(a)-1 hereunder and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding 12 months (or for such shorter period the registrant was required to file such report)

Yes[x] No[]

b) has been subject to such filing requirements for the past 90 days Yes[X]No[)

PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

The Quarterly Financial Statements of the Company for the period ending Sept. 30, 2016 are incorporated herein by reference and attached as an integral part of this Quarterly Report.

Statement of Compliance

The Financial Statements of the Company have been prepared in accordance with Statements of Financial Accounting Standards of the Philippines issued by the Accounting Standards Council.

Earnings per Share

Basic Earnings per share is determined by dividing the Net Income by the weighted average number of shares issued and subscribed during the period.

Financial Information

- a. The management maintains the same system of accounting policies and methods of computation in the Interim Financial Statements.
- b. There were no changes in accounting estimates of amounts reported in interim periods of current financial year or even in prior financial years
- c. There were no issuances, repurchases and repayments of equity securities
- d. There were no changes in the composition of the issuer during the interim period i.e. Business Combinations, Acquisitions, or Disposal of Subsidiaries and Long-term Investments, Restructuring and Discontinuing operations
- f. There were no dividends declared and paid on the Company's Common Equity.
- g. There have been no material events that happened subsequent to the interim period that needs disclosure herein.
- h. The Company is contingently liable for existing lawsuits and claims from third parties arising from the ordinary course of business. Management believes that the ultimate liability for the abovementioned lawsuits and claims, if any, would not be material in relations to the Financial Position and Operating Results of the Company's operations.

Item 2. Management's Discussion and Analysis of Financial Condition and Result of Operations.

1. Plan of Operation

The Company is continuously evaluating number of alternatives and measures for generating liquidity to meet material commitments for capital expenditures for the development of the projects.

Some of the more significant measures are as follows:

- Intensive collection
- Fast-track completion of sold residential units
- Partnering with financial institutions for buyers financing
- Launch of new projects catering the economic and middle income markets
- Launch of commercial projects that will bring in recurring income portfolio for the company

The Company continues to develop and generate cash flow through the following projects:

Pacific Grand Villas Phase 4

A Mediterranean themed residential subdivision in Lapu-Lapu City inside the Pacific Grand Villas Complex comprised of 351 lots with an average size of 120 SQM. The company sells lots and house and lot packages. The project is almost complete and sold out to date.

• Costa Smeralda, Jaro Grand Estates

An Italian-inspired residential subdivision in Jaro, Iloilo City comprised of 395 lots. The Company sells lots and house and lot packages. Site development is almost 75% and 33% sold to date. Selling prices for lots is around Php 700,000 while house and lot packages are around Php 3.0 Million.

Projects-in-the-Pipeline:

• Wellford Homes at Jaro Grand Estates (formerly Aureville)

The Company plans to launch its first economic housing project under the "Wellford Homes" brand in Jaro, Iloilo in the 4th quarter of 2016. The first phase of this project is a 2.2 hectare property which will be offering 106 residential lots and 13 Commercial lots. House and lot packages will have an average selling price of around P1.5 M. This project is expected to generate for the Company approximately Php 213 Million in Revenue over a one (1) year period. Initial construction works have started on the ground.

• Wellford Residences - Mactan (formerly Pacific Grand Townhomes Phase 2)

The Company plans to launch, by first quarter of 2017, its first economic condominium project in Mactan, Lapu-Lapu City under the "Wellford Residences" brand. This project is expected to offer approximately 180 affordable condominium units in mid-rise buildings. The Company expects to generate approximately Php 190 Million in Revenue from this project alone over a period of two (2) years.

Planned Residential and Recurring Income Projects

• Mixed-Use Project in Dasmarinas, Cavite

The Company is currently planning a mixed-use development in its 4-Has prime property along Jose Abad Santos Avenue in Dasmarinas Cavite adjacent to the Vermosa development of Ayala Land, Inc. and the famous Orchard Golf and Country Club. The Company plans to launch this development in 2017.

• Mixed-Use Project in Lapu-Lapu City, Mactan

The project is currently on the drawing board for a mixed-used development in the remaining 6-Has prime property along the Mactan Circumferential Road and adjacent to the Pacific Grand Villas complex. The Company plans to launch this development in 2017 as well. Initial site preparation is also well underway.

• Socialized Housing Projects

The Company is currently studying two residential sites in Trece, Martirez, Cavite for the development of Socialized-Housing projects in support of the government's housing program.

• Township Projects

As part of its medium-term plans, the Company is already looking at the development of flagship township projects in Jaro, Iloilo and Marilao, Bulacan. These two (2) projects once launched, are expected to boost the Company's real estate business as well as recurring income portfolio over the years.

2. Financial Position

The Company maintained its Financial Position as its total assets stood at ₱1.41B. Current ratio registered at 5.76:1. Current assets reached ₱895.41M while current liabilities amounted only to ₱155.25M. Debt –to- equity ratio stood at 0.37:1 The Balance Sheet shows that accounts are indicators of positive liquidity condition. Hereunder are the significant or material changes in the Balance Sheet accounts as of Sept. 30, 2016.

Causes for material changes (5% or more) from Dec. 31, 2015 to Sept. 30, 2016:

- a. Cash the decrease of 39.40% from ₱11.52M to ₱6.98M was mainly due to payments made to suppliers and contractors
- b. Prepayments and other current assets the increase of 10.78% from ₱24.38M to ₱27.01M due to an increase in input taxes for purchases made and creditable withholding taxes paid during the period.
- c. Non-current Trade Receivables the decrease of 27.48% from ₱172.13M to ₱124.83M was due to the relentless effort to collect overdue account receivables
- d. Accounts Payable the decrease of 20.75% from ₱ 65.32M to ₱ 51.77M was due to payments made to various suppliers.
- e. Customers Deposits the increase of 26.67% from \clubsuit 1.65M to \clubsuit 2.09M was due to sales reservations generated during the quarter
- f. Retention payable and guarantee bonds the increase of 8.71% from ₱23.66M to ₱25.72M was due to payments made on progress billings of contractors.

3. Result of Operations

The Company continues to generate its revenue from housing project development. For the third quarter of 2016, the company posted consolidated sales of \clubsuit 660,000 and the Realized Gross Profit is 5.3M..

Operating expenses decreased by 18.85% from \$\mathbb{P}\$ 48.44M in Sept. 30, 2015 to \$\mathbb{P}\$ 39.31M in Sept. 30, 2016. Penalties, Interest and Surcharge for the 3rd quarter of 2016 is almost nil at \$\mathbb{P}\$ 0.04M compared to \$\mathbb{P}\$ 1.5M for the same period in 2015. The drop in Penalties, Interest and Surcharge is due to timely preparation and payment of business permits to local government units and remittances of withholding tax to the Bureau of Internal Revenue.

Comparative Top Key Performance Indicators of the Company:

The management evaluates the Company's performance as it relates to the following:

- A. Sales The Company gauge its performance by determining the return on sales (net income after tax over the net sales). It indicates net profitability of each peso of sales.
- B. Accounts Receivable The Company assesses the efficiency in collecting receivables and in management of credit by determining the past due ratio done thru the aging of receivables.
- C. Gross Profit Margin Management measures effectiveness regarding pricing and control of project development cost. This is being computed by dividing gross profit over net sales.
- D. Working Capital The Company's ability to meet obligations is measured by determining current assets over current obligations. Working Capital Turnover is calculated by dividing Cost of Sales over Net Working Capital.

INDICATOR	Q3 2016	Q3 2015
Return on sales	-59.75%	-22.38%
Past due ratio	46.58%	46.50 %
Gross Profit rate	58.43%	55.09 %
Working Capital Turnover	0.022	0.065

4. Other Notes to 3Q 2016 Operations and Financials:

Analysis of material events and uncertainties known to management that would address the past and would have an impact on future operations:

• Any known trends, demands, commitments, events or uncertainties that will have an impact on the issuer's liquidity;

At present, the uncertainty that has a material impact on sales is the economic situation. The seemingly improving economic situation has not translated into a significant buying mood for the real estate market. As a result, there are contingencies that may affect future operations of the Company the resolution of which are dependent to a large extent on the efficacy of the fiscal measures and other actions.

• Any event that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;

The Company sees no event that will trigger direct or contingent financial obligation that is material to the Company.

• All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during reported period.

There were no material off-balance sheet transactions, agreements, obligations, (including contingent obligations), and other relationship of the company with unconsolidated entities or other persons created during the reported period.

• Any material commitments for capital expenditures, the general purpose of such commitments and expected sources of funds of such expenditures.

There were no material commitments for capital expenditures except those arising from the ordinary project development requirements that were well within the regular cash flow budget coming from internally generated funds.

• Seasonal aspects that had material effect on the financial condition or results of operation.

Projects are launched any time of the year depending on several factors such as completion of plans and permits and appropriate timing in terms of market condition and strategies. Development and construction works follow.

• Internal and external sources of liquidity

Collections from selling activities provide liquidity. Externally, the Company avails of credit lines offered by banks. The Company periodically reviews its capital structure and existing obligations.

Compliance with Leading Practice on Corporate Governance

The Company has adopted the Manual of Corporate Governance and full compliance with the same has been made since the adoption of the Manual.

The Company is taking further steps to enhance adherence to principles and practices of good corporate governance. Among these are as follows:

- Organizational and Procedural Controls
- Independent Audit Mechanism
- Regular Reporting to Audit Committee
- Creation of Board Committees
- Financial and Operational Reporting
- Compliance to Government Regulatory and Reportorial Requirements
- Disclosure of Transparency to the Public

There was no deviation committed by any of the Company's directors and/or officers on the Manual of Corporate Governance during the period covered in this report.

PART II – OTHER INFORMATION

Disclosure not made under SEC FORM 17-C: **NONE**

PHILIPPINE ESTATES CORPORATION

BALANCE SHEET

September 30, 2016

(With Comparative Figures for 2015) (in Thousand Pesos)

	Interim F/S Sept 30, 2016	Interim F/S Dec 31, 2015
ASSETS		
Current Assets		
Cash and Cash Equivalents	6,983.39	11,520.06
Trade and other receivables, net	159,247.60	155,908.96
Real estate inventories, net	702,166.69	691,526.14
Prepayments and other current assets	27,008.88	24,381.29
	895,406.56	883,336.46
Non-current Assets		
Non-current trade receivables	124,830.45	172,129.40
Advances to related parties	316,113.44	315,585.09
Investment property	1,072.02	1,072.02
Property and equipment, net	44,881.18	47,356.87
Deferred tax assets	16,267.65	16,267.65
Other assets	6,627.48	6,527.33
	509,792.22	558,938.35
TOTAL ASSETS	1,405,198.78	1,442,274.81
LIABILITIES AND EQUITY Current Liabilities		
Accounts payable and accrued expenses	51,766.31	65,321.23
Borrowings	29,353.79	31,542.67
Deferred gross profit	72,036.71	72,171.22
Customers' deposits	2,092.66	1,654.50
	155,249.47	170,689.62
Non-current Liabilities		
Retention payable and guaranty bonds	25,724.26	23,657.78
Borrowings (net of current portion)	45,552.46	45,552.46
Advances from related parties	123,755.96	123,756.38
Deferred Tax Liabilities	22,873.49	22,873.49
Retirement benefits obligation	4,790.22	4,790.22
	222,696.38	220,630.32
Total liabilities	377,945.85	391,319.95
Equity		
Capital Stock	1,445,549.83	1,445,549.83
Deficit	(418,296.89)	(394,594.97)
Total equity	1,027,252.94	1,050,954.86
Total liabilities and equity	1,405,198.78	1,442,274.81

PHILIPPINE ESTATES CORPORATION AND SUBSIDIARY STATEMENT OF INCOME AND DEFICIT For the Nine-Month Period ended September 30, 2016 (in Thousand Pesos)

	2016	2016	2015	2015
DEAL COMAMD CALICO	Jul-Sep	Year to date	Jul-Sep	Year to date
REAL ESTATE SALES	660.00	39,665.24	44,313.67	92,854.23
LESS: COST OF SALES	275.02	16,489.36	20,199.18	41,696.47
GROSS PROFIT	384.98	23,175.88	24,114.49	51,157.76
DEFERRED GROSS PROFIT	135.30	16,111.96	11,025.76	24,020.13
REALIZED GROSS PROFIT ON CURRENT YEAR	249.69	7,063.92	13,088.74	27,137.63
ADD: REALIZED GROSS PROFIT - PRIOR YEAR	5,038.34	14,015.33	3,304.02	13,593.75
TOTAL REALIZED GROSS PROFIT	5,288.02	21,079.25	16,392.76	40,731.38
OPERATING EXPENSES	12,225.11	39,305.41	16,395.14	48,443.51
NET OPERATING INCOME	(6,937.09)	(18,226.16)	(2.38)	(7,712.13)
FINANCE COST	(2,424.31)	(7,078.81)	(2,405.87)	(7,033.25)
OTHER INCOME (EXPENSES)	750.07	1,603.05	621.25	3,295.91
NET INCOME (LOSS)	(8,611.33)	(23,701.92)	(1,787.00)	(11,449.48)
LESS: INCOME TAX	-	-	-	-
DEFERRED INCOME TAX		-		<u>-</u> _
NET INCOME (LOSS) AFTER PROVISION	(8,611.33)	(23,701.92)	(1,787.00)	(11,449.48)
				_
RETAINED EARNINGS, BEGINNING	(411,857.69)	(394,594.97)	(405,413.00)	(393,578.00)
NET INCOME (LOSS)	(8,611.33)	(23,701.92)	(1,787.00)	(11,449.48)
RETAINED EARNINGS, END	(420,469.02)	(418,296.89)	(407,200.00)	(405,028.48)
EARNINGS (LOSS) PER SHARE *	(0.00)	(0.00)	(0.00)	(0.00)
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PHILIPPINE ESTATES CORPORATION AND SUBSIDIARY STATEMENT OF CASH FLOW

September 30, 2016 (With Comparative Figures for 2015) (in Thousand Pesos)

	Jan-Sep 2016	Jan-Sep 2015
CASH FLOW FROM OPERATING ACTIVITIES:		
Net Income (Loss)	(23,701.92)	(11,449.48)
Adjustment to reconcile net income (loss) to net cash		
provided by operating activities	-	-
Depreciation and amortization	973.61	549.62
Amortization of deferred charges	-	-
Gain on sale of property and equipment	-	(21,333.76)
Acquisition of property	-	-
Provision for doubtful accounts	-	-
Decrease (increase) in assets:	-	-
Receivables	43,549.74	145,147.29
Inventories	15,218.29	30,352.83
Intangible Assets	-	(1,094.12)
Prepaid Expenses	54.58	(2,935.76)
Other Assets	(2,782.31)	(2,540.51)
Increase (decrease) in liabilities	-	-
Accounts payable	(15,011.84)	(30,992.86)
Accrued expenses	(20,054.70)	(440.80)
Deferred Income	1,488.37	9,079.92
Net cash provided by (used) in operating activities	(266.20)	114,342.36
	(====)	
CASH FLOW FROM INVESTING ACTIVITIES:		
Additions to raw land inventory	(1,790.00)	-
Additions to equipment	(120.80)	(668.84)
Deductions from Real estate held for sale	-	-
Additions to project development cost	(2,359.25)	(3,596.94)
Proceeds from insurance claims	(2,557.25)	(8,878.71)
Proceeds from sale of property and equipment	_	_
Net cash provided by (used) in investing activities	(4,270.05)	(4,265.78)
necessing provided by (used) in investing activities	(1,270.03)	(1,200.70)
CASH FLOW FROM FINANCING ACTIVITIES:		
Additional deposits on subscription	-	-
Net increase in due to affiliates	(0.41)	(129,490.24)
Net increase in due to stockholders	-	-
Payment of long-term debts	-	<u>-</u>
Payment of short-term borrowings	-	<u>-</u>
Proceeds from short-term borrowings	<u>-</u>	_
Net cash provided by (used) in financing activities	(0.41)	(129,490.24)
	(1)	(, , , , , ,
NET INCREASE (DECREASE) IN CASH	(4,536.67)	(19,413.66)
•	-	-
ADJUSTMENT OF PRIOR PERIODS	-	-
	-	-
CASH, BEGINNING	11,520.06	24,756.62
CASH, END	6,983.39	5,342.97
		

PHILIPPINE ESTATES CORPORATION STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY For the Nine-Month Period ended September, 2016 (With Comparative Figures for 2015) (in Thousand Pesos)

	CAPITAL STOCK	DEFICIT	TOTAL
Balance at December 31, 2014	1,445,549.83	(398,287.46)	1,047,262.37
Net Income (Loss) as of September 30, 2015		(11,449.48)	(11,449.48)
Balance at September 30, 2015	1,445,549.83	(409,736.94)	1,035,812.89
Balance at December 31, 2015 Net Income (Loss) as of September 30, 2016	1,445,549.83	(394,594.97) (23,701.92)	1,050,954.86 (23,701.92)
Balance at September 30, 2016	1,445,549.83	(418,296.89)	1,027,252.94

PHILIPPINE ESTATES CORPORATION SEGMENT REPORT JANUARY-SEPTEMBER 2016 (in Thousand Pesos)

	HEAD OFFICE	DAVAO	CEBU	ILOILO	CONSOLIDATE D
	OFFICE	DAVAU	CEDU	ILUILU	<u> </u>
Sales	-	-	19,366.24	20,299.00	39,665.24
Realized Gross Profit	-	-	14,400.20	6,679.05	21,079.25
Other Income	225.97	-	489.08	888.00	1,603.05
	-	-	-	-	
Finance Cost	6,906.80	-	172.01	-	7,078.81
Depreciation and Amortization	2,150.03	-	417.62	28.84	2,596.49
Other Operating Expenses	22,205.13	380.29	9,055.93	5,067.57	36,708.92
SEGMENT ASSETS	743,885.19	3,888.69	555,964.17	101,460.74	1,405,198.78
SEGMENT LIABILITIES	268,168.88	94.79	72,201.31	37,480.87	377,945.85

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FROJECT	NCP	PAYMENTS MADE	RECEIVABLE BALANCE	NOT YET DUE	CURRENT	1.30	31-60	61-90	91-120	121-180	>180	TOTAL
PACIFIC GRAND VILLAS PHASE 1B	29,358,686	7,119,319	22,239,366			, ,		, ,			22,239,366	22,239,366
HOUSE AND LOT	18,706,686	6.501.719	11.704.966						,		11,704,966	11,704,966
* Past Due Ratio	-					0.00%	%0	%0	%0	%0	%00	100%
PACIFIC GRAND VILLAS PHASE 1C	57,457,686	37,239,331	20,218,356	18,722,616.86	171,339	(103,553)	48,324	171,339	46,829	149,011	1,012,449	1,324,400
LOTONLY	39,718,042	27,354,732	12,363,311	11,493,822.39	131,588	690'8	7,943	131,588	7,697	72,567	510,037	737,901
HOUSE AND LOT * Past Due Ratio	17,739,644	9,884,599	7,855,045	7,228,794.47	39,752	(111,622)	40,381	39,752	39,132	76,444	502,412	586,499
PACIFIC GRAND VILLAS PHASE 4A	223,508,381	146,757,030	76,751,351	64,360,044.96	3,257,388	3,239,180	186,312	170,460	2,291,985	277,433	2,968,547	9,133,918
LOT ONLY	165,076,316	116,333,467	48,742,849	42,836,991.85	233,996	n 215,788	109,762	93,910	2,136,275	176,716	2,939,409	5,671,861
HOUSE AND LOT * Past Due Ratio	58,432,065	30,423,563 (117,785)	28,008,502	21,523,053.11	3,023,392	3,023,392	76,550	76,550	155,710	100,717	29,138	3,462,057
PACIFIC GRAND VILLAS PHASE 4B	57.637.106	34,882,489	22,754,616	10,055,972.77	4,766,075	109,622	1,796,035	139,377	3,569,245	1,272,537	1,045,753	7,932,569
I O'T O'IL'Y	29.685.851	24.343 410	5,342,442	1,657,811.58	1,278,493	28,812	28,560	85,468	81,563	1,226,985	954,649	2,406,137
HOUSE AND LOT * Past Due Ratio	27,951,254	10,539,080	17,412,175	-8,398,161.20	3,487,582	608'08	1,767,475	53,909	3,487,582	45,552	91,104	5,526,432
PACIFIC GRAND TOWNHOMES	5.138.468	4.753.121	385.348				,	,	,		385,348	385,348
TOWNHOUSE	5,138,468	4,753,121	385,348	,			c		= ;		385,348	385,348
* Past Due Ratio						%0	%0	%0	960	%0		44 045 600
CEBU TOTAL * Past Due Ratio	315,463,221	253,505,907	142,349,037	93,138,634.59	8,194,802	3,245,248	2,030,672	481,177	5,908,000	1,096,960	%6I	29%
CHATEAUX CENERA	41 027 272	11 972 690	29 054 682		,						29,054,682	29,054,682
A LEADY GENEVA	18,727,14	907 213	17 385 587			٠					17,385,587	17,385,587
HOUSE AND LOT	22,27,200	11.065.477	11,669,095				٠		,		11,669,095	11,669,095
* Past Due Ratio			%0	,		%0	%0	%0	%0	%0	%0	%0
COSTA SMEBALDA	96.388.228	51.794.169	44,594,059	35,997,670.40	204,087	1,062,264	4,032,473	171,498	204,195	172,127	2,749,718	8,392,274
VINOTOIL	50 784 938	32 682 770	18.102.168	15.183.752.38	139,113	875,599	30,737	73,719	139,113	106,692	1,553,414	2,779,275
HOUSE AND LOT	45,603,290	19,111,399	26,491,891	20,813,918.02	64,974	186,665	4,001,736	97,779	65,081	65,435	1,196,303	5,612,999
Past Due Ratio	127 415 600	030 776 850	73 648 741	35 997 670 40	204 087	1 062 264	4 032 473	171.498	204.195	172.127	31,804,400	37,446,956
LOLLO TOTAL * Past Due Ratio	137,413,600	629,00,750	14/040/01	04:0701766'86	100,107	%1	2%	%0	%0	%0	43%	51%
PLASTIC CITY INDUSTRIAL PARK			5,921,254								5,921,254	5,921,254
EMBASSY POINTE			35,557,150								35,557,150	35,557,150
METRO MANILA * Past Due Ratio			41,478,404			%0	%0	%0	%0	%0	41,478,404	41,478,404
GRAND TOTAL	452,878,821	317,272,766	257,476,181	129,136,304.99	8,398,889	4,307,512	6,063,145	652,675	6,112,255	1,871,107	100,934,266	119,940,960

SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

Issuer

Title

Signature

Date

Principal Financial Accounting Officer Controller

Title

Signature

Date

ELVIRA A. TING

PRESIDENTY CEO

11 November 2019

: JOCELYN A. VALLE

: FINANGE HEAD

: 11 November 2016